



# **BGOV200**

**Federal Industry Leaders 2019**

**Bloomberg  
Government**

# Turn Opportunities Into Action

**Bloomberg Government is proud to present our eighth annual BGOV200 Federal Industry Leader rankings. Our rankings reveal the top federal contractors based on fiscal 2018 data for unclassified prime contracts awarded across all government agencies in the United States.**

Consistent with recent years, most of the market-moving companies in fiscal 2018 relied on spending in certain categories, such as technology - which increased by \$8.3 billion in fiscal 2018 from \$74 billion in fiscal 2017 - to improve their positions.

Fiscal 2018 contracting dollars increased by \$46.3 billion compared with the previous year - that's good news for contractors. Congress passed multiple fiscal 2019 spending bills that totaled nearly \$1.4 trillion. These federal spending trends have more of an impact on future BGOV200 results for some companies, but significantly change the landscape for contract obligations.

We are proud to see many of our clients and partners on this distinguished list.

Whether your focus is on sales, strategy, or business development, Bloomberg Government provides contractors with data-driven decision tools, news, and analytics that help shape strategy, execution, and pipeline. We make it easier to understand the market and competitive landscape and find partners. Most importantly, we help government contractors build bigger pipelines, make smarter business development investments, and win more federal contracts.

We hope you enjoy the eighth annual BGOV200 report. To learn more about our government contracting solution, visit [about.bgov.com/government-contracting](https://about.bgov.com/government-contracting).

Sincerely,



Donald Thomas

Vice President & General Manager  
Bloomberg Government

## Contents

---

Trends	3
The Rankings	8
Company Profiles	13
Methodology	213

# FY18 Key Contracting Trends & Market-Driving Forces

By: Daniel Snyder, Director of Government Contracts Analysis, Bloomberg Government

Fiscal 2018 marks the third straight year of federal contract spending growth. Both large and small companies capitalized on the \$559 billion that was put on contracts during the year – the most since \$562 billion in fiscal 2010.

The eighth annual BGOV200 Federal Industry Leaders Study ranks the top 200 vendors by value of prime, unclassified contracts awarded by U.S. agencies in fiscal 2018. It analyzes the top contracts at 24 agencies and departments, and in 27 different purchasing categories.

This BGOV200 report focuses on companies and broad trends in the market, and explores the contract dynamics of the past year and the performance of successful contractors. The study finds:

- Fiscal 2018 total federal contract spending increased by 9 percent, from \$512 billion in fiscal 2017.
- The share of total government obligations won by the top 200 contractors was 64 percent, the same as in fiscal 2017.
- 118 companies improved their rankings, up from 92 in fiscal 2017; 68 companies lost ground in the rankings, down from 92 the previous year.
- The rankings of 14 companies, including 8 of the top 10, remain unchanged; 32 companies are new entrants to the BGOV200.

As in previous fiscal years, contract consolidation is expected to continue as federal agencies expand the Office of Management and Budget's category management initiatives and concentrate spending through contracts that the government is now designating as "best in class."

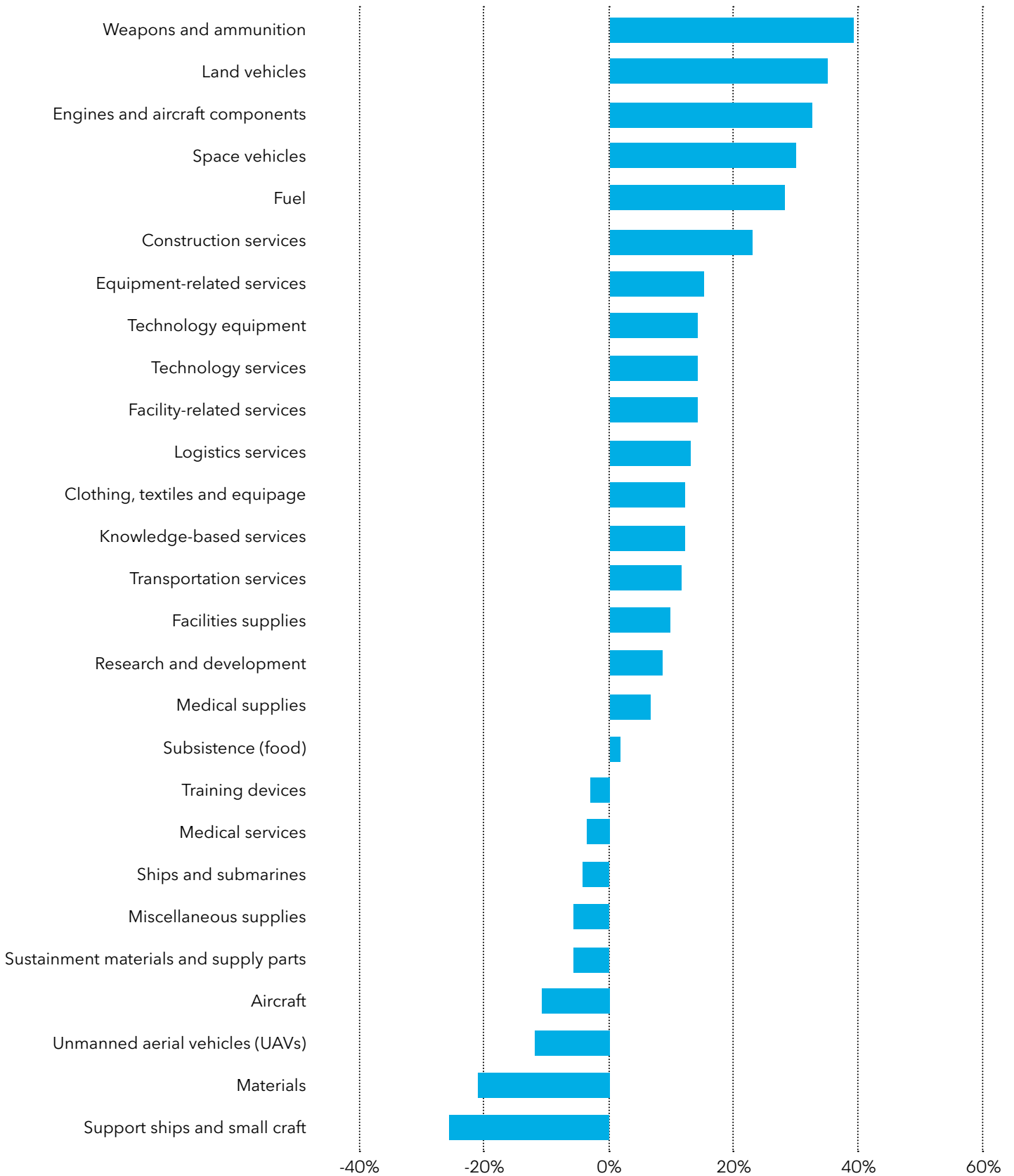
## Budget Changes

Fiscal 2018 contracting dollars increased by \$46.3 billion compared with the previous year. That's good news for contractors.

Congress passed multiple fiscal 2019 spending bills that totaled nearly \$1.4 trillion. Bills funding Labor-HHS-Education, Defense, Energy and Water, legislative branch, and Military Construction-Veterans Affairs were completed before the start of the fiscal year. The rest of the government operated on a continuing resolution from Oct. 1, to Dec. 22, followed by a 34-day partial government shutdown until Jan. 25, until a seven-bill package was agreed upon and enacted on Feb. 15.

The total fiscal 2019 appropriations action met the terms of the two-year budget caps deal reached in February 2018. Total fiscal 2019 Defense appropriations – base, war funding, and emergency funding – increased slightly for defense activities compared with 2018, and decreased by about \$79 million for nondefense activities because emergency spending was lower.

## Market Movers



The majority of purchasing categories highlighted in the BGOV200 saw an uptick in fiscal 2018 spending, which grew in 18 categories and declined in 9 others. Some of the largest increases year over year are for markets such as weapons, which increased by \$8.2 billion; professional services, which grew by \$6.6 billion; and aircraft parts and engines, which rose by \$7.1 billion.

Technology was a massive contributor to market growth. It grew by \$8.3 billion between fiscal 2017 and 2018. In fiscal 2018, tech spending included a \$4.7 billion increase for services as agencies continued investing in modernization efforts to replace legacy systems, and a \$3.5 billion increase for hardware as agencies update equipment.

This is the fourth straight year that federal technology markets have experienced significant growth. Spending was nearly \$82 billion in fiscal 2018, up from \$74 billion in fiscal 2017, \$69 billion in fiscal 2016, and \$64 billion in fiscal 2015. That represents about an \$18 billion boost since fiscal 2015.

## Information Technology

General Dynamics (\$3 billion), Leidos Inc. (\$2.4 billion), and Perspecta (\$2.2 billion) were the top performers in the IT services sector. These companies maintained their dominance by relying on a broad portfolio of multiple-award contracts. General Dynamics solidified its footprint in the IT services category after completing its \$9.7 billion acquisition of CSRA in fiscal 2018; the combined divisions now far outpace other IT services competitors.

Leidos generated most of its obligations through a Defense Information Systems Agency contract for the Global Information Grid. Perspecta, which completed a \$3.6 billion spinoff from DXC Technology in fiscal 2018, relied heavily on its Navy contract, Next Generation Enterprise Network.

Companies that improved their performances most significantly in the federal technology equipment market include Raytheon Co. (\$2.4 billion in obligations), Lockheed Martin Corp. (\$2.2 billion), Northrop Grumman Corp. (\$1.6 billion), and Harris Corp. (\$1.1 billion).

## Professional Services

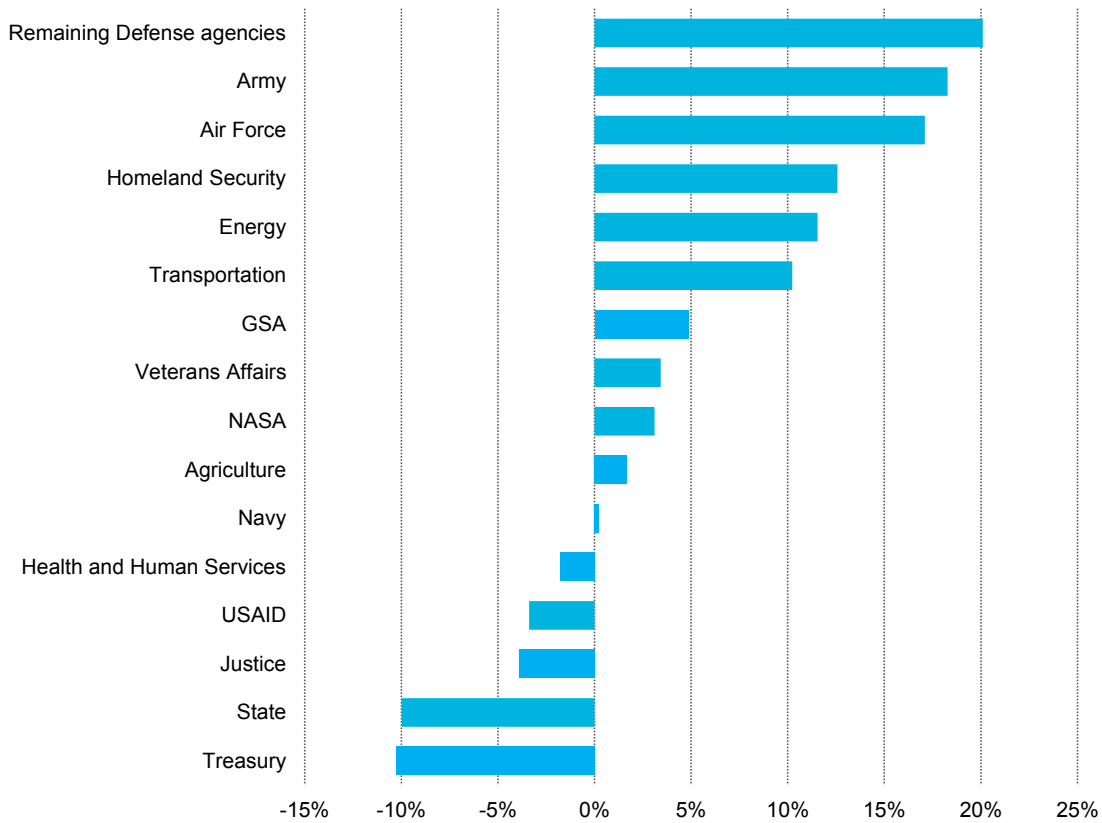
The knowledge-based services or professional services market, which covers the most expansive categories of spending such as engineering, marketing, management consulting, and other areas, has grown by about \$6.6 billion from fiscal 2017 to 2018.

In fiscal 2018, that growth was most beneficial to companies such as General Dynamics (\$2.8 billion in obligations), Booz Allen Hamilton Holding Corp. (\$2.6 billion), and Boeing Co. (\$2.5 billion), which are among the vendors that generated the most obligations on the General Services Administration's Professional Services Schedule (PSS), GSA's OASIS and OASIS Small Business, and the Navy's SeaPort-e.

## Agency Spending Trends

Defense contract spending was \$372.5 billion in fiscal 2018, a \$40.5 billion increase from fiscal 2017. It has grown by \$91 billion since fiscal 2015. In fiscal 2018, DOD's largest bureaus were the Navy, with contract spending steady at nearly \$115 billion; the Army with \$96.2 billion; and the Air Force at \$77.2 billion.

Civilian agencies account for the remaining \$186.7 billion of the \$559.2 billion in fiscal 2018 contract obligations. The departments of Energy (\$3.1 billion), Homeland Security (\$2.1 billion), and Veterans Affairs (\$900 million) are among the agencies with the biggest gains in spending. Five of the 11 biggest-spending agencies, including the departments of State (\$1.1 billion), Treasury (\$546 million), and Health and Human Services (\$441 million), decreased their spending obligations year over year.



Notes: Chart includes top DOD bureaus and top 10 civilian agencies  
 Source: Bloomberg Government data

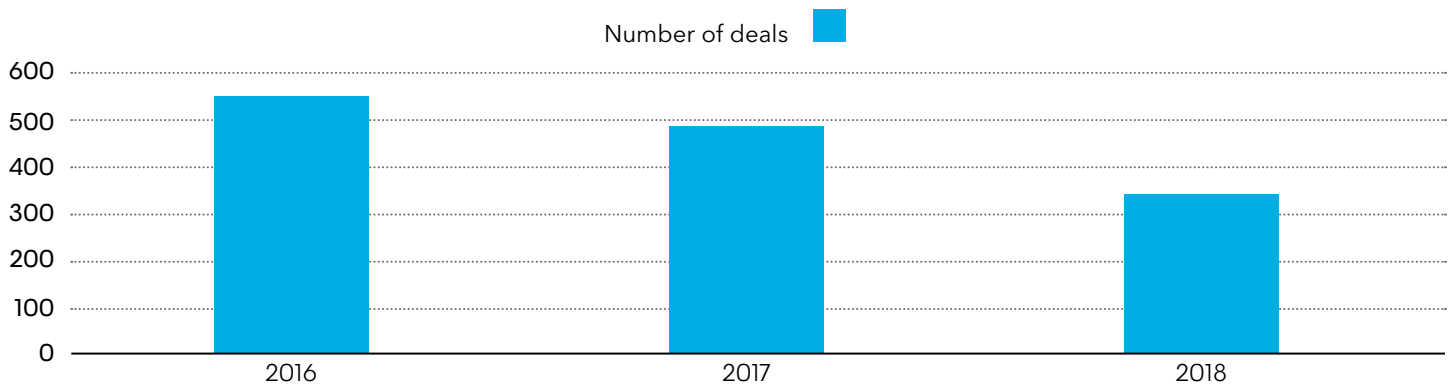
## Mergers and Acquisitions

The federal marketplace has been experiencing a surge in mergers and acquisitions in recent years. M&A activity slowed slightly in fiscal 2018 but remains high.

Intensifying competition for federal IT services work has led to many major mergers, acquisitions and divestitures.

Bloomberg Government identified 340 transactions in the federal space in 2018 through our M&A Dashboard, compared with 491 deals that were completed in 2017. Target companies were acquired for their government work as many contractors looked to buy access to customers through acquisitions instead of growing organically.

The BGOV200 rankings cover all deals that closed by Sept. 30. Mergers or acquisitions that occurred after that date – such as Raytheon’s merger with United Technologies, which is set to close by June 2020 – are not reflected in this year’s rankings.



## Contracting Trends Affecting Government Spending

**Best-in-Class Contracts:** In last year's BGOV200, Bloomberg Government analyzed the federal government's category management initiative and its impact on consolidating spending on major multiple-award contracts. This trend accelerated in fiscal 2018 and is likely to continue. The government's strategic approach to improving the federal acquisition system by funneling spending obligations through contracts designated as best-in-class, or BIC, continues to gain momentum. The number of BIC contract programs grew to nearly 40 in fiscal 2018 from about 30 in fiscal 2017.

**Other Transaction Authority:** While multiple-award contracting is expected to dominate spending for years to come, agencies are also leveraging new acquisition methods to buy goods and services more quickly and easily in ways they haven't before. Developments in the past year include the increased use of "other transaction authority," or OTA.

OTA is intended for basic, applied, and advanced research prototype projects that give agencies rapid access to emerging technologies and bring more small businesses into the government market. OTA purchases grew to more than \$4 billion in fiscal 2018 from \$2.3 billion in fiscal 2017.

**Buying 'as a Service':** The government's propensity to structure procurements "as a service" accelerated in new ways in fiscal 2018 and is expected to continue. By now, most federal technologists are probably familiar with terms such as infrastructure as a service, platform as a service, and software as a service, referring to the three most common deployment models for cloud computing. But other service lines, such as security operations centers as a service and mobile backend as a service, are beginning to increase in popularity as the government moves beyond buying a set number of licenses to divvy up and pivots to a more flexible model focused on buying the amount it wants when it needs the service. That buying attitude allows agencies to shift from buying capital assets and count costs as operating expenditures, which normalizes their year-to-year ledgers.

## What's Ahead

The president's budget request, \$1.3 billion (including base, OCO, and emergency funds), suggests that federal spending levels are on pace to increase for a fifth straight year. Bloomberg Government forecasts fiscal 2019 spending obligations could total \$565 billion, which would be one of the highest amounts ever recorded.

The Trump administration has requested \$87.8 billion for unclassified information technology in fiscal 2020, with \$51 billion for civilian agencies and \$36.8 billion for defense agencies. Many of those investments are intended for modernizing outdated legacy systems to make the government run more efficiently and effectively, and about \$27 billion will be directed toward improving the country's cybersecurity posture. The amount of classified IT spending is not reported, but BGOV estimates that would probably add about \$10 billion.

The funding patterns at each agency in fiscal 2020 resemble prior-year plans. The Defense, Veterans Affairs, Homeland Security, Treasury, and Commerce departments, as well as NASA, are among the few agencies that would receive budget increases in President Donald Trump's budget plan. Reductions are proposed for many others, including major cuts at the State and Transportation departments and the Environmental Protection Agency.

The outlook for fiscal 2020 and 2021 remains unclear. The government's spending caps are set to expire after 2021, unless a new deal is reached. The caps set by law were left unchanged by the 2018 budget deal and spending would be limited to an aggregate \$1.1 trillion in fiscal 2020 – \$125.7 billion less than the caps for fiscal 2019. Even if a deal to increase the caps for 2020 is reached before the end of the fiscal year, a CR will likely be needed to start fiscal 2020.

# The Rankings

Bloomberg Government presents the top federal contractors of fiscal 2018.

Select a company name from the list to jump to their profile.

2018 Rank	Company	Fiscal 2018 Obligations	2017 Rank	Page
1	<a href="#">Lockheed Martin Corp.</a>	\$43.4 billion	1	13
2	<a href="#">Boeing Co.</a>	\$29.7 billion	2	14
3	<a href="#">General Dynamics Corp.</a>	\$19.4 billion	3	15
4	<a href="#">Raytheon Co.</a>	\$18.1 billion	4	16
5	<a href="#">Northrop Grumman Corp.</a>	\$14.5 billion	5	17
6	<a href="#">McKesson Corp.</a>	\$9.0 billion	6	18
7	<a href="#">United Technologies Corp.</a>	\$7.9 billion	20	19
8	<a href="#">Leidos Inc.</a>	\$7.5 billion	8	20
9	<a href="#">Huntington Ingalls Industries, Inc.</a>	\$7.3 billion	7	21
10	<a href="#">BAE Systems Plc</a>	\$7.0 billion	10	22
11	<a href="#">Humana, Inc.</a>	\$5.4 billion	15	23
12	<a href="#">Booz Allen Hamilton Holding Corp.</a>	\$4.9 billion	14	24
13	<a href="#">Science Applications International Corp.</a>	\$4.5 billion	16	25
14	<a href="#">L3 Technologies, Inc.</a>	\$4.5 billion	11	26
15	<a href="#">Fluor Corp.</a>	\$4.2 billion	35	27
16	<a href="#">Bechtel Group, Inc.</a>	\$4.0 billion	9	28
17	<a href="#">Centene Corp.</a>	\$3.6 billion	12	29
18	<a href="#">AECOM</a>	\$3.4 billion	19	30
19	<a href="#">Harris Corp.</a>	\$3.4 billion	22	31
20	<a href="#">General Electric Co.</a>	\$3.2 billion	25	32
21	<a href="#">CACI International, Inc.</a>	\$2.8 billion	27	33
22	<a href="#">Battelle Memorial Institute</a>	\$2.8 billion	31	34
23	<a href="#">General Atomics Technologies Corp.</a>	\$2.8 billion	21	35
24	<a href="#">Jacobs Engineering Group, Inc.</a>	\$2.7 billion	33	36
25	<a href="#">California Institute of Technology</a>	\$2.7 billion	29	37
26	<a href="#">Perspecta, Inc.</a>	\$2.7 billion	36	38
27	<a href="#">Consolidated Nuclear Security, LLC</a>	\$2.6 billion	30	39
28	<a href="#">ADS, Inc.</a>	\$2.5 billion	42	40
29	<a href="#">Honeywell International, Inc.</a>	\$2.5 billion	13	41
30	<a href="#">Bell Boeing Joint Project Office</a>	\$2.4 billion	24	42
31	<a href="#">Triwest Healthcare Alliance Corp.</a>	\$2.3 billion	28	43
32	<a href="#">KBR, Inc.</a>	\$2.3 billion	46	44
33	<a href="#">AmerisourceBergen Corp.</a>	\$2.3 billion	34	45
34	<a href="#">DynCorp International, Inc.</a>	\$2.0 billion	43	46
35	<a href="#">Lawrence Livermore National Security, LLC</a>	\$2.0 billion	38	47



2018 Rank	Company	Fiscal 2018 Obligations	2017 Rank	Page
36	<a href="#">Pacific Architects &amp; Engineers, Inc.</a>	\$1.9 billion	45	48
37	<a href="#">Textron, Inc.</a>	\$1.9 billion	41	49
38	<a href="#">Los Alamos National Security, LLC</a>	\$1.8 billion	26	50
39	<a href="#">Deloitte Touche Tohmatsu Ltd.</a>	\$1.8 billion	51	51
40	<a href="#">United Launch Alliance, LLC</a>	\$1.8 billion	32	52
41	<a href="#">UT-Battelle, LLC</a>	\$1.7 billion	48	53
42	<a href="#">Accenture Plc</a>	\$1.7 billion	39	54
43	<a href="#">Johns Hopkins University</a>	\$1.6 billion	49	55
44	<a href="#">UnitedHealth Group, Inc.</a>	\$1.6 billion	18	56
45	<a href="#">Oshkosh Corp.</a>	\$1.6 billion	47	57
46	<a href="#">MITRE Corp.</a>	\$1.5 billion	50	58
47	<a href="#">Merck &amp; Co.</a>	\$1.5 billion	37	59
48	<a href="#">Sierra Nevada Corp.</a>	\$1.5 billion	54	60
49	<a href="#">Chemonics International, Inc.</a>	\$1.5 billion	44	61
50	<a href="#">Austal</a>	\$1.5 billion	96	62
51	<a href="#">Finmeccanica SpA</a>	\$1.4 billion	55	63
52	<a href="#">University of California</a>	\$1.4 billion	33	64
53	<a href="#">BL Harbert International, LLC</a>	\$1.3 billion	40	65
54	<a href="#">BP Plc</a>	\$1.2 billion	62	66
55	<a href="#">International Business Machines Corp.</a>	\$1.2 billion	57	67
56	<a href="#">L-3 Communications Vertex Aerospace, LLC</a>	\$1.2 billion		68
57	<a href="#">FedEx Corp.</a>	\$1.1 billion	94	69
58	<a href="#">Savannah River Nuclear Solutions, LLC</a>	\$1.1 billion	64	70
59	<a href="#">Parsons Corp.</a>	\$1.1 billion	76	71
60	<a href="#">WSP Global, Inc.</a>	\$1.1 billion	275	72
61	<a href="#">Vectrus, Inc.</a>	\$1.0 billion	60	73
62	<a href="#">Pfizer, Inc.</a>	\$1.0 billion	58	74
63	<a href="#">Analytic Services, Inc.</a>	\$1.0 billion	63	75
64	<a href="#">Massachusetts Institute of Technology</a>	\$1.0 billion	61	76
65	<a href="#">Alion Science &amp; Technology Corp.</a>	\$1.0 billion	80	77
66	<a href="#">Aerospace Corp.</a>	\$1.0 billion	65	78
67	<a href="#">Space Exploration Technologies Corp.</a>	\$1.0 billion	59	79
68	<a href="#">GlaxoSmithKline Plc</a>	\$988 million	66	80
69	<a href="#">Royal Dutch Shell Plc</a>	\$942 million	83	81
70	<a href="#">UChicago Argonne, LLC</a>	\$920 million	79	82
71	<a href="#">Rolls-Royce Holdings Plc</a>	\$912 million	69	83
72	<a href="#">Arctic Slope Regional Corp.</a>	\$909 million	68	84
73	<a href="#">Dell, Inc.</a>	\$900 million	78	85
74	<a href="#">Nana Regional Corp, Inc.</a>	\$883 million	82	86
75	<a href="#">CGI Group, Inc.</a>	\$874 million	72	87
76	<a href="#">AT&amp;T, Inc.</a>	\$865 million	75	88
77	<a href="#">ManTech International Corp.</a>	\$839 million	67	89

2018 Rank	Company	Fiscal 2018 Obligations	2017 Rank	Page
78	McDermott International Inc	\$800 million	85	90
79	Great Lakes Dredge & Dock Corp.	\$764 million	126	91
80	Carahsoft Technology Corp.	\$759 million	91	92
81	Washington River Protection Solutions, LLC	\$744 million	77	93
82	Constellis Holdings, LLC	\$740 million	88	94
83	U.S. Department of Energy	\$721 million	90	95
84	Day & Zimmermann Group, Inc.	\$705 million	100	96
85	Mission Support and Test Services, LLC	\$701 million	450	97
86	Geo Group, Inc.	\$697 million	89	98
87	Patriot Team	\$696 million	97	99
88	Cardinal Health, Inc.	\$694 million	84	100
89	CDW Holdings, LLC	\$685 million	74	101
90	Tetra Tech, Inc.	\$674 million	99	102
91	Cigna Corp.	\$672 million	92	103
92	Hensel Phelps Construction Co.	\$667 million	101	104
93	Anham FZCO	\$662 million	98	105
94	Triad National Security, LLC	\$648 million		106
95	Serco Group Plc	\$645 million	93	107
96	Insight Enterprises, Inc.	\$644 million	86	108
97	Peraton, Inc.	\$641 million	73	109
98	Environmental Chemical Corp	\$627 million	1556	110
99	Iron Bow Technologies, LLC	\$620 million	108	111
100	Sanofi	\$614 million	81	112
101	Stanford University	\$613 million	95	113
102	Aerojet Rocketdyne Holdings, Inc.	\$598 million	114	114
103	Brookhaven Science Associates, LLC	\$594 million	102	115
104	AM General, LLC	\$589 million	71	116
105	The Southern Co.	\$589 million	838	117
106	M1 Support Services, LP	\$579 million	168	118
107	H Squared, Inc.	\$573 million	371	119
108	Securitas AB	\$572 million	119	120
109	Verizon Communications, Inc.	\$568 million	87	121
110	Unisys Corp.	\$558 million	110	122
111	Afognak Native Corp.	\$546 million	111	123
112	ViaSat, Inc.	\$528 million	202	124
113	Cubic Corp.	\$525 million	120	125
114	Marathon Petroleum Corp.	\$523 million	112	126
115	Crowley Maritime Corp.	\$516 million	177	127
116	Siemens AG	\$513 million	124	128
117	Fermi Research Alliance, LLC	\$506 million	128	129
118	Microsoft Corp.	\$505 million	147	130
119	AAR Corp.	\$505 million	185	131

2018 Rank	Company	Fiscal 2018 Obligations	2017 Rank	Page
120	Mythics, Inc.	\$502 million	105	132
121	Alliance for Sustainable Energy, LLC	\$497 million	123	133
122	Canadian Commercial Corp.	\$497 million	117	134
123	Cerner Corp.	\$497 million	4754	135
124	AP Moeller - Maersk A/S	\$494 million	141	136
125	Raytheon Lockheed Martin Javelin JV	\$494 million	183	137
126	Valero Energy Corp.	\$493 million	139	138
127	Airbus Group SE	\$490 million	232	139
128	Chugach Alaska Corp.	\$488 million	113	140
129	Research Triangle Institute	\$481 million	122	141
130	SupplyCore, Inc.	\$480 million	178	142
131	Interpublic Group of Companies, Inc.	\$480 million	103	143
132	ICF International, Inc.	\$472 million	134	144
133	World Wide Technology Holding Co.	\$469 million	109	145
134	Smartronix, Inc.	\$457 million	175	146
135	Aseal Contracting & Trading Co.	\$456 million		147
136	Blue Cross & Blue Shield of South Carolina	\$450 million	133	148
137	FCN, Inc.	\$441 million	143	149
138	Corrections Corp. of America	\$440 million	107	150
139	Development Alternatives, Inc.	\$436 million	148	151
140	Michael Baker International, LLC	\$434 million	164	152
141	Navistar Defense, LLC	\$432 million	223	153
142	Consortium Management Group, Inc.	\$426 million	319	154
143	ASGN, Inc.	\$423 million	219	155
144	CFM International, Inc.	\$423 million	262	156
145	Noble Sales Co., Inc.	\$423 million	235	157
146	Ford Motor Co.	\$421 million	118	158
147	Abu Dhabi National Oil Co.	\$416 million	166	159
148	Torch Technologies, Inc.	\$409 million	155	160
149	Georgia Tech Research Corp.	\$406 million	153	161
150	IAP Worldwide Services, Inc.	\$403 million	154	162
151	CAE, Inc.	\$403 million	272	163
152	US Foods Holding Corp.	\$401 million	142	164
153	The Charles Stark Draper Laboratory, Inc.	\$396 million	132	165
154	Par Pacific Holdings, Inc.	\$394 million	395	166
155	TransDigm Group, Inc.	\$391 million	265	167
156	Highmark Health	\$387 million	273	168
157	Nelnet, Inc.	\$379 million	157	169
158	Guidehouse LLP	\$378 million	137	170
159	ActioNet, Inc.	\$368 million	158	171
160	Redstone Defense Systems	\$366 million	186	172
161	DLT Solutions, Inc.	\$361 million	151	173

2018 Rank	Company	Fiscal 2018 Obligations	2017 Rank	Page
162	<a href="#">Nippon Telegraph &amp; Telephone Corp.</a>	\$360 million	146	174
163	<a href="#">Clark Enterprises, Inc.</a>	\$360 million	160	175
164	<a href="#">Martin's Point Health Care, Inc.</a>	\$355 million	149	176
165	<a href="#">Weston Solutions Holdings, Inc.</a>	\$346 million	405	177
166	<a href="#">Red River Computer Co.</a>	\$345 million	172	178
167	<a href="#">MAXIMUS, Inc.</a>	\$344 million	145	179
168	<a href="#">A-Mark Precious Metals, Inc.</a>	\$342 million	129	180
169	<a href="#">RQ Construction, Inc.</a>	\$340 million	401	181
170	<a href="#">Nuclear Waste Partnership, LLC</a>	\$339 million	200	182
171	<a href="#">Westat, Inc.</a>	\$334 million	121	183
172	<a href="#">Bollinger Shipyards, Inc.</a>	\$329 million	167	184
173	<a href="#">Johnson Controls International plc</a>	\$327 million	156	185
174	<a href="#">Whiting-Turner Contracting Co.</a>	\$325 million	140	186
175	<a href="#">Oak Ridge Associated Universities, Inc.</a>	\$324 million	150	187
176	<a href="#">Eastern Shipbuilding Group, Inc.</a>	\$321 million	1102	188
177	<a href="#">Longbow, LLC</a>	\$320 million	709	189
178	<a href="#">Ashbritt, Inc.</a>	\$319 million	17239	190
179	<a href="#">ThunderCat Technology, LLC</a>	\$319 million	198	191
180	<a href="#">Owens &amp; Minor, Inc.</a>	\$317 million	242	192
181	<a href="#">NCI, Inc.</a>	\$317 million	181	193
182	<a href="#">Grunley Construction Co., Inc.</a>	\$313 million	323	194
183	<a href="#">WS Darley &amp; Co.</a>	\$313 million	365	195
184	<a href="#">J&amp;J Maintenance, Inc.</a>	\$312 million	125	196
185	<a href="#">Colsa Corp.</a>	\$312 million	196	197
186	<a href="#">SRC, Inc.</a>	\$312 million	179	198
187	<a href="#">Cisco Systems, Inc.</a>	\$307 million	191	199
188	<a href="#">Peter Kiewit Sons', Inc.</a>	\$302 million	385	200
189	<a href="#">Inter-Con Security Systems, Inc.</a>	\$302 million	195	201
190	<a href="#">Federal Resources Supply Co.</a>	\$301 million	204	202
191	<a href="#">Garda World Security Corp.</a>	\$300 million	247	203
192	<a href="#">General Motors Co.</a>	\$299 million	135	204
193	<a href="#">Ball Corp.</a>	\$299 million	203	205
194	<a href="#">Abt Associates, Inc.</a>	\$295 million	165	206
195	<a href="#">Petromax Refining Co., LLC</a>	\$295 million	297	207
196	<a href="#">Phillips 66</a>	\$295 million	199	208
197	<a href="#">Caterpillar, Inc.</a>	\$293 million	267	209
198	<a href="#">Elbit Systems Ltd.</a>	\$291 million	173	210
199	<a href="#">Arrow Electronics, Inc.</a>	\$291 million	174	211
200	<a href="#">Four, LLC</a>	\$251 million	250	212

# Lockheed Martin Corp.



**Headquarters:** Bethesda, MD United States

**Type:** Public

**Total revenue:** \$53.7 billion

**Market cap:** \$100.3 billion

**2018 federal contracts:** \$43.4 billion

**Prior BGOV200 rank:** 1

Lockheed Martin Corp. is a global security company that primarily researches, designs, develops, manufactures and integrates advanced technology products and services. The company's businesses span space, telecommunications, electronics, information and services, aeronautics, energy and systems integration.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$38.4 billion	1	No change	Aircraft #1
2 Defense: Navy	\$18.8 billion	2	No change	Weapons and Ammunition #2
3 Defense: Air Force	\$7.8 billion	3	No change	Research and Development #3
4 Defense: Army	\$7.4 billion	4	No change	Facility-Related Services #4
5 Energy Department	\$3.6 billion	8	↑3	Engines and aircraft components #5
6 Defense: Missile Defense Agency	\$2.6 billion	6	No change	Technology Equipment #6
7 National Aeronautics and Space Administration	\$1.3 billion	5	↓2	Equipment Related Services #7
8 Defense: US Special Operations Command	\$870.3 million	7	↓1	Ships and Submarines #8
9 Defense: Defense Logistics Agency	\$858.6 million	9	No change	Logistics Services #9
10 Defense: Defense Advanced Research Projects Agency	\$240.9 million	10	No change	Knowledge-Based Services #10
11 Homeland Security Department	\$122.2 million	11	No change	Facilities Supplies #11
12 General Services Administration	\$69.7 million	12	No change	Space Vehicles #12
13 Defense: Defense Microelectronics Activity	\$59.1 million	13	No change	Technology Services #13
14 Commerce Department	\$9.8 million	15	↑1	Training devices #14
15 Transportation Department	\$3.8 million	14	↓1	Sustainment materials/parts #15
16 White House/Executive Office of the President	\$1.2 million	Null	n/a	

# Boeing Co.

# 2

**Headquarters:** Chicago, IL United States

**Type:** Public

**Total revenue:** \$101.1 billion

**Market cap:** \$210 billion

**2018 federal contracts:** \$29.7 billion

**Prior BGOV200 rank:** 2

The Boeing Co. develops, produces and markets commercial jet aircraft, as well as provides related support services to the commercial airline industry worldwide. The company also researches, develops, produces, modifies and supports information, space and defense systems, including military aircraft, helicopters and space and missile systems.

Agency / Department Ranking	FY 2018 contracts	
1	Department of Defense	\$27.5 billion
2	Defense: Air Force	\$13.9 billion
3	Defense: Navy	\$7.2 billion
4	Defense: Army	\$2.4 billion
5	National Aeronautics and Space Administration	\$2.3 billion
6	Defense: Missile Defense Agency	\$2 billion
7	Defense: Defense Logistics Agency	\$1.5 billion
8	Defense: US Special Operations Command	\$222.8 million
9	Defense: Defense Advanced Research Projects Agency	\$155.7 million
10	Defense: Defense Information Systems Agency	\$56 million
11	Defense: Defense Contract Management Agency	\$27.7 million
12	Defense: Defense Microelectronics Activity	\$25.7 million
13	Defense: US Transportation Command	\$12.3 million
14	Interior Department	\$12.2 million
15	Homeland Security Department	\$6.7 million
16	General Services Administration	\$3.1 million
17	Justice Department	\$2.9 million
18	Transportation Department	\$2.2 million
19	Defense: Defense Threat Reduction Agency	\$1 million

Prior rank	BGOV200 change
1	No change
2	No change
3	No change
4	No change
5	No change
7	↑1
6	↓1
8	No change
9	No change
10	No change
25	↑14
11	↓1
12	↓1
17	↑3
15	No change
21	↑5
14	↓3
13	↓5
16	↓3

Category Ranking	all federal contracts
Aircraft	#1
Weapons and Ammunition	#2
Research and Development	#3
Knowledge-Based Services	#4
Engines and aircraft components	#5
Equipment Related Services	#6
Sustainment materials/parts	#7
Technology Equipment	#8
Unmanned Aerial Vehicles (UAV)	#9
Logistics Services	#10
Transportation Services	#11
Technology Services	#12
Training devices	#13
Facilities Supplies	#14
Facility-Related Services	#15

# General Dynamics Corp.

# 3

**Headquarters:** Falls Church, VA United States

**Type:** Public

**Total revenue:** \$36.1 billion

**Market cap:** \$50.2 billion

**2018 federal contracts:** \$19.4 billion

**Prior BGOV200 rank:** 3

General Dynamics Corp. is a diversified defense company. The company offers a broad portfolio of products and services in business aviation; combat vehicles; weapons systems and munitions; shipbuilding design and construction; and information systems, technologies and services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$15 billion	1	No change	Ships and Submarines #1
2 Defense: Navy	\$8.9 billion	2	No change	Technology Services #2
3 Defense: Army	\$4.8 billion	3	No change	Knowledge-Based Services #3
4 Health and Human Services Department	\$1.4 billion	4	No change	Land Vehicles #4
5 Homeland Security Department	\$814.8 million	12	↑7	Equipment Related Services #5
6 General Services Administration	\$596.8 million	11	↑5	Technology Equipment #6
7 State Department	\$381.4 million	8	↑1	Weapons and Ammunition #7
8 Defense: Air Force	\$355 million	5	↓3	Research and Development #8
9 Defense: Defense Logistics Agency	\$346.4 million	9	No change	Logistics Services #9
10 Defense: Defense Information Systems Agency	\$256.8 million	7	↓3	Training devices #10
11 Transportation Department	\$208.9 million	14	↑3	Facility-Related Services #11
12 National Aeronautics and Space Administration	\$195.2 million	13	↑1	Aircraft #12
13 Commerce Department	\$157.9 million	15	↑2	Engines and aircraft components #13
14 Defense: US Special Operations Command	\$139.3 million	6	↓8	Facilities Supplies #14
15 Office of Personnel Management	\$137.7 million	32	↑17	Materials #15
16 Veterans Affairs Department	\$132.2 million	25	↑9	
17 Interior Department	\$103.4 million	10	↓7	
18 Justice Department	\$101.8 million	19	↑1	
19 Defense: Defense Microelectronics Activity	\$57.5 million	18	↓1	
20 Environmental Protection Agency	\$53.9 million	34	↑14	
21 Defense: Defense Health Agency	\$49.7 million	16	↓5	
22 Securities and Exchange Commission	\$47.7 million	Null	n/a	
23 Education Department	\$42.2 million	17	↓6	
24 Defense: Defense Advanced Research Projects Agency	\$37.6 million	20	↓4	
25 Energy Department	\$25.5 million	38	↑13	

# Raytheon Co.

# 4

**Headquarters:** Waltham, MA United States

**Type:** Public

**Total revenue:** \$27 billion

**Market cap:** \$50.3 billion

**2018 federal contracts:** \$18.1 billion

**Prior BGOV200 rank:** 4

Raytheon Co. is a technology company specializing in defense, homeland security and other government markets throughout the world. The company provides electronics, mission systems integration, and other capabilities in the areas of sensing, effects, and command, control, communications and intelligence systems, as well as mission support services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$17.5 billion	1	No change	Weapons and Ammunition #1
2 Defense: Air Force	\$5 billion	4	↑2	Technology Equipment #2
3 Defense: Navy	\$4.7 billion	2	↓1	Research and Development #3
4 Defense: Army	\$4.5 billion	3	↓1	Equipment Related Services #4
5 Defense: Missile Defense Agency	\$1.8 billion	5	No change	Technology Services #5
6 Defense: Defense Microelectronics Activity	\$712.8 million	6	No change	Knowledge-Based Services #6
7 Defense: Defense Logistics Agency	\$630.6 million	8	↑1	Engines and aircraft components #7
8 National Aeronautics and Space Administration	\$273.2 million	7	↓1	Facilities Supplies #8
9 Transportation Department	\$192.3 million	9	No change	Facility-Related Services #9
10 Defense: Defense Advanced Research Projects Agency	\$117.1 million	10	No change	Aircraft #10
11 Commerce Department	\$113.5 million	12	↑1	Training devices #11
12 Defense: US Special Operations Command	\$106.2 million	11	↓1	Land Vehicles #12
13 Homeland Security Department	\$29.8 million	15	↑2	Sustainment materials/parts #13
14 Defense: Defense Threat Reduction Agency	\$29.1 million	13	↓1	Logistics Services #14
15 General Services Administration	\$19.7 million	26	↑11	Materials #15
16 Defense: Defense Information Systems Agency	\$10.2 million	14	↓2	
17 Defense: US Transportation Command	\$9.3 million	16	↓1	
18 Interior Department	\$9 million	25	↑7	
19 Defense: Defense Contract Management Agency	\$8.3 million	19	No change	
20 Health and Human Services Department	\$6.9 million	17	↓3	
21 Justice Department	\$5.9 million	18	↓3	
22 State Department	\$3.4 million	20	↓2	



# Northrop Grumman Corp.

# 5

**Headquarters:** Falls Church, VA United States

**Type:** Public

**Total revenue:** \$30 billion

**Market cap:** \$53.3 billion

**2018 federal contracts:** \$14.5 billion

**Prior BGOV200 rank:** 5

Northrop Grumman Corp. is a global security company. The company provides systems, products, and solutions in aerospace, electronics, information systems and technical services to government and commercial customers worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$12.4 billion	1	No change	Knowledge-Based Services #1
2 Defense: Air Force	\$4.8 billion	2	No change	Aircraft #2
3 Defense: Navy	\$3.9 billion	3	No change	Research and Development #3
4 Defense: Army	\$2.4 billion	4	No change	Technology Services #4
5 National Aeronautics and Space Administration	\$1.3 billion	5	No change	Weapons and Ammunition #5
6 Defense: Defense Logistics Agency	\$438.8 million	7	↑1	Technology Equipment #6
7 Defense: Missile Defense Agency	\$370.9 million	6	↓1	Equipment Related Services #7
8 Defense: Defense Microelectronics Activity	\$253.3 million	8	No change	Unmanned Aerial Vehicles (UAV) #8
9 Defense: Defense Information Systems Agency	\$211.1 million	11	↑2	Engines and aircraft components #9
10 Social Security Administration	\$208.8 million	13	↑3	Space Vehicles #10
11 Health and Human Services Department	\$196.8 million	9	↓2	Transportation Services #11
12 General Services Administration	\$195.3 million	10	↓2	Facilities Supplies #12
13 Homeland Security Department	\$106 million	12	↓1	Facility-Related Services #13
14 Defense: Defense Advanced Research Projects Agency	\$74 million	14	No change	Training devices #14
15 Treasury Department	\$68.5 million	15	No change	Logistics Services #15
16 Transportation Department	\$30.1 million	16	No change	
17 Defense: US Transportation Command	\$11.6 million	21	↑4	
18 Office of Personnel Management	\$10.8 million	18	No change	
19 Justice Department	\$10.3 million	17	↓2	
20 Commodity Futures Trading Commission	\$8.6 million	20	No change	
21 Defense: Defense Threat Reduction Agency	\$5.2 million	22	↑1	
22 Interior Department	\$4.7 million	19	↓3	
23 Defense: Washington Headquarters Services	\$4.6 million	23	No change	
24 Veterans Affairs Department	\$4.3 million	32	↑8	
25 State Department	\$2.1 million	24	↓1	

# McKesson Corp.



**Headquarters:** San Francisco, CA United States

**Type:** Public

**Total revenue:** \$214.3 billion

**Market cap:** \$25.6 billion

**2018 federal contracts:** \$9.0 billion

**Prior BGOV200 rank:** 6

McKesson Corp. distributes pharmaceuticals, medical-surgical supplies and health and beauty care products throughout North America. The company also develops, implements and supports software that facilitates the integration of data throughout the health enterprise. In addition, McKesson offers analytics, care management and patient solutions for payers.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Veterans Affairs Department	\$5.9 billion	1	No change	Medical Supplies #1
2 Department of Defense	\$2.7 billion	2	No change	Knowledge-Based Services #2
3 Defense: Defense Logistics Agency	\$2.6 billion	3	No change	Technology Services #3
4 Health and Human Services Department	\$318.5 million	4	No change	Facilities Supplies #4
5 Justice Department	\$125.6 million	5	No change	Medical Services #5
6 Defense: Defense Health Agency	\$22.8 million	6	No change	Technology Equipment #6
7 Peace Corps	\$2.5 million	7	No change	Facility-Related Services #7

# United Technologies Corp.



**Headquarters:** Farmington, CT United States

**Type:** Public

**Total revenue:** \$66.5 billion

**Market cap:** \$109.5 billion

**2018 federal contracts:** \$7.9 billion

**Prior BGOV200 rank:** 20

United Technologies Corp. provides technology products and support services to customers in the aerospace and building industries worldwide. The company's products include aircraft engines, elevators and escalators, heating and air conditioning equipment, helicopters, aerospace systems, fuel cell systems, and fire and safety equipment.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$7.7 billion	1	No change	Engines and aircraft components #1
2 Defense: Navy	\$4.5 billion	3	↑1	Equipment Related Services #2
3 Defense: Air Force	\$2.1 billion	2	↓1	Technology Equipment #3
4 Defense: Defense Logistics Agency	\$891.5 million	4	No change	Research and Development #4
5 Defense: Army	\$175.8 million	6	↑1	Knowledge-Based Services #5
6 National Aeronautics and Space Administration	\$101.4 million	5	↓1	Facilities Supplies #6
7 Transportation Department	\$41.6 million	10	↑3	Training devices #7
8 Homeland Security Department	\$35.8 million	8	No change	Weapons and Ammunition #8
9 Defense: US Special Operations Command	\$33.7 million	Null	n/a	Technology Services #9
10 Veterans Affairs Department	\$27.3 million	7	↓3	Sustainment materials/parts #10
11 Defense: Defense Advanced Research Projects Agency	\$6.3 million	27	↑16	Facility-Related Services #11
12 General Services Administration	\$5 million	9	↓3	Logistics Services #12
13 Health and Human Services Department	\$4.9 million	13	No change	Aircraft #13
14 Defense: Defense Information Systems Agency	\$4.4 million	22	↑8	Clothing, Textiles and Equipage #14
15 Justice Department	\$4.1 million	12	↓3	Unmanned Aerial Vehicles (UAV) #15
16 Commerce Department	\$4 million	26	↑10	
17 Defense: Defense Threat Reduction Agency	\$3.9 million	Null	n/a	
18 Smithsonian Institution	\$2.8 million	14	↓4	
19 Energy Department	\$2 million	15	↓4	

# Leidos Inc.



**Headquarters:** Reston, VA United States

**Type:** Public

**Total revenue:** \$10.1 billion

**Market cap:** \$11.3 billion

**2018 federal contracts:** \$7.5 billion

**Prior BGOV200 rank:** 8

Leidos Inc. offers technology solutions in the areas of national security, health and engineering.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$3 billion	1	No change	Technology Services #1
2 Health and Human Services Department	\$1.2 billion	2	No change	Knowledge-Based Services #2
3 Defense: Army	\$1.1 billion	3	No change	Facility-Related Services #3
4 Transportation Department	\$684.9 million	4	No change	Technology Equipment #4
5 Veterans Affairs Department	\$592 million	5	No change	Research and Development #5
6 Defense: Air Force	\$518 million	6	No change	Medical Services #6
7 Homeland Security Department	\$471.3 million	10	↑3	Engines and aircraft components #7
8 Defense: Defense Health Agency	\$448.3 million	16	↑8	Facilities Supplies #8
9 Defense: Defense Information Systems Agency	\$447.8 million	7	↓2	Equipment Related Services #9
10 Energy Department	\$364.1 million	9	↓1	Weapons and Ammunition #10
11 General Services Administration	\$336.8 million	11	No change	Training devices #11
12 Defense: Navy	\$301.5 million	8	↓4	Clothing, Textiles and Equipage #12
13 National Science Foundation	\$247.3 million	12	↓1	Land Vehicles #13
14 Justice Department	\$231.4 million	14	No change	Sustainment materials/parts #14
15 Social Security Administration	\$142.8 million	13	↓2	Medical Supplies #15
16 Defense: Defense Threat Reduction Agency	\$75.1 million	17	↑1	
17 National Aeronautics and Space Administration	\$74.4 million	15	↓2	
18 Treasury Department	\$65.7 million	18	No change	
19 Defense: US Special Operations Command	\$64.2 million	27	↑8	
20 Defense: Defense Logistics Agency	\$47.8 million	19	↓1	
21 Defense: Washington Headquarters Services	\$38.6 million	20	↓1	
22 Defense: USACE - Civilian Programs	\$27.8 million	23	↑1	
23 Housing and Urban Development Department	\$25.1 million	22	↓1	
24 Nuclear Regulatory Commission	\$21.8 million	25	↑1	
25 Federal Trade Commission	\$18.5 million	26	↑1	

# Huntington Ingalls Industries, Inc.



**Headquarters:** Newport News, VA United States

**Type:** Public

**Total revenue:** \$8.1 billion

**Market cap:** \$9.2 billion

**2018 federal contracts:** \$7.3 billion

**Prior BGOV200 rank:** 7

Huntington Ingalls Industries, Inc. (HII) designs, builds and maintains nuclear and non-nuclear ships for the U.S. Navy and Coast Guard. The company also provides aftermarket services for military ships worldwide. HII has two primary business divisions: Newport News Shipbuilding and Ingalls Shipbuilding.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$7.1 billion	1	No change	Ships and Submarines #1
2 Defense: Navy	\$7 billion	2	No change	Equipment Related Services #2
3 Homeland Security Department	\$194.7 million	3	No change	Support ships and small crafts #3
4 General Services Administration	\$56.9 million	5	↑1	Knowledge-Based Services #4
5 Defense: Army	\$40 million	4	↓1	Technology Services #5
6 Defense: Air Force	\$38.5 million	6	No change	Research and Development #6
7 Commerce Department	\$13 million	Null	n/a	Engines and aircraft components #7
8 Defense: Defense Information Systems Agency	\$7.4 million	Null	n/a	Logistics Services #8
9 Veterans Affairs Department	\$4.5 million	7	↓2	Facility-Related Services #9
10 Defense: Defense Logistics Agency	\$1.4 million	8	↓2	Facilities Supplies #10
				Training devices #11
				Technology Equipment #12
				Sustainment materials/parts #13

# BAE Systems Plc

# 10

**Headquarters:** London, United Kingdom

**Type:** Public

**Total revenue:** \$22.4 billion

**Market cap:** \$19.9 billion

**2018 federal contracts:** \$7.0 billion

**Prior BGOV200 rank:** 10

BAE Systems Plc develops, delivers and supports advanced defense and aerospace systems. The group manufactures military aircraft, surface ships, submarines, radar, avionics, communications, electronics and guided weapon systems.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$7 billion	1	No change	Equipment Related Services #1
2 Defense: Navy	\$3.2 billion	2	No change	Land Vehicles #2
3 Defense: Army	\$2.6 billion	3	No change	Weapons and Ammunition #3
4 Defense: Air Force	\$777.5 million	4	No change	Research and Development #4
5 Defense: Defense Logistics Agency	\$238.5 million	5	No change	Technology Equipment #5
6 Defense: Defense Microelectronics Activity	\$68.3 million	6	No change	Knowledge-Based Services #6
7 Justice Department	\$34.7 million	8	↑1	Engines and aircraft components #7
8 Homeland Security Department	\$30.4 million	7	↓1	Construction Services #8
9 Defense: Defense Advanced Research Projects Agency	\$25.1 million	9	No change	Technology Services #9
10 Labor Department	\$15.7 million	10	No change	Facility-Related Services #10
11 Interior Department	\$10.9 million	14	↑3	Ships and Submarines #11
12 General Services Administration	\$7.8 million	11	↓1	Facilities Supplies #12
13 Defense: US Special Operations Command	\$3 million	12	↓1	Sustainment materials/parts #13
14 Treasury Department	\$2.8 million	18	↑4	Materials #14
15 Pension Benefit Guaranty Corporation	\$2.4 million	13	↓2	Clothing, Textiles and Equipage #15
16 Defense: Defense Threat Reduction Agency	\$1 million	24	↑8	

# Humana, Inc.



**Headquarters:** Louisville, KY United States

**Type:** Public

**Total revenue:** \$56.9 billion

**Market cap:** \$34.8 billion

**2018 federal contracts:** \$5.4 billion

**Prior BGOV200 rank:** 15

Humana, Inc. is a managed health-care company with medical members located in the U.S. including Puerto Rico. The company offers coordinated health care through health maintenance organizations; preferred provider organizations; point-of-service plans; and administrative services products. Humana offers its products to employer groups, government-sponsored plans and individuals.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$5.4 billion	1	No change	Medical Services #1
2 Defense: Defense Health Agency	\$5.4 billion	2	No change	Knowledge-Based Services #2
3 Defense: Army	\$5.5 million	3	No change	Facility-Related Services #3

# Booz Allen Hamilton Holding Corp.

# 12

**Headquarters:** McLean, VA United States

**Type:** Public

**Total revenue:** \$6.7 billion

**Market cap:** \$9.1 billion

**2018 federal contracts:** \$4.9 billion

**Prior BGOV200 rank:** 14

Booz Allen Hamilton Holding Corp. provides management and technology consulting services to the U.S. government in the defense, intelligence and civil markets. The company offers economic and business analysis, information technology, intelligence and operations analysis, modeling and simulation, organization and other consulting services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$2.4 billion	1	No change	Knowledge-Based Services #1
2 General Services Administration	\$1.1 billion	2	No change	Technology Services #2
3 Defense: Navy	\$745.8 million	3	No change	Research and Development #3
4 Defense: Air Force	\$703 million	5	↑1	Technology Equipment #4
5 Defense: Army	\$530.1 million	4	↓1	Medical Services #5
6 Health and Human Services Department	\$393.9 million	7	↑1	Logistics Services #6
7 Veterans Affairs Department	\$274.2 million	6	↓1	Facility-Related Services #7
8 Treasury Department	\$146 million	8	No change	Equipment Related Services #8
9 Homeland Security Department	\$113.4 million	9	No change	Facilities Supplies #9
10 Interior Department	\$97.6 million	11	↑1	Engines and aircraft components #10
11 Labor Department	\$91.2 million	14	↑3	
12 Justice Department	\$85.2 million	13	↑1	
13 Defense: Defense Information Systems Agency	\$75.9 million	12	↓1	
14 Defense: US Special Operations Command	\$54 million	10	↓4	
15 Defense: Washington Headquarters Services	\$53.3 million	15	No change	
16 Transportation Department	\$49.6 million	18	↑2	
17 Defense: Defense Threat Reduction Agency	\$47.6 million	16	↓1	
18 Defense: Other Defense	\$45.1 million	Null	n/a	
19 National Science Foundation	\$41.2 million	17	↓2	
20 National Aeronautics and Space Administration	\$40.1 million	19	↓1	
21 Defense: Defense Health Agency	\$32.6 million	20	↓1	
22 Defense: Missile Defense Agency	\$28.2 million	21	↓1	
23 Defense: Defense Advanced Research Projects Agency	\$27.1 million	23	No change	
24 Environmental Protection Agency	\$25.1 million	22	↓2	
25 Energy Department	\$21.3 million	24	↓1	



# Science Applications International Corp.

# 13

**Headquarters:** Reston, VA United States

**Type:** Public

**Total revenue:** \$4.6 billion

**Market cap:** \$5.1 billion

**2018 federal contracts:** \$4.5 billion

**Prior BGOV200 rank:** 16

Science Applications International Corp. (SAIC) provides information technology, systems integration, e-business, and technical services and solutions.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$2.3 billion	1	No change	Knowledge-Based Services #1
2 General Services Administration	\$894 million	6	↑4	Technology Services #2
3 Defense: Defense Logistics Agency	\$756 million	4	↑1	Facilities Supplies #3
4 Defense: Navy	\$742.7 million	3	↓1	Research and Development #4
5 Defense: Army	\$513.3 million	2	↓3	Engines and aircraft components #5
6 National Aeronautics and Space Administration	\$465.5 million	5	↓1	Fuel #6
7 Transportation Department	\$294.1 million	8	↑1	Equipment Related Services #7
8 State Department	\$229.3 million	7	↓1	Materials #8
9 Defense: Air Force	\$174.3 million	14	↑5	Technology Equipment #9
10 Justice Department	\$171.3 million	16	↑6	Weapons and Ammunition #10
11 Defense: Defense Threat Reduction Agency	\$66.3 million	18	↑7	Sustainment materials/parts #11
12 Health and Human Services Department	\$54.7 million	15	↑3	Land Vehicles #12
13 Defense: Washington Headquarters Services	\$53.6 million	11	↓2	Transportation Services #13
14 Homeland Security Department	\$48.5 million	22	↑8	Facility-Related Services #14
15 Pension Benefit Guaranty Corporation	\$26.3 million	12	↓3	Medical Services #15
16 Commerce Department	\$25.7 million	13	↓3	
17 Agriculture Department	\$20.7 million	10	↓7	
18 Defense: Defense Information Systems Agency	\$20.1 million	9	↓9	
19 Treasury Department	\$11.1 million	20	↑1	
20 Defense: US Transportation Command	\$7.8 million	21	↑1	
21 Defense: Missile Defense Agency	\$7.5 million	19	↓2	
22 Environmental Protection Agency	\$3.8 million	17	↓5	
23 Veterans Affairs Department	\$2.9 million	Null	n/a	
24 National Archives and Records Administration	\$2.3 million	Null	n/a	

# L3 Technologies, Inc.

# 14

**Headquarters:** New York, NY United States

**Type:** Public

**Total revenue:** \$10.2 billion

**Market cap:** \$20.2 billion

**2018 federal contracts:** \$4.5 billion

**Prior BGOV200 rank:** 11

L3 Technologies, Inc. provides communication and electronic equipment. The company offers surveillance, antenna, aircraft simulation, laser rangefinding, modification, and image intensification equipment. L3 Technologies serves customers worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$4.3 billion	1	No change	Technology Equipment #1
2 Defense: Air Force	\$2.6 billion	2	No change	Knowledge-Based Services #2
3 Defense: Army	\$607 million	3	No change	Engines and aircraft components #3
4 Defense: Navy	\$599.5 million	4	No change	Equipment Related Services #4
5 Homeland Security Department	\$177.4 million	6	↑1	Aircraft #5
6 Defense: Defense Logistics Agency	\$175.1 million	8	↑2	Logistics Services #6
7 Defense: Missile Defense Agency	\$116.1 million	7	No change	Research and Development #7
8 Defense: Defense Contract Management Agency	\$81.8 million	5	↓3	Training devices #8
9 Defense: US Special Operations Command	\$80.6 million	9	No change	Weapons and Ammunition #9
10 Defense: Washington Headquarters Services	\$15 million	Null	n/a	Technology Services #10
11 Transportation Department	\$6.7 million	12	↑1	Facilities Supplies #11
12 General Services Administration	\$6.2 million	18	↑6	Unmanned Aerial Vehicles (UAV) #12
13 Defense: Defense Information Systems Agency	\$5.8 million	21	↑8	Facility-Related Services #13
14 Interior Department	\$3.2 million	16	↑2	Ships and Submarines #14
15 Commerce Department	\$2.7 million	13	↓2	Sustainment materials/parts #15
16 Justice Department	\$2.3 million	10	↓6	

# Fluor Corp.

# 15

**Headquarters:** Irving, TX United States

**Type:** Public

**Total revenue:** \$19.1 billion

**Market cap:** \$4.3 billion

**2018 federal contracts:** \$4.2 billion

**Prior BGOV200 rank:** 35

Fluor Corp. is a professional services company. The company provides engineering, procurement, construction and maintenance as well as project management services on a global basis. Fluor also provides outsourcing of maintenance services and asset operations, equipment rental and sales, business support services, and other services.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$2.8 billion	2	↑1	Facility-Related Services #1
2	Defense: Army	\$1.5 billion	3	↑1	Logistics Services #2
3	Defense: Navy	\$1.3 billion	4	↑1	Knowledge-Based Services #3
4	Energy Department	\$1.2 billion	1	↓3	Engines and aircraft components #4
5	Homeland Security Department	\$219.2 million	5	No change	Construction Services #5
6	Labor Department	\$8.1 million	6	No change	Equipment Related Services #6
7	Defense: Air Force	\$4.5 million	7	No change	Sustainment materials/parts #7
					Facilities Supplies #8
					Technology Equipment #9

# Bechtel Group, Inc.

# 16

**Headquarters:** San Francisco, CA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$4.0 billion

**Prior BGOV200 rank:** 9

Bechtel Group, Inc. provides engineering, construction and project management services to the oil and gas, energy, transportation, communications, mining and government services sectors. The company offers construction, development and financing, engineering and technology, safety, and sustainability and environmental services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$2.1 billion	1	No change	Facility-Related Services #1
2 Energy Department	\$1.9 billion	3	↑1	Ships and Submarines #2
3 Defense: Navy	\$1.4 billion	2	↓1	Construction Services #3
4 Defense: Army	\$796.7 million	4	No change	Research and Development #4

# Centene Corp.

# 17

**Headquarters:** Saint Louis, MO United States

**Type:** Public

**Total revenue:** \$60.1 billion

**Market cap:** \$22.7 billion

**2018 federal contracts:** \$3.6 billion

**Prior BGOV200 rank:** 12

Centene Corporation operates as a multi-line managed care organization that provides Medicaid and Medicaid-related programs. The company offers health plans in several states. Centene also provides specialty services including behavioral health, nurse triage, and treatment compliance.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$3 billion	1	No change	Medical Services #1
2	Defense: Defense Health Agency	\$3 billion	2	No change	Facility-Related Services #2
3	Veterans Affairs Department	\$568.4 million	3	No change	Knowledge-Based Services #3
4	Interior Department	\$76.2 million	4	No change	Transportation Services #4
					Medical Supplies #5
					Technology Services #6
					Construction Services #7

**Headquarters:** Los Angeles, CA United States

**Type:** Public

**Total revenue:** \$20.1 billion

**Market cap:** \$5.6 billion

**2018 federal contracts:** \$3.4 billion

**Prior BGOV200 rank:** 19

AECOM provides professional technical services to government, agencies and commercial customers. The company's services include consulting, planning, architecture, engineering, construction management, project management, assets management, environmental services and design-build services.

Agency / Department Ranking	FY 2018 contracts	
1	Department of Defense	\$1.9 billion
2	Energy Department	\$988.1 million
3	Defense: Army	\$705 million
4	Defense: Navy	\$650.1 million
5	Defense: Air Force	\$382.7 million
6	Homeland Security Department	\$234.6 million
7	National Aeronautics and Space Administration	\$188.2 million
8	Defense: USACE - Civilian Programs	\$106.9 million
9	Agency for International Development	\$41.2 million
10	Treasury Department	\$36.7 million
11	Defense: Defense Threat Reduction Agency	\$32.1 million
12	General Services Administration	\$24 million
13	Defense: Defense Logistics Agency	\$23.8 million
14	Transportation Department	\$18.8 million
15	Defense: Defense Information Systems Agency	\$15.1 million
16	Health and Human Services Department	\$12.9 million
17	Federal Trade Commission	\$11 million
18	State Department	\$8.9 million
19	Interior Department	\$6.6 million
20	Environmental Protection Agency	\$3.1 million
21	Agriculture Department	\$2.7 million
22	Millennium Challenge Corporation	\$1.3 million
23	Veterans Affairs Department	\$1.3 million

Prior rank	BGOV200 change
1	No change
2	No change
3	No change
4	No change
5	No change
8	↑2
6	↓1
10	↑2
7	↓2
9	↓1
11	No change
12	No change
13	No change
15	↑1
18	↑3
16	No change
21	↑4
14	↓4
19	No change
20	No change
17	↓4
22	No change
23	No change

Category Ranking	all federal contracts
Facility-Related Services	#1
Knowledge-Based Services	#2
Equipment Related Services	#3
Logistics Services	#4
Research and Development	#5
Construction Services	#6
Technology Services	#7
Technology Equipment	#8
Materials	#9
Training devices	#10

# Harris Corp.

# 19

**Headquarters:** Melbourne, FL United States

**Type:** Public

**Total revenue:** \$6.1 billion

**Market cap:** \$23.2 billion

**2018 federal contracts:** \$3.4 billion

**Prior BGOV200 rank:** 22

Harris Corp. is an international communications equipment company focused on product, system and service solutions. The company provides a range of mission-critical communications products, systems and services for global markets, including defense communications and electronics, government communications, broadcast communications and wireless transmission networks.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$2.4 billion	1	No change	Technology Equipment #1
2 Defense: Army	\$835.7 million	2	No change	Technology Services #2
3 Defense: Air Force	\$662.7 million	3	No change	Knowledge-Based Services #3
4 Transportation Department	\$623.3 million	5	↑1	Engines and aircraft components #4
5 Defense: Navy	\$598.8 million	4	↓1	Research and Development #5
6 Defense: Defense Logistics Agency	\$201.1 million	9	↑3	Equipment Related Services #6
7 National Aeronautics and Space Administration	\$198.1 million	6	↓1	Weapons and Ammunition #7
8 Defense: US Special Operations Command	\$133.7 million	8	No change	Facility-Related Services #8
9 Commerce Department	\$120.3 million	7	↓2	Aircraft #9
10 Homeland Security Department	\$53.7 million	10	No change	Facilities Supplies #10
11 Defense: Defense Advanced Research Projects Agency	\$7 million	11	No change	Sustainment materials/parts #11
12 Justice Department	\$4 million	12	No change	Training devices #12
13 Defense: Defense Health Agency	\$3.1 million	13	No change	Materials #13
14 Health and Human Services Department	\$1.6 million	15	↑1	Land Vehicles #14

# General Electric Co.

# 20

**Headquarters:** Boston, MA United States

**Type:** Public

**Total revenue:** \$121.6 billion

**Market cap:** \$91.2 billion

**2018 federal contracts:** \$3.2 billion

**Prior BGOV200 rank:** 25

General Electric Co. is a globally diversified technology and financial services company. The company's products and services include aircraft engines, power generation, water processing, household appliances, medical imaging, business and consumer financing, and industrial products.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$3 billion	1	No change	Engines and aircraft components #1
2 Defense: Navy	\$1.1 billion	2	No change	Medical Supplies #2
3 Defense: Defense Logistics Agency	\$695.4 million	4	↑1	Logistics Services #3
4 Defense: Army	\$617.5 million	3	↓1	Technology Equipment #4
5 Defense: Air Force	\$527.3 million	5	No change	Knowledge-Based Services #5
6 Veterans Affairs Department	\$212.5 million	6	No change	Facility-Related Services #6
7 Homeland Security Department	\$32 million	7	No change	Equipment Related Services #7
8 Defense: US Special Operations Command	\$11.2 million	9	↑1	Research and Development #8
9 Defense: USACE - Civilian Programs	\$6.3 million	12	↑3	Facilities Supplies #9
10 Justice Department	\$5.5 million	11	↑1	Sustainment materials/parts #10
11 Health and Human Services Department	\$5.3 million	10	↓1	Technology Services #11
12 National Aeronautics and Space Administration	\$4.2 million	8	↓4	Medical Services #12
13 Defense: Defense Threat Reduction Agency	\$2.7 million	16	↑3	Weapons and Ammunition #13
14 Interior Department	\$1.4 million	13	↓1	Materials #14
15 Commerce Department	\$1.2 million	17	↑2	Aircraft #15



# CACI International, Inc.

# 21

**Headquarters:** Arlington, VA United States

**Type:** Public

**Total revenue:** \$4.4 billion

**Market cap:** \$5.1 billion

**2018 federal contracts:** \$2.8 billion

**Prior BGOV200 rank:** 27

CACI International, Inc. provides information technology products and services. The company delivers client solutions for systems integration; information assurance and security; re-engineering; logistics and engineering support; electronic commerce; and other solutions. CACI serves government and commercial markets primarily in North America and Western Europe.

Agency / Department Ranking	FY 2018 contracts	
1	Department of Defense	\$1.6 billion
2	Defense: Army	\$736.2 million
3	General Services Administration	\$643.7 million
4	Defense: Navy	\$366.1 million
5	Defense: Air Force	\$248.4 million
6	Homeland Security Department	\$178.3 million
7	Office of Personnel Management	\$141.5 million
8	Justice Department	\$89.3 million
9	Defense: US Special Operations Command	\$84.9 million
10	Defense: Defense Logistics Agency	\$58.4 million
11	Defense: Defense Information Systems Agency	\$43.2 million
12	Commerce Department	\$32.6 million
13	Interior Department	\$28 million
14	Veterans Affairs Department	\$27.3 million
15	State Department	\$26.8 million
16	Defense: Washington Headquarters Services	\$23.5 million
17	Health and Human Services Department	\$21.9 million
18	National Aeronautics and Space Administration	\$18.4 million
19	Defense: US Transportation Command	\$16.4 million
20	Securities and Exchange Commission	\$12 million
21	Defense: Defense Finance and Accounting Service	\$11.2 million
22	White House/Executive Office of the President	\$10.4 million
23	Defense: Defense Threat Reduction Agency	\$10 million
24	Defense: Other Defense	\$8.5 million
25	Defense: Defense Advanced Research Projects Agency	\$4.9 million

Prior rank	BGOV200 change
1	No change
2	No change
3	No change
4	No change
5	No change
9	↑3
8	↑1
7	↓1
6	↓3
11	↑1
10	↓1
29	↑17
12	↓1
15	↑1
20	↑5
13	↓3
16	↓1
19	↑1
18	↓1
14	↓6
22	↑1
24	↑2
17	↓6
Null	n/a
42	↑17

Category Ranking	all federal contracts
Knowledge-Based Services	#1
Technology Services	#2
Research and Development	#3
Technology Equipment	#4
Logistics Services	#5
Facility-Related Services	#6
Equipment Related Services	#7
Facilities Supplies	#8
Medical Supplies	#9
Training devices	#10
Sustainment materials/parts	#11
Materials	#12

# Battelle Memorial Institute

# 22

**Headquarters:** Columbus, OH United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$2.8 billion

**Prior BGOV200 rank:** 31

Battelle Memorial Institute is a charitable trust based in Columbus, Ohio. The institute is dedicated to scientific, educational, technology and community endeavors, and investments for safety and health.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Energy Department	\$2.4 billion	1	No change	Facility-Related Services #1
2 Department of Defense	\$293.9 million	2	No change	Research and Development #2
3 Defense: Air Force	\$119.6 million	5	↑2	Knowledge-Based Services #3
4 Defense: Army	\$102.5 million	4	No change	Land Vehicles #4
5 Health and Human Services Department	\$101.2 million	3	↓2	Medical Services #5
6 Homeland Security Department	\$71 million	6	No change	Equipment Related Services #6
7 Defense: Navy	\$41.3 million	7	No change	Logistics Services #7
8 Defense: US Special Operations Command	\$30.2 million	10	↑2	Technology Services #8
9 General Services Administration	\$21.9 million	8	↓1	Facilities Supplies #9
10 Environmental Protection Agency	\$5.5 million	9	↓1	Clothing, Textiles and Equipage #10
11 Transportation Department	\$5 million	11	No change	Engines and aircraft components #11
12 Defense: USACE - Civilian Programs	\$1.3 million	14	↑2	Sustainment materials/parts #12
13 Interior Department	\$1.3 million	13	No change	

# General Atomics Technologies Corp.

# 23

**Headquarters:** San Diego, CA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$2.8 billion

**Prior BGOV200 rank:** 21

General Atomics Technologies Corp. provides research and development services. The company provides resources for high-technology systems development, including the nuclear fuel cycle, remotely operated surveillance aircraft, airborne sensors and wireless laser technologies.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$2.7 billion	1	No change	Unmanned Aerial Vehicles (UAV) #1
2 Defense: Air Force	\$1.5 billion	2	No change	Engines and aircraft components #2
3 Defense: Army	\$615.2 million	3	No change	Knowledge-Based Services #3
4 Defense: Navy	\$542.3 million	4	No change	Equipment Related Services #4
5 Defense: Missile Defense Agency	\$76.8 million	6	↑1	Research and Development #5
6 Homeland Security Department	\$63 million	5	↓1	Logistics Services #6
7 Energy Department	\$28.1 million	7	No change	Technology Equipment #7
8 National Aeronautics and Space Administration	\$16.5 million	11	↑3	Technology Services #8
9 General Services Administration	\$12.7 million	Null	n/a	Materials #9
10 Defense: US Special Operations Command	\$1.9 million	12	↑2	Facilities Supplies #10
11 Defense: Defense Advanced Research Projects Agency	\$1.9 million	9	↓2	Facility-Related Services #11
				Support ships and small crafts #12
				Sustainment materials/parts #13

# Jacobs Engineering Group, Inc.

# 24

**Headquarters:** Pasadena, CA United States

**Type:** Public

**Total revenue:** \$14.9 billion

**Market cap:** \$10.9 billion

**2018 federal contracts:** \$2.7 billion

**Prior BGOV200 rank:** 33

Jacobs Engineering Group, Inc. provides a broad range of technical, professional and construction services to a large number of industrial, commercial and governmental clients around the world. The company's services include project services; process, scientific, and systems consulting; construction services and operations; and maintenance services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$1 billion	1	No change	Facility-Related Services #1
2 National Aeronautics and Space Administration	\$916.2 million	2	No change	Knowledge-Based Services #2
3 Energy Department	\$524.3 million	3	No change	Research and Development #3
4 Defense: Army	\$261.3 million	5	↑1	Technology Services #4
5 Defense: Navy	\$248.9 million	4	↓1	Construction Services #5
6 Defense: Missile Defense Agency	\$215.5 million	20	↑14	Training devices #6
7 Defense: US Special Operations Command	\$144.1 million	10	↑3	Logistics Services #7
8 General Services Administration	\$61.5 million	8	No change	Equipment Related Services #8
9 Environmental Protection Agency	\$59.1 million	7	↓2	Facilities Supplies #9
10 Defense: USACE - Civilian Programs	\$55.3 million	9	↓1	Technology Equipment #10
11 Defense: Air Force	\$46.9 million	6	↓5	Engines and aircraft components #11
12 Education Department	\$36.1 million	13	↑1	
13 National Science Foundation	\$30.2 million	25	↑12	
14 Transportation Department	\$26.3 million	12	↓2	
15 Defense: Defense Information Systems Agency	\$25.2 million	23	↑8	
16 Health and Human Services Department	\$18.8 million	14	↓2	
17 Defense: Other Defense	\$16 million	Null	n/a	
18 Treasury Department	\$13.2 million	15	↓3	
19 Defense: Defense Threat Reduction Agency	\$10.9 million	11	↓8	
20 Defense: Defense Commissary Agency	\$7.6 million	22	↑2	
21 Interior Department	\$6.9 million	18	↓3	
22 Homeland Security Department	\$5.8 million	21	↓1	
23 State Department	\$4.2 million	17	↓6	
24 National Archives and Records Administration	\$3.6 million	29	↑5	
25 Justice Department	\$1.8 million	24	↓1	

# California Institute of Technology

# 25

**Headquarters:** Pasadena, CA United States

**Type:** University

**Total revenue:** \$638.5 million

**Market cap:** n/a

**2018 federal contracts:** \$2.7 billion

**Prior BGOV200 rank:** 29

The California Institute of Technology offers undergraduate and graduate degrees with an emphasis on science and engineering, and functions as a private research university. The university offers degrees in biology, chemistry and chemical engineering, engineering and applied science, geological and planetary science, humanities and social sciences, physics, mathematics and astronomy.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 National Aeronautics and Space Administration	\$2.7 billion	1	No change	Research and Development #1 Space Vehicles #2

# Perspecta, Inc.

# 26

**Headquarters:** Herndon, VA United States

**Type:** Public

**Total revenue:** \$4 billion

**Market cap:** \$3.8 billion

**2018 federal contracts:** \$2.7 billion

**Prior BGOV200 rank:** 36

Perspecta, Inc. provides information technology services.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$1.2 billion	1	No change	Technology Services #1
2	Defense: Navy	\$765.1 million	2	No change	Knowledge-Based Services #2
3	Health and Human Services Department	\$460 million	3	No change	Research and Development #3
4	Office of Personnel Management	\$372 million	24	↑20	Technology Equipment #4
5	General Services Administration	\$194.1 million	5	No change	Training devices #5
6	Homeland Security Department	\$154 million	4	↓2	Materials #6
7	Defense: Defense Information Systems Agency	\$148.6 million	12	↑5	Equipment Related Services #7
8	National Aeronautics and Space Administration	\$113.6 million	6	↓2	Facilities Supplies #8
9	Defense: Army	\$110.9 million	9	No change	Facility-Related Services #9
10	Defense: Air Force	\$110.3 million	10	No change	Engines and aircraft components #10
11	Housing and Urban Development Department	\$82.2 million	7	↓4	Transportation Services #11
12	Education Department	\$58.8 million	11	↓1	
13	Veterans Affairs Department	\$35.2 million	8	↓5	
14	Defense: Defense Health Agency	\$27.1 million	13	↓1	
15	Justice Department	\$19.7 million	15	No change	
16	Defense: Defense Finance and Accounting Service	\$19.2 million	14	↓2	
17	Defense: Defense Advanced Research Projects Agency	\$14.2 million	Null	n/a	
18	Energy Department	\$10.1 million	26	↑8	
19	Treasury Department	\$8.8 million	16	↓3	
20	National Science Foundation	\$4.5 million	Null	n/a	
21	Securities and Exchange Commission	\$1.1 million	Null	n/a	

# Consolidated Nuclear Security, LLC

# 27

**Headquarters:** Oak Ridge, TN United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$2.6 billion

**Prior BGOV200 rank:** 30

Consolidated Nuclear Security, LLC is headquartered in the United States. The company's line of business includes providing facilities support management and consulting services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Energy Department	\$2.6 billion	1	No change	Facility-Related Services <b>#1</b> Equipment Related Services <b>#2</b>

# ADS, Inc.

# 28

**Headquarters:** Virginia Beach, VA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$2.5 billion

**Prior BGOV200 rank:** 42

ADS, Inc. provides equipment solutions. The company specializes in tactical and operational equipment for the Defense and Homeland Security departments. ADS offers products that include apparel, expeditionary equipment, optical equipment, communications equipment, emergency medical supplies, lighting, eyewear and other items.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$2.5 billion	1	No change	Engines and aircraft components #1
2	Defense: Defense Logistics Agency	\$2.4 billion	2	No change	Facilities Supplies #2
3	General Services Administration	\$69.5 million	5	↑2	Clothing, Textiles and Equipage #3
4	Defense: Navy	\$42.8 million	4	No change	Subsistence (Food) #4
5	Defense: Air Force	\$36.8 million	3	↓2	Weapons and Ammunition #5
6	Defense: Army	\$24.7 million	6	No change	Technology Equipment #6
7	Justice Department	\$18.2 million	7	No change	Sustainment materials/parts #7
8	Homeland Security Department	\$15.6 million	8	No change	Equipment Related Services #8
9	Defense: US Special Operations Command	\$1.8 million	10	↑1	Medical Supplies #9
					Support ships and small crafts #10
					Materials #11
					Training devices #12
					Aircraft #13
					Land Vehicles #14
					Knowledge-Based Services #15



# Honeywell International, Inc.

# 29

**Headquarters:** Morris Plains, NJ United States

**Type:** Public

**Total revenue:** \$41.8 billion

**Market cap:** \$127.2 billion

**2018 federal contracts:** \$2.5 billion

**Prior BGOV200 rank:** 13

Honeywell International, Inc. is a worldwide diversified technology and manufacturing company providing aerospace products and services; control, sensing and security technologies; turbochargers; automotive products; specialty chemicals; electronic and advanced materials; process technology for refining and petrochemicals; and energy efficient products and solutions.

Agency / Department Ranking	FY 2018 contracts
1 Department of Defense	\$1.3 billion
2 Energy Department	\$1.1 billion
3 Defense: Army	\$598.5 million
4 Defense: Defense Logistics Agency	\$441.1 million
5 Defense: Air Force	\$145.5 million
6 Defense: Navy	\$114.5 million
7 General Services Administration	\$61.2 million
8 Homeland Security Department	\$31.9 million
9 Defense: Defense Microelectronics Activity	\$14.9 million
10 Defense: Defense Advanced Research Projects Agency	\$9.1 million
11 National Aeronautics and Space Administration	\$5.6 million
12 Housing and Urban Development Department	\$5.4 million
13 Veterans Affairs Department	\$2.1 million
14 Defense: US Special Operations Command	\$1.9 million
15 State Department	\$1.5 million

Prior rank	BGOV200 change
2	↑1
1	↓1
4	↑1
3	↓1
5	No change
6	No change
8	↑1
11	↑3
15	↑6
9	↓1
10	↓1
12	No change
14	↑1
19	↑5
16	↑1

Category Ranking	all federal contracts
Facility-Related Services	#1
Engines and aircraft components	#2
Facilities Supplies	#3
Technology Equipment	#4
Equipment Related Services	#5
Knowledge-Based Services	#6
Sustainment materials/parts	#7
Research and Development	#8
Weapons and Ammunition	#9
Technology Services	#10
Logistics Services	#11
Construction Services	#12
Materials	#13
Land Vehicles	#14
Clothing, Textiles and Equipage	#15

# Bell Boeing Joint Project Office

# 30

**Headquarters:** St. Louis, MO United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$2.4 billion

**Prior BGOV200 rank:** 24

Bell Boeing Joint Project Office's line of business includes the manufacturing or assembling of complete aircraft, including the V-22.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$2.4 billion	1	No change	Aircraft #1
2	Defense: Navy	\$2.2 billion	2	No change	Engines and aircraft components #2
3	Defense: Defense Logistics Agency	\$266.2 million	3	No change	Technology Equipment #3
					Sustainment materials/parts #4
					Facilities Supplies #5
					Weapons and Ammunition #6
					Materials #7
					Unmanned Aerial Vehicles (UAV) #8

# Triwest Healthcare Alliance Corp.

# 31

**Headquarters:** Phoenix, AZ United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$2.3 billion

**Prior BGOV200 rank:** 28

Triwest Healthcare Alliance Corp. provides insurance services. The company offers health care, dental, vision, life, and disability insurance plans, as well as renders access to behavioral health, crisis management, and counseling services for military families and veterans.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Veterans Affairs Department	\$2.3 billion	1	No change	Medical Services #1
2	Defense: Defense Human Resources Activity	\$1.2 million	3	↑1	Knowledge-Based Services #2
2	Department of Defense	\$1.2 million	2	No change	

# KBR, Inc.

# 32

**Headquarters:** Houston, TX United States

**Type:** Public

**Total revenue:** \$4.9 billion

**Market cap:** \$3.4 billion

**2018 federal contracts:** \$2.3 billion

**Prior BGOV200 rank:** 46

KBR, Inc. is a global engineering, construction and services company supporting the energy, petrochemicals, government services and civil infrastructure sectors. The company offers a range of services through two business segments: energy and chemicals, and government and infrastructure.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$1.7 billion	1	No change	Logistics Services #1
2 Defense: Army	\$920 million	2	No change	Research and Development #2
3 National Aeronautics and Space Administration	\$500.2 million	5	↑2	Knowledge-Based Services #3
4 Defense: Air Force	\$438.6 million	3	↓1	Facility-Related Services #4
5 Defense: Navy	\$321.5 million	4	↓1	Technology Services #5
6 Transportation Department	\$48.5 million	7	↑1	Technology Equipment #6
7 Interior Department	\$44.9 million	10	↑3	Equipment Related Services #7
8 Homeland Security Department	\$25.8 million	6	↓2	Medical Services #8
9 Commerce Department	\$16.7 million	15	↑6	Construction Services #9
10 General Services Administration	\$6.8 million	8	↓2	Facilities Supplies #10
11 Defense: Defense Threat Reduction Agency	\$4.9 million	9	↓2	
12 State Department	\$3.1 million	12	No change	
13 Pension Benefit Guaranty Corporation	\$1.9 million	Null	n/a	

# AmerisourceBergen Corp.

# 33

**Headquarters:** Chesterbrook, PA United States

**Type:** Public

**Total revenue:** \$167.9 billion

**Market cap:** \$18.1 billion

**2018 federal contracts:** \$2.3 billion

**Prior BGOV200 rank:** 34

AmerisourceBergen Corp. is a pharmaceutical services company that distributes brand-name and generic pharmaceuticals, over-the-counter health-care products, home health-care supplies and equipment, and related services to a variety of health-care providers.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$2.3 billion	1	No change	Medical Supplies #1
2	Defense: Defense Logistics Agency	\$2.3 billion	2	No change	Medical Services #2
					Facilities Supplies #3
					Materials #4
					Technology Equipment #5
					Transportation Services #6
					Knowledge-Based Services #7

# DynCorp International, Inc.

# 34

**Headquarters:** McLean, VA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$2.0 billion

**Prior BGOV200 rank:** 43

DynCorp International, Inc. provides global government services. The company delivers support solutions for defense, diplomacy and international development. DynCorp International specializes in aviation, contingency operations, infrastructure, intelligence, international development, land systems, logistics, and training and mentoring.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$1.8 billion	1	No change	Logistics Services #1
2 Defense: Army	\$1.2 billion	2	No change	Equipment Related Services #2
3 Defense: Air Force	\$329.1 million	3	No change	Knowledge-Based Services #3
4 State Department	\$234.6 million	4	No change	Facility-Related Services #4
5 Defense: Navy	\$157.1 million	5	No change	Aircraft #5
6 Defense: Defense Contract Management Agency	\$124.5 million	6	No change	Facilities Supplies #6
7 National Aeronautics and Space Administration	\$9.9 million	7	No change	Technology Services #7
8 General Services Administration	\$5.3 million	9	↑1	Transportation Services #8
9 Agriculture Department	\$2.3 million	8	↓1	Research and Development #9
				Construction Services #10

# Lawrence Livermore National Security, LLC

# 35

**Headquarters:** Livermore, CA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$2.0 billion

**Prior BGOV200 rank:** 38

Lawrence Livermore National Security, LLC offers a team of five organizations that provides scientific research and development, business management and operations, national security and nuclear safety in support of Lawrence Livermore National Laboratory.

## Agency / Department Ranking

1 Energy Department

## FY 2018 contracts

\$2 billion

## Prior rank BGOV200 change

1 No change

## Category Ranking all federal contracts

Research and Development #1

Facility-Related Services #2

# Pacific Architects & Engineers, Inc.

# 36

**Headquarters:** Arlington, VA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$1.9 billion

**Prior BGOV200 rank:** 45

Pacific Architects & Engineers, Inc. (PAE) provides architecture and engineering services. The company offers expeditionary construction, base operation, supply chain solutions, facilities management, civil infrastructure, police training, and maintenance services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 State Department	\$764.8 million	1	No change	Equipment Related Services #1
2 Department of Defense	\$751.3 million	2	No change	Knowledge-Based Services #2
3 Homeland Security Department	\$258.9 million	4	↑1	Facility-Related Services #3
4 Defense: Army	\$243.9 million	5	↑1	Logistics Services #4
5 Defense: Navy	\$242.2 million	3	↓2	Research and Development #5
6 Defense: Air Force	\$201.8 million	6	No change	Technology Equipment #6
7 National Aeronautics and Space Administration	\$68.5 million	7	No change	Medical Services #7
8 Agency for International Development	\$60.9 million	8	No change	Unmanned Aerial Vehicles (UAV) #8
9 Defense: US Special Operations Command	\$55.1 million	9	No change	Technology Services #9
10 Commerce Department	\$19.8 million	10	No change	Transportation Services #10
11 Justice Department	\$16.7 million	16	↑5	Engines and aircraft components #11
12 Defense: Defense Threat Reduction Agency	\$7.3 million	11	↓1	Weapons and Ammunition #12
13 General Services Administration	\$2.3 million	12	↓1	



# Textron, Inc.

# 37

**Headquarters:** Providence, RI United States

**Type:** Public

**Total revenue:** \$13.9 billion

**Market cap:** \$11.8 billion

**2018 federal contracts:** \$1.9 billion

**Prior BGOV200 rank:** 40

Textron, Inc. is a global, multi-industry company with operations in aircraft, defense, industrial products and finance. The company produces airplanes, helicopters, weapons and automotive products. Textron's finance division offers asset-based lending, aviation, distribution, golf, and resort finance, as well as structured capital.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$1.9 billion	1	No change	Aircraft #1
2	Defense: Navy	\$1.1 billion	2	No change	Engines and aircraft components #2
3	Defense: Army	\$363.8 million	3	No change	Equipment Related Services #3
4	Defense: Air Force	\$221.9 million	4	No change	Ships and Submarines #4
5	Defense: Defense Logistics Agency	\$168.3 million	5	No change	Land Vehicles #5
6	Defense: US Special Operations Command	\$48.1 million	6	No change	Transportation Services #6
7	Justice Department	\$29.5 million	7	No change	Knowledge-Based Services #7
8	Agriculture Department	\$7.1 million	10	↑2	Unmanned Aerial Vehicles (UAV) #8
9	Energy Department	\$2.7 million	16	↑7	Technology Equipment #9
10	Homeland Security Department	\$2.2 million	8	↓2	Weapons and Ammunition #10
11	Transportation Department	\$1.4 million	9	↓2	Logistics Services #11
12	Interior Department	\$1.1 million	14	↑2	Sustainment materials/parts #12
					Research and Development #13
					Facilities Supplies #14
					Facility-Related Services #15

# Los Alamos National Security, LLC

# 38

**Headquarters:** Los Alamos, NM United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$1.8 billion

**Prior BGOV200 rank:** 26

Los Alamos National Security, LLC offers a team of four organizations that provide experience in nuclear defense programs, large-scale facilities management, applying science and technology to homeland security challenges, and safety and security to Los Alamos National Laboratory.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Energy Department	\$1.9 billion	1	No change	Facility-Related Services <b>#1</b> Equipment Related Services <b>#2</b>

# Deloitte Touche Tohmatsu Ltd.

# 39

**Headquarters:** London, United Kingdom

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$1.8 billion

**Prior BGOV200 rank:** 51

Deloitte Touche Tohmatsu Ltd. operates as a professional services network of independent member firms. The company, through its members, offers audit, consulting, financial advisory, risk management and tax services to its clients. Deloitte member firms deliver expertise to a variety of industries with offices worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$371.6 million	2	↑1	Knowledge-Based Services #1
2 Health and Human Services Department	\$369.4 million	1	↓1	Technology Services #2
3 Homeland Security Department	\$231.7 million	4	↑1	Technology Equipment #3
4 Treasury Department	\$228.5 million	3	↓1	Medical Services #4
5 General Services Administration	\$135.6 million	6	↑1	Research and Development #5
6 Defense: Navy	\$132.9 million	9	↑3	Facility-Related Services #6
7 State Department	\$108.7 million	5	↓2	Logistics Services #7
8 Agency for International Development	\$101.5 million	8	No change	Transportation Services #8
9 Veterans Affairs Department	\$78.9 million	12	↑3	
10 Commerce Department	\$66.4 million	11	↑1	
11 Defense: Air Force	\$61.6 million	27	↑16	
12 Defense: Army	\$58.8 million	7	↓5	
13 Defense: Defense Health Agency	\$56 million	14	↑1	
14 Justice Department	\$53.5 million	13	↓1	
15 Agriculture Department	\$47.8 million	10	↓5	
16 Interior Department	\$23.9 million	15	↓1	
17 Pension Benefit Guaranty Corporation	\$18.4 million	17	No change	
18 Defense: Washington Headquarters Services	\$18.4 million	21	↑3	
19 Defense: Defense Information Systems Agency	\$17.5 million	20	↑1	
20 Transportation Department	\$15.2 million	18	↓2	
21 Defense: Defense Finance and Accounting Service	\$12.7 million	19	↓2	
22 National Aeronautics and Space Administration	\$7.7 million	29	↑7	
23 Defense: Defense Logistics Agency	\$7.3 million	28	↑5	
24 Environmental Protection Agency	\$6.8 million	32	↑8	
25 Education Department	\$4.8 million	25	No change	

# United Launch Alliance, LLC

# 40

**Headquarters:** Centennial, CO United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$1.8 billion

**Prior BGOV200 rank:** 32

United Launch Alliance, LLC is a joint venture between Lockheed Martin Corp. and Boeing Co. that provides spacecraft launch services.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Defense: Air Force	\$1.4 billion	1	No change	Transportation Services #1
2	Department of Defense	\$1.4 billion	2	No change	Engines and aircraft components #2
3	National Aeronautics and Space Administration	\$455.5 million	3	No change	Research and Development #3

# UT-Battelle, LLC

# 41

**Headquarters:** Oak Ridge, TN United States

**Type:** Private

**Total revenue:** \$11 million

**Market cap:** n/a

**2018 federal contracts:** \$1.7 billion

**Prior BGOV200 rank:** 48

UT-Battelle, LLC is a nonprofit joint venture between the University of Tennessee and Battelle Memorial Institute. The company manages and operates the Oak Ridge National Laboratory for the Energy Department.

## Agency / Department Ranking

1 Energy Department

**FY 2018**  
contracts

\$1.8 billion

**Prior** **BGOV200**  
rank change

1 No change

## Category Ranking all federal contracts

Facility-Related Services #1

Materials #2

Facilities Supplies #3

Knowledge-Based Services #4

# Accenture Plc

# 42

**Headquarters:** Arlington, VA United States

**Type:** Public

**Total revenue:** \$41.6 billion

**Market cap:** \$117.5 billion

**2018 federal contracts:** \$1.7 billion

**Prior BGOV200 rank:** 39

Accenture Plc provides management and technology consulting services and solutions. The company delivers a range of specialized capabilities and solutions to clients across all industries on a worldwide basis.

Agency / Department Ranking	FY 2018 contracts	
1	Department of Defense	\$374 million
2	Homeland Security Department	\$288.7 million
3	Treasury Department	\$194.2 million
4	Health and Human Services Department	\$177.6 million
5	State Department	\$126.7 million
6	Education Department	\$125.5 million
7	Veterans Affairs Department	\$116.2 million
8	Defense: Defense Logistics Agency	\$106.7 million
9	Defense: Navy	\$100.6 million
10	Defense: Army	\$84.7 million
11	Agriculture Department	\$64.3 million
12	Commerce Department	\$50.1 million
13	Justice Department	\$46.3 million
14	Defense: Air Force	\$45.2 million
15	General Services Administration	\$43.8 million
16	Interior Department	\$30 million
17	Transportation Department	\$20.2 million
18	Securities and Exchange Commission	\$17 million
19	Social Security Administration	\$16.2 million
20	Defense: Defense Information Systems Agency	\$14.7 million
21	Defense: Defense Health Agency	\$11.7 million
22	Labor Department	\$9 million
23	National Science Foundation	\$8.3 million
24	Defense: Defense Human Resources Activity	\$4.8 million
25	Corporation for National and Community Service	\$3.9 million

Prior rank	BGOV200 change
1	No change
8	↑6
4	↑1
3	↓1
6	↑1
5	↓1
2	↓5
7	↓1
10	↑1
9	↓1
16	↑5
15	↑3
12	↓1
11	↓3
17	↑2
13	↓3
19	↑2
18	No change
14	↓5
20	No change
21	No change
23	↑1
22	↓1
27	↑3
Null	n/a

Category Ranking all federal contracts	
Technology Services	#1
Knowledge-Based Services	#2
Technology Equipment	#3
Research and Development	#4
Medical Services	#5
Equipment Related Services	#6
Materials	#7

# Johns Hopkins University

# 43

**Headquarters:** Baltimore, MD United States

**Type:** University

**Total revenue:** \$6 billion

**Market cap:** n/a

**2018 federal contracts:** \$1.6 billion

**Prior BGOV200 rank:** 49

Johns Hopkins University operates as a nonprofit institution that provides a variety of services. The university offers education and related services to students; research and related services to sponsoring organizations; and professional medical care to patients. Johns Hopkins maintains facilities and operates education programs worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$1.3 billion	1	No change	Research and Development #1
2 Defense: Navy	\$593.3 million	2	No change	Medical Services #2
3 Defense: Defense Health Agency	\$414.6 million	3	No change	Knowledge-Based Services #3
4 National Aeronautics and Space Administration	\$294.4 million	4	No change	Technology Equipment #4
5 Defense: Missile Defense Agency	\$123.3 million	5	No change	Facility-Related Services #5
6 Defense: Washington Headquarters Services	\$70.9 million	7	↑1	Facilities Supplies #6
7 Health and Human Services Department	\$56.2 million	6	↓1	Technology Services #7
8 Defense: Air Force	\$35.6 million	10	↑2	Medical Supplies #8
9 Defense: Defense Advanced Research Projects Agency	\$29.8 million	9	No change	
10 Defense: Army	\$26.7 million	12	↑2	
11 Homeland Security Department	\$21.1 million	11	No change	
12 Defense: US Special Operations Command	\$17.3 million	8	↓4	
13 Transportation Department	\$2.1 million	13	No change	
14 White House/Executive Office of the President	\$1.2 million	Null	n/a	
15 State Department	\$1.2 million	14	↓1	

# UnitedHealth Group, Inc.

# 44

**Headquarters:** Eden Prairie, MN United States

**Type:** Public

**Total revenue:** \$226.2 billion

**Market cap:** \$237.3 billion

**2018 federal contracts:** \$1.6 billion

**Prior BGOV200 rank:** 18

UnitedHealth Group, Inc. owns and manages health systems in the U.S. and internationally. The company provides employers products and resources to plan and administer employee benefit programs. UnitedHealth also serves the health needs of older Americans, provides specialized care services and provides health-care information and research to providers and payers.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$1.2 billion	1	No change	Medical Services #1
2 Defense: Defense Health Agency	\$1.2 billion	2	No change	Knowledge-Based Services #2
3 Veterans Affairs Department	\$240 million	4	↑1	Technology Services #3
4 Health and Human Services Department	\$154.7 million	3	↓1	Facility-Related Services #4
5 Defense: Army	\$10.5 million	6	↑1	Facilities Supplies #5
6 Education Department	\$10.2 million	5	↓1	Technology Equipment #6
7 Office of Personnel Management	\$1.5 million	7	No change	



# Oshkosh Corp.

# 45

**Headquarters:** Oshkosh, WI United States

**Type:** Public

**Total revenue:** \$7.7 billion

**Market cap:** \$5.5 billion

**2018 federal contracts:** \$1.6 billion

**Prior BGOV200 rank:** 47

Oshkosh Corp. designs, manufactures and markets fire and emergency apparatuses, as well as specialty commercial and military trucks. The company provides products such as pumpers, aerial and ladder trucks, tankers, rescue vehicles, snow removal vehicles, refuse truck bodies and concrete mixers.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$1.6 billion	1	No change	Land Vehicles #1
2	Defense: Army	\$1.4 billion	2	No change	Facilities Supplies #2
3	Defense: Defense Logistics Agency	\$191.3 million	3	No change	Engines and aircraft components #3
4	Defense: Navy	\$30.9 million	4	No change	Sustainment materials/parts #4
5	Interior Department	\$8.7 million	5	No change	Technology Equipment #5
					Weapons and Ammunition #6
					Equipment Related Services #7
					Knowledge-Based Services #8
					Research and Development #9
					Materials #10
					Fuel #11
					Facility-Related Services #12
					Clothing, Textiles and Equipage #13

# MITRE Corp.

# 46

**Headquarters:** Bedford, MA United States

**Type:** Private

**Total revenue:** \$1.3 billion

**Market cap:** n/a

**2018 federal contracts:** \$1.5 billion

**Prior BGOV200 rank:** 50

MITRE Corp. operates as a nonprofit organization.

The company focuses on systems engineering, research and development, and enterprise modernization information technology, and manages federally funded research and development centers.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$850.5 million	1	No change	Research and Development #1
2 Defense: Army	\$501 million	2	No change	Knowledge-Based Services #2
3 Defense: Air Force	\$340.3 million	3	No change	Technology Services #3
4 Health and Human Services Department	\$241.9 million	4	No change	Facility-Related Services #4
5 Transportation Department	\$146.9 million	5	No change	Technology Equipment #5
6 Homeland Security Department	\$116.5 million	6	No change	
7 Veterans Affairs Department	\$74.5 million	7	No change	
8 Treasury Department	\$59.6 million	8	No change	
9 Justice Department	\$58.7 million	9	No change	
10 Commerce Department	\$36.6 million	10	No change	
11 Social Security Administration	\$7.8 million	14	↑3	
12 Defense: Washington Headquarters Services	\$7.4 million	12	No change	
13 General Services Administration	\$1.9 million	15	↑2	
14 Defense: Defense Human Resources Activity	\$1.8 million	Null	n/a	
15 Labor Department	\$1 million	Null	n/a	

# Merck & Co.

# 47

**Headquarters:** Kenilworth, NJ United States

**Type:** Public

**Total revenue:** \$42.2 billion

**Market cap:** \$218.1 billion

**2018 federal contracts:** \$1.5 billion

**Prior BGOV200 rank:** 37

Merck & Co. is a global health-care company that delivers health solutions through its prescription medicines, vaccines, biologic therapies, animal health and consumer care products, which it markets directly and through its joint ventures. The company has operations in pharmaceuticals, animal health and consumer care.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1	Health and Human Services Department	\$1.6 billion	1	No change	Medical Supplies	#1
2	Veterans Affairs Department	\$3.4 million	2	No change	Knowledge-Based Services	#2
					Technology Services	#3
					Technology Equipment	#4
					Facilities Supplies	#5

# Sierra Nevada Corp.

# 48

**Headquarters:** Sparks, NV United States

**Type:** Private

**Total revenue:** \$1.2 billion

**Market cap:** n/a

**2018 federal contracts:** \$1.5 billion

**Prior BGOV200 rank:** 54

Sierra Nevada Corp. is a prime systems integrator and electronic systems provider. The company is a high-tech electronics, engineering and manufacturing corporation that provides products and services to the electronic, avionics and communication industries.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$1.2 billion	1	No change	Logistics Services #1
2	Defense: Air Force	\$916.3 million	2	No change	Transportation Services #2
3	National Aeronautics and Space Administration	\$338.7 million	4	↑1	Technology Equipment #3
4	Defense: US Special Operations Command	\$108.7 million	7	↑3	Aircraft #4
5	Defense: Army	\$85 million	3	↓2	Engines and aircraft components #5
6	Homeland Security Department	\$65.9 million	5	↓1	Research and Development #6
7	Defense: Navy	\$54.1 million	6	↓1	Knowledge-Based Services #7
8	Defense: Defense Logistics Agency	\$7.3 million	8	No change	Equipment Related Services #8
9	Defense: Defense Advanced Research Projects Agency	\$3.8 million	Null	n/a	Technology Services #9
					Facility-Related Services #10

# Chemonics International, Inc.

# 49

**Headquarters:** Washington, D.C. United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$1.5 billion

**Prior BGOV200 rank:** 44

Chemonics International, Inc. provides consulting services promoting healthy and productive lifestyle choices. The company provides services to governments, businesses, civil society groups and communities worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Agency for International Development	\$1.5 billion	1	No change	<ul style="list-style-type: none"> <li data-bbox="1222 831 1523 886">Knowledge-Based Services #1</li> <li data-bbox="1222 888 1523 942">Research and Development #2</li> <li data-bbox="1222 945 1523 999">Technology Services #3</li> <li data-bbox="1222 1001 1523 1056">Facility-Related Services #4</li> </ul>

# Austal

# 50

**Headquarters:** Henderson, WA Australia

**Type:** Public

**Total revenue:** \$1.0 billion

**Market cap:** \$780.3 million

**2018 federal contracts:** \$1.5 billion

**Prior BGOV200 rank:** 96

Austal is an emerging global defense prime contractor. The company supplies vessel platforms such as the Littoral Combat Ship and the Joint High Speed Vessel to the U.S. Navy, and an extensive range of patrol and auxiliary vessels to defense forces worldwide.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$1.5 billion	1	No change	Ships and Submarines #1
2	Defense: Navy	\$1.5 billion	2	No change	Equipment Related Services #2
					Support ships and small crafts #3
					Knowledge-Based Services #4
					Engines and aircraft components #5
					Facilities Supplies #6
					Materials #7
					Sustainment materials/parts #8

# Finmeccanica SpA

# 51

**Headquarters:** Rome, Italy

**Type:** Public

**Total revenue:** \$14.4 billion

**Market cap:** \$7.1 billion

**2018 federal contracts:** \$1.4 billion

**Prior BGOV200 rank:** 55

Finmeccanica SpA designs, develops and produces a complete line of commercial and military aircraft, space systems, air defense systems and air and traffic control equipment. The company also designs and constructs nuclear power plants, rail transportation systems, process control systems and microprocessors.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$1.5 billion	1	No change	Technology Equipment #1
2 Defense: Army	\$571.4 million	2	No change	Technology Services #2
3 Defense: Navy	\$556.1 million	3	No change	Weapons and Ammunition #3
4 Defense: Defense Information Systems Agency	\$122.7 million	7	↑3	Land Vehicles #4
5 Defense: Defense Logistics Agency	\$101.6 million	6	↑1	Knowledge-Based Services #5
6 Defense: Air Force	\$67.8 million	5	↓1	Research and Development #6
7 Defense: Other Defense	\$32.4 million	Null	n/a	Engines and aircraft components #7
8 Defense: US Special Operations Command	\$19.4 million	4	↓4	Facility-Related Services #8
9 Homeland Security Department	\$11.3 million	8	↓1	Facilities Supplies #9
10 Defense: Defense Advanced Research Projects Agency	\$6.1 million	9	↓1	Equipment Related Services #10
11 Transportation Department	\$3.3 million	12	↑1	Sustainment materials/parts #11
12 National Aeronautics and Space Administration	\$2.5 million	13	↑1	Training devices #12
13 Justice Department	\$1.4 million	10	↓3	Materials #13
				Support ships and small crafts #14

# University of California

# 52

**Headquarters:** Oakland, CA United States

**Type:** University

**Total revenue:** \$30 billion

**Market cap:** n/a

**2018 federal contracts:** \$1.4 billion

**Prior BGOV200 rank:** 52

The University of California is a public university system with campuses in Berkeley, Davis, Irvine, Los Angeles, Merced, Riverside, San Diego, San Francisco, Santa Barbara and Santa Cruz. The university also boasts national labs, medical centers, museums, art galleries, concert halls, observatories and more.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Energy Department	\$1.3 billion	1	No change	Facility-Related Services #1
2 National Aeronautics and Space Administration	\$85.2 million	2	No change	Research and Development #2
3 Department of Defense	\$58.5 million	3	No change	Knowledge-Based Services #3
4 Defense: Navy	\$27.7 million	4	No change	Medical Services #4
5 Health and Human Services Department	\$16.8 million	6	↑1	Engines and aircraft components #5
6 Defense: Army	\$14.5 million	8	↑2	Medical Supplies #6
7 Defense: Defense Advanced Research Projects Agency	\$12 million	5	↓2	Equipment Related Services #7
8 Veterans Affairs Department	\$10.2 million	7	↓1	Sustainment materials/parts #8
9 Interior Department	\$3.8 million	10	↑1	Facilities Supplies #9
10 Environmental Protection Agency	\$2.9 million	9	↓1	Training devices #10
11 Defense: Defense Threat Reduction Agency	\$2.3 million	11	No change	Technology Services #11
12 Defense: Air Force	\$1.9 million	12	No change	Materials #12
13 Agriculture Department	\$1.5 million	14	↑1	
14 Homeland Security Department	\$1.4 million	15	↑1	



# BL Harbert International, LLC

# 53

**Headquarters:** Birmingham, AL United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$1.6 billion

**Prior BGOV200 rank:** 158

BL Harbert International, LLC offers construction services to its clients. The company provides planning, analysis, general contracting, construction management and project-related professional services. BL Harbert also provides logistics support and mechanical, electrical and plumbing engineering services for international projects.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	State Department	\$1.3 billion	1	No change	Construction Services #1
2	Department of Defense	\$24.1 million	2	No change	Facility-Related Services #2
3	Defense: Army	\$21.7 million	3	No change	
4	Defense: Navy	\$2.4 million	4	No change	
5	General Services Administration	\$1.3 million	5	No change	

# BP Plc

# 54

**Headquarters:** London, United Kingdom

**Type:** Public

**Total revenue:** \$298.7 billion

**Market cap:** \$139.6 billion

**2018 federal contracts:** \$1.2 billion

**Prior BGOV200 rank:** 62

BP Plc is an oil and petrochemicals company. The company explores for and produces oil and natural gas; refines, markets, and supplies petroleum products; generates solar energy; and manufactures and markets chemicals.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$1.2 billion	1	No change	Fuel #1
2	Defense: Defense Logistics Agency	\$1.2 billion	2	No change	Equipment Related Services #2

# International Business Machines Corp.

# 55

**Headquarters:** Armonk, NY United States

**Type:** Public

**Total revenue:** \$79.5 billion

**Market cap:** \$121.3 billion

**2018 federal contracts:** \$1.2 billion

**Prior BGOV200 rank:** 57

International Business Machines Corp. (IBM) provides computer solutions through the use of advanced information technology. The company's solutions include technologies, systems, products, services, software and financing. IBM offers its products through its global sales and distribution organization, as well as through a variety of third-party distributors and resellers.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$397.7 million	1	No change	Technology Services #1
2 Defense: Army	\$207.1 million	3	↑1	Technology Equipment #2
3 Homeland Security Department	\$194.9 million	2	↓1	Knowledge-Based Services #3
4 Social Security Administration	\$147 million	5	↑1	Research and Development #4
5 Health and Human Services Department	\$125.2 million	6	↑1	Facility-Related Services #5
6 Treasury Department	\$119.2 million	4	↓2	Facilities Supplies #6
7 Defense: Defense Information Systems Agency	\$61.8 million	8	↑1	Medical Services #7
8 General Services Administration	\$60 million	7	↓1	Medical Supplies #8
9 Commerce Department	\$46.3 million	9	No change	
10 Defense: Defense Microelectronics Activity	\$41.7 million	14	↑4	
11 Defense: Navy	\$36.4 million	16	↑5	
12 Justice Department	\$28.7 million	10	↓2	
13 Agency for International Development	\$26.2 million	11	↓2	
14 Defense: Air Force	\$23.9 million	20	↑6	
15 Agriculture Department	\$23.1 million	15	No change	
16 Defense: Defense Logistics Agency	\$19.3 million	13	↓3	
17 Interior Department	\$13.8 million	18	↑1	
18 Office of Personnel Management	\$11.3 million	17	↓1	
19 Veterans Affairs Department	\$11 million	24	↑5	
20 Securities and Exchange Commission	\$10.6 million	19	↓1	
21 National Archives and Records Administration	\$8.1 million	12	↓9	
22 Federal Communications Commission	\$7.3 million	21	↓1	
23 Education Department	\$5.7 million	42	↑19	
24 Defense: Washington Headquarters Services	\$4.8 million	22	↓2	
25 Defense: Defense Advanced Research Projects Agency	\$3.1 million	28	↑3	

# L-3 Communications Vertex Aerospace, LLC

# 56

**Headquarters:** Madison, MS United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$1.2 billion

**Prior BGOV200 rank:** n/a

L-3 Communications Vertex Aerospace, LLC provides airport development services. The company offers services such as flight operations, supply chain management, engineering, maintenance, repairs, and overhauls. L-3 Communications Vertex Aerospace operates in the United States.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$1.2 billion	Null	n/a	Equipment Related Services #1
2 Defense: Air Force	\$514.6 million	Null	n/a	Knowledge-Based Services #2
3 Defense: Defense Contract Management Agency	\$322.4 million	Null	n/a	Transportation Services #3
4 Defense: Army	\$240.2 million	Null	n/a	Engines and aircraft components #4
5 Defense: Navy	\$77 million	Null	n/a	Aircraft #5
6 Justice Department	\$35.3 million	Null	n/a	Facilities Supplies #6
7 National Aeronautics and Space Administration	\$20.3 million	Null	n/a	Facility-Related Services #7
8 Homeland Security Department	\$1.4 million	Null	n/a	

# FedEx Corp.

# 57

**Headquarters:** Memphis, TN United States

**Type:** Public

**Total revenue:** \$65.4 billion

**Market cap:** \$43.3 billion

**2018 federal contracts:** \$1.1 billion

**Prior BGOV200 rank:** 94

FedEx Corp. delivers packages and freight to multiple countries and territories through an integrated global network. The company provides worldwide express delivery; ground small-parcel delivery; less-than-truckload freight delivery; supply chain management services; customs-brokerage services; and trade facilitation and electronic commerce solutions.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$942.7 million	1	No change	Transportation Services #1
2	Defense: US Transportation Command	\$939.1 million	2	No change	Knowledge-Based Services #2
3	Veterans Affairs Department	\$210.4 million	4	↑1	Facilities Supplies #3
4	Justice Department	\$8.8 million	3	↓1	Logistics Services #4
5	Homeland Security Department	\$5.7 million	5	No change	Research and Development #5
6	Transportation Department	\$5.3 million	42	↑36	Equipment Related Services #6
7	Agriculture Department	\$3.9 million	8	↑1	Medical Services #7
8	Defense: Army	\$2.4 million	6	↓2	
9	Health and Human Services Department	\$2.1 million	7	↓2	

# Savannah River Nuclear Solutions, LLC

# 58

**Headquarters:** Aiken, SC United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$1.1 billion

**Prior BGOV200 rank:** 64

Savannah River Nuclear Solutions, LLC, a joint venture between Fluor Corporation, Huntington Ingalls Industries and Honeywell International, Inc., manages the nuclear weapons stockpile, nuclear materials and the environment at the Savannah River Site and the Savannah River National Laboratory for the Energy Department.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1 Energy Department	\$1.1 billion	1	No change	Facility-Related Services	#1

# Parsons Corp.

# 59

**Headquarters:** Centreville, VA United States

**Type:** Private

**Total revenue:** \$846.7 million

**Market cap:** \$3.4 billion

**2018 federal contracts:** \$1.1 billion

**Prior BGOV200 rank:** 76

Parsons Corp. offers construction services. The company builds communications, education, energy, environment, facilities, federal government, health-care, infrastructure, asset management, transportation, vehicle inspection and water/wastewater projects.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$670.1 million	1	No change	Research and Development #1
2 Defense: Army	\$242.2 million	3	↑1	Knowledge-Based Services #2
3 Defense: Missile Defense Agency	\$213.3 million	2	↓1	Construction Services #3
4 Transportation Department	\$181.9 million	4	No change	Facility-Related Services #4
5 Defense: Air Force	\$128.4 million	11	↑6	Technology Services #5
6 Energy Department	\$105.8 million	5	↓1	Technology Equipment #6
7 General Services Administration	\$64.3 million	9	↑2	Equipment Related Services #7
8 Interior Department	\$42.7 million	6	↓2	Facilities Supplies #8
9 Defense: Navy	\$35.5 million	7	↓2	Logistics Services #9
10 Labor Department	\$28.8 million	10	No change	
11 Defense: US Special Operations Command	\$26.3 million	Null	n/a	
12 Defense: Defense Threat Reduction Agency	\$17.3 million	8	↓4	
13 Homeland Security Department	\$13.1 million	18	↑5	
14 Commerce Department	\$8.6 million	19	↑5	
15 Defense: USACE - Civilian Programs	\$6.9 million	14	↓1	
16 Smithsonian Institution	\$3 million	13	↓3	
17 Defense: Washington Headquarters Services	\$1.2 million	12	↓5	

# WSP Global, Inc.

# 60

**Headquarters:** Montreal, QC Canada

**Type:** Public

**Total revenue:** \$6.1 billion

**Market cap:** \$5.6 billion

**2018 federal contracts:** \$1.1 billion

**Prior BGOV200 rank:** 275

WSP Global, Inc. offers engineering services. The company offers professional services in the areas of construction, energy, the environment, mining, municipal infrastructure, project management, telecommunications, and transportation.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$826.5 million	3	↑2	Equipment Related Services #1
2 Defense: USACE - Civilian Programs	\$754.6 million	Null	n/a	Facility-Related Services #2
3 Homeland Security Department	\$227.9 million	1	↓2	Knowledge-Based Services #3
4 Defense: Army	\$43.9 million	3	↓1	Technology Equipment #4
5 Environmental Protection Agency	\$37.2 million	Null	n/a	Construction Services #5
6 Defense: Navy	\$11.6 million	Null	n/a	Research and Development #6
7 Transportation Department	\$8.2 million	2	↓5	
8 Defense: Air Force	\$8.1 million	Null	n/a	
9 Defense: Defense Logistics Agency	\$6.2 million	Null	n/a	
10 Interior Department	\$4.2 million	6	↓4	
11 Energy Department	\$3.1 million	7	↓4	
12 Defense: Defense Information Systems Agency	\$2.1 million	Null	n/a	
13 State Department	\$1.6 million	Null	n/a	
14 General Services Administration	\$1.2 million	Null	n/a	



# Vectrus, Inc.

# 61

**Headquarters:** Colorado Springs, CO United States

**Type:** Public

**Total revenue:** \$1.2 billion

**Market cap:** \$443.6 million

**2018 federal contracts:** \$1.0 billion

**Prior BGOV200 rank:** 60

Vectrus, Inc. supplies infrastructure asset management, logistics and supply chain management services, as well as information technology and network communication services. The company serves U.S. government customers worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$1.1 billion	1	No change	Facility-Related Services #1
2 Defense: Army	\$887.2 million	2	No change	Technology Services #2
3 Defense: Air Force	\$185.4 million	3	No change	Logistics Services #3
4 Defense: Navy	\$11.3 million	4	No change	Knowledge-Based Services #4
5 Treasury Department	\$9 million	6	↑1	Research and Development #5
6 Transportation Department	\$5.1 million	5	↓1	

# Pfizer, Inc.

# 62

**Headquarters:** New York, NY United States

**Type:** Public

**Total revenue:** \$53.6 billion

**Market cap:** \$240.3 billion

**2018 federal contracts:** \$1.0 billion

**Prior BGOV200 rank:** 58

Pfizer, Inc. is a research-based, global pharmaceutical company that discovers, develops, manufactures and markets medicines for humans and animals. The company's products include prescription pharmaceuticals, nonprescription self-medications, and animal health products such as anti-infective medicines and vaccines.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Health and Human Services Department	\$1.1 billion	1	No change	Medical Supplies #1
2 Department of Defense	\$2.4 million	2	No change	Knowledge-Based Services #2
3 Defense: Defense Logistics Agency	\$1.4 million	3	No change	Training devices #3
4 Defense: Army	\$1 million	5	↑1	

# Analytic Services, Inc.

# 63

**Headquarters:** Falls Church, VA United States

**Type:** Private

**Total revenue:** \$79.5 million

**Market cap:** n/a

**2018 federal contracts:** \$1.0 billion

**Prior BGOV200 rank:** 63

Analytic Services, Inc. operates as a non-profit organization. The Organization offers program management, decision support, acquisition analysis, plan development, policy, strategy, and implementation services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$1.1 billion	1	No change	Research and Development #1
2 Defense: Army	\$976.6 million	2	No change	Knowledge-Based Services #2
3 Defense: Air Force	\$57.3 million	8	↑5	Medical Services #3
4 Defense: Navy	\$28.6 million	4	No change	
5 Defense: Washington Headquarters Services	\$25.6 million	3	↓2	
6 Health and Human Services Department	\$4.4 million	6	No change	
7 Defense: Defense Security Service	\$2.8 million	7	No change	

# Massachusetts Institute of Technology

# 64

**Headquarters:** Cambridge, MA United States

**Type:** University

**Total revenue:** \$3.5 billion

**Market cap:** n/a

**2018 federal contracts:** \$1.0 billion

**Prior BGOV200 rank:** 61

The Massachusetts Institute of Technology is an educational institution. The school offers both undergraduate and graduate degrees in science and technology, and conducts research for government clients.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$1 billion	1	No change	Research and Development #1
2 Defense: Air Force	\$1 billion	2	No change	Space Vehicles #2
3 National Aeronautics and Space Administration	\$29.2 million	3	No change	Knowledge-Based Services #3
4 Defense: Defense Advanced Research Projects Agency	\$11.3 million	4	No change	Technology Services #4
5 Defense: Army	\$4.5 million	5	No change	Engines and aircraft components #5
6 Defense: Navy	\$4 million	6	No change	Facility-Related Services #6
				Facilities Supplies #7

# Alion Science & Technology Corp.

# 65

**Headquarters:** McLean, VA United States

**Type:** Private

**Total revenue:** \$804.8 million

**Market cap:** n/a

**2018 federal contracts:** \$1.0 billion

**Prior BGOV200 rank:** 80

Alion Science & Technology Corp. provides engineering services. The company offers services such as naval architecture, marine engineering, defense operations, information management and technology services.

Agency / Department Ranking	FY 2018 contracts
1 Department of Defense	\$851 million
2 Defense: Air Force	\$566.3 million
3 General Services Administration	\$198.3 million
4 Defense: Navy	\$197.6 million
5 Defense: Army	\$55 million
6 Defense: Defense Information Systems Agency	\$13.7 million
7 Defense: Defense Threat Reduction Agency	\$7 million
8 Defense: Missile Defense Agency	\$6.4 million
9 Defense: US Cyber Command	\$2.4 million
10 Environmental Protection Agency	\$2.2 million
11 Defense: Defense Advanced Research Projects Agency	\$1.8 million

Prior rank	BGOV200 change
1	No change
2	No change
5	↑2
3	↓1
4	↓1
7	↑1
6	↓1
Null	n/a
Null	n/a
8	↓2
Null	n/a

Category Ranking all federal contracts
Research and Development #1
Knowledge-Based Services #2
Technology Services #3
Ships and Submarines #4
Logistics Services #5
Training devices #6
Technology Equipment #7
Facility-Related Services #8
Unmanned Aerial Vehicles (UAV) #9
Equipment Related Services #10
Sustainment materials/parts #11
Engines and aircraft components #12
Support ships and small crafts #13

# Aerospace Corp.



**Headquarters:** El Segundo, CA United States

**Type:** Private

**Total revenue:** \$916.6 million

**Market cap:** n/a

**2018 federal contracts:** \$1.0 billion

**Prior BGOV200 rank:** 65

Aerospace Corp. provides technical and scientific research to national security space programs. The company offers systems engineering, testing, analysis, development, acquisition support, launch readiness, certification and anomaly resolution to commercial companies, universities and some international organizations.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Defense: Air Force	\$965.4 million	2	↑1	Research and Development #1
1	Department of Defense	\$965.4 million	1	No change	Knowledge-Based Services #2
3	National Aeronautics and Space Administration	\$52.2 million	3	No change	Facility-Related Services #3
4	Commerce Department	\$14.2 million	4	No change	Technology Services #4
5	Interior Department	\$2.6 million	5	No change	

# Space Exploration Technologies Corp.

# 67

**Headquarters:** Hawthorne, CA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$1.0 billion

**Prior BGOV200 rank:** 59

Space Exploration Technologies Corp. (SpaceX) designs and manufactures rockets and spacecraft. The company develops crew and cargo capsules; main and upper stage engines; cryogenic tank structure; avionics, guidance and control software; and group support equipment.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	National Aeronautics and Space Administration	\$699.2 million	1	No change	Transportation Services #1
2	Defense: Air Force	\$315.3 million	2	No change	Research and Development #2
2	Department of Defense	\$315.3 million	2	No change	Engines and aircraft components #3

# GlaxoSmithKline Plc

# 68

**Headquarters:** Brentford, United Kingdom

**Type:** Public

**Total revenue:** \$41.1 billion

**Market cap:** \$101.1 billion

**2018 federal contracts:** \$989 million

**Prior BGOV200 rank:** 66

GlaxoSmithKline Plc is a research-based pharmaceutical company. The company develops, manufactures, and markets vaccines, prescription and over-the-counter medicines, as well as health-related consumer products. GlaxoSmithKline provides products for infections, depression, skin conditions, asthma, heart and circulatory disease, and cancer.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Health and Human Services Department	\$982.3 million	1	No change	Medical Supplies #1
2	Department of Defense	\$5.5 million	2	No change	Research and Development #2
3	Defense: Defense Logistics Agency	\$5 million	4	↑1	



# Royal Dutch Shell Plc

# 69

**Headquarters:** The Hague, Netherlands

**Type:** Public

**Total revenue:** \$388.3 billion

**Market cap:** \$260.5 billion

**2018 federal contracts:** \$942 million

**Prior BGOV200 rank:** 83

Royal Dutch Shell Plc, through its subsidiaries, explores for, produces and refines petroleum. The company produces fuels, chemicals and lubricants. Royal Dutch Shell owns and operates gasoline filling stations worldwide.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1	Department of Defense	\$940.9 million	1	No change	Fuel	#1
2	Defense: Defense Logistics Agency	\$926.2 million	2	No change	Materials	#2
3	Defense: Navy	\$14.8 million	3	No change	Facility-Related Services	#3
4	Veterans Affairs Department	\$1.3 million	4	No change	Engines and aircraft components	#4
					Knowledge-Based Services	#5

# UChicago Argonne, LLC

# 70

**Headquarters:** Chicago, IL United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$921 million

**Prior BGOV200 rank:** 79

UChicago Argonne, LLC is a joint venture of the University of Chicago and Jacobs Engineering Group that manages the Energy Department's Argonne National Laboratory. The joint venture conducts research in basic science, energy and environmental science, computation biosciences and national security.

## Agency / Department Ranking

1 Energy Department

## FY 2018 contracts

\$920.6 million

## Prior BGOV200 rank change

1 No change

## Category Ranking all federal contracts

Facility-Related  
Services

#1

# Rolls-Royce Holdings Plc



**Headquarters:** London, United Kingdom

**Type:** Public

**Total revenue:** \$20.9 billion

**Market cap:** \$21.9 billion

**2018 federal contracts:** \$913 million

**Prior BGOV200 rank:** 69

Rolls-Royce Holdings Plc manufactures aero, marine and industrial gas turbines for civil and military aircraft. The group designs, constructs and installs power generation systems, transmission and distribution systems, and equipment for the marine propulsion, oil and gas pumping and defense markets.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$878.7 million	1	No change	Engines and aircraft components #1
2	Defense: Navy	\$512.8 million	2	No change	Equipment Related Services #2
3	Defense: Air Force	\$236.8 million	3	No change	Knowledge-Based Services #3
4	Defense: Defense Logistics Agency	\$126.4 million	4	No change	Sustainment materials/parts #4
5	Homeland Security Department	\$32.5 million	5	No change	Research and Development #5
6	Defense: US Special Operations Command	\$7.5 million	7	↑1	Technology Equipment #6
7	Defense: Army	\$6 million	11	↑4	Facilities Supplies #7
8	National Aeronautics and Space Administration	\$1.1 million	6	↓2	Facility-Related Services #8
					Aircraft #9
					Materials #10
					Support ships and small crafts #11
					Technology Services #12
					Weapons and Ammunition #13

# Arctic Slope Regional Corp.

# 72

**Headquarters:** Anchorage, AK United States

**Type:** Private

**Total revenue:** \$2.2 billion

**Market cap:** n/a

**2018 federal contracts:** \$910 million

**Prior BGOV200 rank:** 68

Arctic Slope Regional Corp., through its subsidiaries, offers engineering services, financial management, oil and gas support services, petroleum refining and distribution, civil construction and communications.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 National Aeronautics and Space Administration	\$397.5 million	1	No change	Knowledge-Based Services #1
2 Department of Defense	\$377.6 million	2	No change	Fuel #2
3 Defense: Defense Logistics Agency	\$139.4 million	3	No change	Facility-Related Services #3
4 Defense: Air Force	\$116.2 million	5	↑1	Technology Services #4
5 Defense: Army	\$81.1 million	4	↓1	Research and Development #5
6 Commerce Department	\$60.7 million	6	No change	Logistics Services #6
7 Transportation Department	\$33.3 million	8	↑1	Construction Services #7
8 Defense: Missile Defense Agency	\$22.1 million	9	↑1	Transportation Services #8
9 Justice Department	\$20.5 million	12	↑3	Technology Equipment #9
10 Energy Department	\$11.3 million	11	↑1	Materials #10
11 Defense: Navy	\$9.6 million	14	↑3	
12 Defense: Defense Information Systems Agency	\$9.2 million	10	↓2	
13 Labor Department	\$7.2 million	13	No change	
14 Homeland Security Department	\$2.1 million	7	↓7	

# Dell, Inc.

# 73

**Headquarters:** Round Rock, TX United States

**Type:** Private

**Total revenue:** \$56.9 billion

**Market cap:** n/a

**2018 federal contracts:** \$901 million

**Prior BGOV200 rank:** 78

Dell, Inc. offers a wide range of computers and related products. The company sells personal computers, servers and networking products, storage systems, mobility products, software and peripherals, and services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Veterans Affairs Department	\$264.7 million	1	No change	Technology Equipment #1
2 Department of Defense	\$199.9 million	2	No change	Technology Services #2
3 Homeland Security Department	\$132.3 million	3	No change	Knowledge-Based Services #3
4 Defense: Army	\$111.1 million	4	No change	Facilities Supplies #4
5 Social Security Administration	\$102.9 million	5	No change	Sustainment materials/parts #5
6 General Services Administration	\$60.3 million	7	↑1	Facility-Related Services #6
7 Defense: Air Force	\$58.5 million	8	↑1	Medical Supplies #7
8 Agriculture Department	\$35 million	6	↓2	Engines and aircraft components #8
9 Commerce Department	\$33 million	35	↑26	Transportation Services #9
10 Transportation Department	\$26.1 million	10	No change	Equipment Related Services #10
11 Defense: Navy	\$20.1 million	9	↓2	Training devices #11
12 Health and Human Services Department	\$20.1 million	11	↓1	
13 Treasury Department	\$6.8 million	14	↑1	
14 National Aeronautics and Space Administration	\$5.3 million	17	↑3	
15 Smithsonian Institution	\$3.3 million	19	↑4	
16 Interior Department	\$3.1 million	23	↑7	
17 Justice Department	\$3 million	22	↑5	
18 Defense: Defense Threat Reduction Agency	\$2.1 million	20	↑2	
19 State Department	\$1.8 million	28	↑9	
20 Defense: Defense Media Activity	\$1.6 million	21	↑1	
21 Defense: Defense Information Systems Agency	\$1.6 million	12	↓9	
22 Defense: Defense Finance and Accounting Service	\$1.1 million	16	↓6	

# Nana Regional Corp, Inc.

# 74

**Headquarters:** Kotzebue, AK United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$884 million

**Prior BGOV200 rank:** 82

Nana Regional Corp. operates as a holding company. Through its subsidiaries, the company provides engineering, construction, facilities management, logistics, real estate, hotel development, information technology and telecommunications services for professionals in the oil, gas, mining, health care and federal sectors.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$408.9 million	1	No change	Facility-Related Services #1
2 Defense: Army	\$208.3 million	2	No change	Technology Services #2
3 Homeland Security Department	\$124 million	3	No change	Technology Equipment #3
4 Defense: Air Force	\$104.2 million	5	↑1	Knowledge-Based Services #4
5 Health and Human Services Department	\$98.1 million	4	↓1	Logistics Services #5
6 Justice Department	\$74.6 million	6	No change	Facilities Supplies #6
7 Defense: Defense Information Systems Agency	\$35.6 million	12	↑5	Construction Services #7
8 Defense: Navy	\$31.7 million	7	↓1	Equipment Related Services #8
9 National Aeronautics and Space Administration	\$29.6 million	16	↑7	Transportation Services #9
10 Agency for International Development	\$27.5 million	29	↑19	Medical Supplies #10
11 Commerce Department	\$23.5 million	13	↑2	Sustainment materials/parts #11
12 General Services Administration	\$17.6 million	11	↓1	Research and Development #12
13 Treasury Department	\$15.8 million	15	↑2	
14 State Department	\$14.2 million	9	↓5	
15 Interior Department	\$11.7 million	10	↓5	
16 Transportation Department	\$9.9 million	20	↑4	
17 Defense: Defense Logistics Agency	\$9.2 million	14	↓3	
18 Agriculture Department	\$5.8 million	17	↓1	
19 Defense: US Special Operations Command	\$5.1 million	23	↑4	
20 Defense: Washington Headquarters Services	\$4.2 million	19	↓1	
21 Labor Department	\$4 million	21	No change	
22 Energy Department	\$3.8 million	26	↑4	
23 Pension Benefit Guaranty Corporation	\$3.6 million	27	↑4	
24 Nuclear Regulatory Commission	\$3.5 million	24	No change	
25 Defense: Defense Security Service	\$3 million	25	No change	

# CGI Group, Inc.

# 75

**Headquarters:** Montreal, QC Canada

**Type:** Public

**Total revenue:** \$8.9 billion

**Market cap:** \$20.9 billion

**2018 federal contracts:** \$874 million

**Prior BGOV200 rank:** 72

CGI Group, Inc. provides information technology services. The company's services include management of information technology and business functions, systems integration, consulting, and business solutions. CGI operates in the financial services, telecommunications, manufacturing-to-retail value chain, government, health care and public utilities sectors.

Agency / Department Ranking	FY 2018 contracts
1 State Department	\$297 million
2 Department of Defense	\$92.6 million
3 Health and Human Services Department	\$84 million
4 Justice Department	\$82.2 million
5 General Services Administration	\$81.1 million
6 Veterans Affairs Department	\$78.2 million
7 Defense: Army	\$52.4 million
8 Social Security Administration	\$35.7 million
9 Agency for International Development	\$24.8 million
10 Commerce Department	\$24.7 million
11 Defense: Navy	\$24 million
12 Nuclear Regulatory Commission	\$16.7 million
13 Environmental Protection Agency	\$13.4 million
14 Agriculture Department	\$11.7 million
15 Defense: Defense Media Activity	\$9.8 million
16 Homeland Security Department	\$7.7 million
17 Interior Department	\$5.2 million
18 Federal Communications Commission	\$3.7 million
19 Defense: Defense Information Systems Agency	\$3.2 million
20 Treasury Department	\$2.9 million
21 Defense: Defense Finance and Accounting Service	\$2.9 million
22 Railroad Retirement Board	\$2.6 million
23 National Archives and Records Administration	\$2.3 million
24 Corporation for National and Community Service	\$2.3 million
25 Agency for Global Media, U.S.	\$1.9 million

**Prior BGOV200 rank change**

1 No change
2 No change
3 No change
4 No change
5 No change
32 ↑26
6 ↓1
30 ↑22
10 ↑1
11 ↑1
9 ↓2
12 No change
8 ↓5
7 ↓7
20 ↑5
14 ↓2
13 ↓4
25 ↑7
15 ↓4
17 ↓3
22 ↑1
24 ↑2
21 ↓2
19 ↓5
18 ↓7

**Category Ranking all federal contracts**

Technology Services	#1
Knowledge-Based Services	#2
Technology Equipment	#3
Facility-Related Services	#4
Logistics Services	#5
Facilities Supplies	#6

# AT&T, Inc.

# 76

**Headquarters:** Dallas, TX United States

**Type:** Public

**Total revenue:** \$170.7 billion

**Market cap:** \$237.3 billion

**2018 federal contracts:** \$865 million

**Prior BGOV200 rank:** 75

AT&T, Inc. is a communications holding company. The company, through its subsidiaries and affiliates, provides local and long-distance phone service; wireless and data communications; Internet access and messaging; IP-based and satellite television; security services; telecommunications equipment; and directory advertising and publishing.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$362.6 million	1	No change	Technology Services #1
2 Veterans Affairs Department	\$191 million	3	↑1	Technology Equipment #2
3 Defense: Defense Information Systems Agency	\$99.1 million	2	↓1	Knowledge-Based Services #3
4 Treasury Department	\$99.1 million	4	No change	Logistics Services #4
5 Defense: Air Force	\$98.7 million	10	↑5	Facility-Related Services #5
6 Defense: Army	\$93.2 million	5	↓1	Construction Services #6
7 General Services Administration	\$62.8 million	6	↓1	Research and Development #7
8 State Department	\$58.2 million	7	↓1	Facilities Supplies #8
9 Defense: Navy	\$46.4 million	8	↓1	Equipment Related Services #9
10 Homeland Security Department	\$23.6 million	9	↓1	Training devices #10
11 Defense: Washington Headquarters Services	\$13.6 million	11	No change	Transportation Services #11
12 Housing and Urban Development Department	\$13.5 million	13	↑1	Clothing, Textiles and Equipage #12
13 Justice Department	\$10 million	14	↑1	Engines and aircraft components #13
14 Health and Human Services Department	\$7.9 million	15	↑1	Materials #14
15 Agency for International Development	\$4.4 million	12	↓3	Sustainment materials/parts #15
16 Defense: Defense Contract Management Agency	\$4.1 million	26	↑10	
17 Interior Department	\$3.7 million	16	↓1	
18 Federal Communications Commission	\$3.3 million	21	↑3	
19 Securities and Exchange Commission	\$3.3 million	18	↓1	
20 Transportation Department	\$3.1 million	19	↓1	
21 Commerce Department	\$2.8 million	17	↓4	
22 Defense: Defense Logistics Agency	\$2.8 million	55	↑33	
23 Defense: Missile Defense Agency	\$2.2 million	24	↑1	
24 Labor Department	\$2.1 million	23	↓1	
25 Social Security Administration	\$2 million	20	↓5	



# ManTech International Corp.



**Headquarters:** Herndon, VA United States

**Type:** Public

**Total revenue:** \$1.9 billion

**Market cap:** \$2.5 billion

**2018 federal contracts:** \$840 million

**Prior BGOV200 rank:** 67

ManTech International Corp. delivers a variety of information technology and technical services to U.S. federal government customers. The company focuses on critical national defense programs for the intelligence community and Defense Department. ManTech designs, develops and operates enterprise information technology and communication systems and infrastructures.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$230.7 million	1	No change	Knowledge-Based Services #1
2 General Services Administration	\$214.7 million	8	↑6	Technology Services #2
3 Homeland Security Department	\$168.4 million	3	No change	Research and Development #3
4 Defense: Navy	\$126.4 million	4	No change	Technology Equipment #4
5 Justice Department	\$72.9 million	5	No change	Facility-Related Services #5
6 State Department	\$69.9 million	9	↑3	Training devices #6
7 Defense: Air Force	\$56.5 million	7	No change	Equipment Related Services #7
8 Health and Human Services Department	\$41.7 million	6	↓2	Medical Supplies #8
9 Veterans Affairs Department	\$18.5 million	12	↑3	Facilities Supplies #9
10 Defense: Missile Defense Agency	\$18.4 million	10	No change	Weapons and Ammunition #10
11 Interior Department	\$14.6 million	11	No change	
12 Defense: Defense Threat Reduction Agency	\$10.8 million	22	↑10	
13 Defense: Defense Advanced Research Projects Agency	\$5.9 million	20	↑7	
14 Defense: Defense Information Systems Agency	\$5.9 million	13	↓1	
15 Defense: Defense Logistics Agency	\$4.3 million	18	↑3	
16 National Science Foundation	\$3.1 million	Null	n/a	
17 National Aeronautics and Space Administration	\$2.7 million	14	↓3	
18 Treasury Department	\$2.5 million	15	↓3	
19 Defense: Defense Health Agency	\$2 million	Null	n/a	

# McDermott International, Inc.

# 78

**Headquarters:** Houston, TX United Stat

**Type:** Public

**Total revenue:** \$6.7 billion

**Market cap:** \$1.4 billion

**2018 federal contracts:** \$800 million

**Prior BGOV200 rank:** 85

McDermott International, Inc. is a worldwide energy services company. The company and its subsidiaries provides engineering, fabrication, installation, procurement, research, manufacturing, environmental systems, project management, and facility management services to a variety of customers in the energy and power industries, including the U.S. Department of Energy.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$416.6 million	2	↑1	Construction Services #1
2	Energy Department	\$277.1 million	1	↓1	Facility-Related Services #2
3	Defense: Navy	\$181.7 million	3	No change	Knowledge-Based Services #3
4	Defense: Army	\$177.5 million	5	↑1	Research and Development #4
5	Homeland Security Department	\$93.7 million	4	↓1	Weapons and Ammunition #5
6	Defense: Air Force	\$49.7 million	6	No change	Equipment Related Services #6
7	Environmental Protection Agency	\$15.4 million	7	No change	
8	Defense: Defense Logistics Agency	\$4.2 million	9	↑1	
9	Defense: USACE - Civilian Programs	\$3.6 million	10	↑1	

# Great Lakes Dredge & Dock Corp.



**Headquarters:** Oak Brook, IL United States

**Type:** Public

**Total revenue:** \$620.7 million

**Market cap:** \$660.9 million

**2018 federal contracts:** \$765 million

**Prior BGOV200 rank:** 126

Great Lakes Dredge & Dock Corp. offers marine services. The company deepens and maintains waterways, shipping channels, and ports; creates and maintains beaches; excavates harbors; builds docks, terminals and piers; restores aquatic and wetland habitats; and excavates pipeline, cable, and tunnel trenches.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$765 million	1	No change	Construction Services #1
2	Defense: Army	\$547.7 million	2	No change	Facility-Related Services #2
3	Defense: USACE - Civilian Programs	\$217.5 million	3	No change	

# Carahsoft Technology Corp.

# 80

**Headquarters:** Reston, VA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$759 million

**Prior BGOV200 rank:** 91

Carahsoft Technology Corp. is a software company. The company provides information technology solutions, offering hardware, software and support solutions to federal, state, and local government agencies.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$359.1 million	1	No change	Technology Equipment #1
2 Defense: Army	\$183.8 million	2	No change	Technology Services #2
3 Health and Human Services Department	\$83.9 million	10	↑7	Knowledge-Based Services #3
4 Defense: Navy	\$71.7 million	3	↓1	Research and Development #4
5 Agriculture Department	\$55.6 million	5	No change	Medical Supplies #5
6 State Department	\$50.7 million	6	No change	Facility-Related Services #6
7 Defense: Defense Information Systems Agency	\$36.1 million	4	↓3	Facilities Supplies #7
8 Treasury Department	\$33.7 million	11	↑3	Equipment Related Services #8
9 Justice Department	\$33.6 million	7	↓2	Engines and aircraft components #9
10 Defense: Air Force	\$24.5 million	14	↑4	Logistics Services #10
11 Veterans Affairs Department	\$20.6 million	12	↑1	Sustainment materials/parts #11
12 Interior Department	\$17.4 million	8	↓4	Medical Services #12
13 Social Security Administration	\$17 million	15	↑2	Training devices #13
14 General Services Administration	\$14.9 million	18	↑4	
15 Defense: US Cyber Command	\$13.7 million	Null	n/a	
16 Homeland Security Department	\$10.6 million	13	↓3	
17 Commerce Department	\$9.1 million	19	↑2	
18 Energy Department	\$8.6 million	9	↓9	
19 Labor Department	\$8.2 million	22	↑3	
20 Defense: Defense Logistics Agency	\$7.8 million	17	↓3	
21 Defense: US Special Operations Command	\$7.7 million	16	↓5	
22 Defense: Washington Headquarters Services	\$5.9 million	21	↓1	
23 Office of Personnel Management	\$5 million	27	↑4	
24 Transportation Department	\$3.6 million	25	↑1	
25 Agency for International Development	\$3.3 million	23	↓2	

# Washington River Protection Solutions, LLC

# 81

**Headquarters:** Richland, WA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$744 million

**Prior BGOV200 rank:** 77

Washington River Protection Solutions, LLC provides waste removal and management services in Hanford, Washington. The company removes radioactive and chemical waste in underground tanks and stores it in newer tanks for proper disposal.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	#1
1 Energy Department	\$744.5 million	1	No change	Facility-Related Services	#1

# Constellis Holdings, LLC

# 82

**Headquarters:** Moyock, NC United States

**Type:** Private

**Total revenue:** \$939 million

**Market cap:** n/a

**2018 federal contracts:** \$740 million

**Prior BGOV200 rank:** 88

Constellis Holdings, LLC operates as a holding company. The company, through its subsidiaries, provides security services, such as risk and threat assessment, threat protection, situational awareness, medical and integrated solutions, and offers training services. Constellis Holdings serves commercial and government clients worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 State Department	\$303.7 million	1	No change	Facility-Related Services #1
2 Homeland Security Department	\$170.4 million	4	↑2	Knowledge-Based Services #2
3 Energy Department	\$121.2 million	2	↓1	Transportation Services #3
4 Department of Defense	\$107.7 million	3	↓1	Logistics Services #4
5 Defense: Army	\$51.4 million	9	↑4	Construction Services #5
6 Defense: Navy	\$37.8 million	5	↓1	Equipment Related Services #6
7 Justice Department	\$23.3 million	6	↓1	Technology Services #7
8 Defense: Air Force	\$13.2 million	7	↓1	Technology Equipment #8
9 Court Services and Offender Supervision Agency for the..	\$5.4 million	Null	n/a	Fuel #9
10 Federal Communications Commission	\$2.6 million	8	↓2	
11 Social Security Administration	\$2.6 million	10	↓1	
12 Defense: Department of Defense Education Activity	\$2.1 million	Null	n/a	
13 Interior Department	\$2 million	Null	n/a	
14 Defense: US Special Operations Command	\$1.8 million	11	↓3	
15 Defense: Other Defense	\$1.5 million	Null	n/a	
16 Legislative Branch	\$1.3 million	12	↓4	

# U.S. Department of Energy

# 83

**Headquarters:** Washington, D.C. United States

**Type:** Government

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$721 million

**Prior BGOV200 rank:** 90

The U.S. Department of Energy (DOE) is a cabinet-level agency. The department attempts to ensure the security and prosperity of the U.S. by addressing its energy, environmental and nuclear challenges through transformative science and technology solutions. The DOE also sponsors a variety of applied scientific research.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$721.5 million	1	No change	Engines and aircraft components #1
2	Defense: Navy	\$718.4 million	2	No change	Facility-Related Services #2
3	Defense: Army	\$3 million	3	No change	

# Day & Zimmermann Group, Inc.

# 84

**Headquarters:** Philadelphia, PA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$705 million

**Prior BGOV200 rank:** 100

The Day & Zimmermann Group, Inc. provides diversified commercial services. The company offers architecture, engineering, procurement, maintenance, staffing, defense and construction services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$480.4 million	1	No change	Weapons and Ammunition #1
2 Defense: Army	\$444.1 million	2	No change	Facility-Related Services #2
3 State Department	\$186 million	3	No change	Knowledge-Based Services #3
4 Energy Department	\$34.1 million	6	↑2	Equipment Related Services #4
5 Defense: Navy	\$18.6 million	4	↓1	Research and Development #5
6 Defense: Air Force	\$16.6 million	5	↓1	Facilities Supplies #6
7 General Services Administration	\$4.5 million	Null	n/a	
8 Defense: USACE - Civilian Programs	\$1.1 million	7	↓1	



# Mission Support and Test Services, LLC

# 85

**Headquarters:** Las Vegas, NV United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$701 million

**Prior BGOV200 rank:** 450

Mission Support and Test Services, LLC was founded in 2015. The company's line of business includes providing facilities support management and consulting services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	#1
1 Energy Department	\$701.2 million	1	No change	Facility-Related Services	

# Geo Group, Inc.

# 86

**Headquarters:** Boca Raton, FL United States

**Type:** Public

**Total revenue:** \$2.3 billion

**Market cap:** \$2.8 billion

**2018 federal contracts:** \$697 million

**Prior BGOV200 rank:** 89

The Geo Group, Inc. operates private correctional facilities located mostly in the U.S., but also in Australia, Canada, New Zealand and South Africa. The company offers educational programs, vocational training and rehabilitation therapy services.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Justice Department	\$354.9 million	1	No change	Facility-Related Services #1
2	Homeland Security Department	\$342.2 million	2	No change	Knowledge-Based Services #2
					Medical Services #3

# Patriot Team

# 87

**Headquarters:** Tulsa, OK United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$696 million

**Prior BGOV200 rank:** 97

Patriot Team operates in the aviation industry. The company provides international airlift services and is a joint venture between Omni Air International, ABX Air, United Continental Holdings, Sky Lease I and Southern Air.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Defense: US Transportation Command	\$696.5 million	1	No change	Transportation Services #1
1	Department of Defense	\$696.5 million	1	No change	

# Cardinal Health, Inc.



**Headquarters:** Dublin, OH United States

**Type:** Public

**Total revenue:** \$136.8 billion

**Market cap:** \$13.4 billion

**2018 federal contracts:** \$695 million

**Prior BGOV200 rank:** 84

Cardinal Health, Inc. provides products and services to health-care providers and manufacturers.

The company's services include pharmaceutical distribution; health-care product manufacturing, distribution and consulting services; drug delivery systems development; pharmaceutical packaging; automated dispensing systems manufacturing; and retail pharmacy franchising.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$559.4 million	1	No change	Medical Supplies #1
2	Defense: Defense Logistics Agency	\$556.7 million	2	No change	Medical Services #2
3	Veterans Affairs Department	\$135.1 million	3	No change	Facilities Supplies #3
4	National Foundation on the Arts and Humanities	\$1.3 million	Null	n/a	Technology Services #4
5	Defense: Navy	\$1.1 million	6	↑1	Facility-Related Services #5
					Transportation Services #6
					Technology Equipment #7
					Materials #8
					Equipment Related Services #9
					Logistics Services #10

# CDW Holdings, LLC

# 89

**Headquarters:** Vernon Hills, IL United States

**Type:** Private

**Total revenue:** \$16.2 billion

**Market cap:** \$15.3 billion

**2018 federal contracts:** \$685 million

**Prior BGOV200 rank:** 74

CDW Holdings, LLC provides technology products and services. The company offers notebooks, mobile devices, data storage, video monitors, printers, servers, licensing management and software solution services. CDW serves businesses, government agencies and educational institutions.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$395.5 million	1	No change	Technology Equipment #1
2 Defense: Air Force	\$164.9 million	3	↑1	Technology Services #2
3 Defense: Army	\$130.1 million	2	↓1	Knowledge-Based Services #3
4 Justice Department	\$100.5 million	4	No change	Facilities Supplies #4
5 Transportation Department	\$59.7 million	6	↑1	Equipment Related Services #5
6 Health and Human Services Department	\$53.7 million	8	↑2	Facility-Related Services #6
7 State Department	\$53.6 million	7	No change	Sustainment materials/parts #7
8 Defense: Navy	\$52.7 million	5	↓3	Medical Supplies #8
9 Defense: Defense Information Systems Agency	\$35 million	9	No change	Weapons and Ammunition #9
10 Defense: Defense Health Agency	\$6.9 million	45	↑35	Training devices #10
11 Commerce Department	\$4.3 million	10	↓1	Medical Services #11
12 Labor Department	\$3.3 million	14	↑2	Engines and aircraft components #12
13 Agency for Global Media, U.S.	\$2.5 million	18	↑5	Unmanned Aerial Vehicles (UAV) #13
14 Defense: Defense Threat Reduction Agency	\$1.8 million	16	↑2	Materials #14
15 National Archives and Records Administration	\$1.7 million	15	No change	
16 Veterans Affairs Department	\$1.7 million	28	↑12	
17 Interior Department	\$1.6 million	17	No change	
18 Defense: Defense Commissary Agency	\$1.4 million	13	↓5	
19 General Services Administration	\$1.2 million	12	↓7	
20 Federal Communications Commission	\$1.1 million	19	↓1	

# Tetra Tech, Inc.

# 90

**Headquarters:** Pasadena, CA United States

**Type:** Public

**Total revenue:** \$2.2 billion

**Market cap:** \$4.0 billion

**2018 federal contracts:** \$674 million

**Prior BGOV200 rank:** 99

Tetra Tech, Inc. provides specialized management consulting and technical services primarily in resource management, infrastructure and communications. The company's clients include a diverse base of public- and private-sector organizations.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Agency for International Development	\$378 million	1	No change	Knowledge-Based Services #1
2 Department of Defense	\$127.5 million	2	No change	Facility-Related Services #2
3 Defense: Navy	\$63.5 million	3	No change	Research and Development #3
4 Transportation Department	\$61.9 million	5	↑1	Construction Services #4
5 State Department	\$46.1 million	7	↑2	Technology Services #5
6 Defense: Army	\$36.8 million	4	↓2	Facilities Supplies #6
7 Environmental Protection Agency	\$36.5 million	6	↓1	
8 Defense: USACE - Civilian Programs	\$17.4 million	10	↑2	
9 Defense: Air Force	\$9.3 million	8	↓1	
10 Millennium Challenge Corporation	\$5.3 million	11	↑1	
11 National Aeronautics and Space Administration	\$4.8 million	12	↑1	
12 Homeland Security Department	\$4.2 million	9	↓3	
13 General Services Administration	\$2.8 million	19	↑6	
14 Labor Department	\$2.7 million	14	No change	
15 Agriculture Department	\$2.5 million	13	↓2	
16 Commerce Department	\$1 million	17	↑1	

# Cigna Corp.



**Headquarters:** Bloomfield, CT United States

**Type:** Public

**Total revenue:** \$48.6 billion

**Market cap:** \$60.9 billion

**2018 federal contracts:** \$673 million

**Prior BGOV200 rank:** 92

Cigna Corporation operates as an insurance company. The company offers life, accident, disability, supplemental, Medicare, and dental insurance products and services. Cigna also offers retirement, health insurance, and annuity products. Cigna serves individuals, families, and businesses worldwide.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$662.7 million	1	No change	Medical Services #1
2	Defense: Defense Health Agency	\$661.6 million	2	No change	Technology Equipment #2
3	Health and Human Services Department	\$4.6 million	6	↑3	Medical Supplies #3
4	Homeland Security Department	\$2.4 million	4	No change	Technology Services #4
5	Veterans Affairs Department	\$1.9 million	3	↓2	Knowledge-Based Services #5
6	Defense: Army	\$1.1 million	5	↓1	Facility-Related Services #6
					Weapons and Ammunition #7

# Hensel Phelps Construction Co.

# 92

**Headquarters:** Greeley, CO United States

**Type:** Private

**Total revenue:** \$3.1 billion

**Market cap:** n/a

**2018 federal contracts:** \$667 million

**Prior BGOV200 rank:** 101

Hensel Phelps Construction Co. provides construction and engineering services. The company offers construction and renovation of commercial and government buildings; work procurement; safety, scheduling, accounting; and other pre-construction services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$411.1 million	1	No change	Construction Services #1
2 Defense: Army	\$336.8 million	3	↑1	Facility-Related Services #2
3 General Services Administration	\$206.2 million	2	↓1	
4 Defense: Navy	\$73.5 million	4	No change	
5 Commerce Department	\$49.2 million	6	↑1	



# Anham FZCO

# 93

**Headquarters:** Dubai, United Arab Emirates

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$663 million

**Prior BGOV200 rank:** 98

Anham FZCO provides special trade contracting services such as project management, logistics, supply chain solutions, warehousing, fleet and asset management and maintenance, and facilities and life support.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Defense: Defense Logistics Agency	\$662.5 million	1	No change	Subsistence (Food) #1
1 Department of Defense	\$662.5 million	1	No change	Facilities Supplies #2
				Fuel #3
				Clothing, Textiles and Equipage #4
				Materials #5

# Triad National Security, LLC

# 94

**Headquarters:** Los Alamos, NM United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$649 million

**Prior BGOV200 rank:** n/a

Triad National Security, LLC was founded in 2017. The company's line of business includes the operation of non-classifiable establishments.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	#1
1 Energy Department	\$649 million	Null	n/a	Facility-Related Services	#1

# Serco Group Plc

# 95

**Headquarters:** Hook, United Kingdom

**Type:** Public

**Total revenue:** \$3.7 billion

**Market cap:** \$2.1 billion

**2018 federal contracts:** \$645 million

**Prior BGOV200 rank:** 93

Serco Group Plc provides outsourcing services to governments, international agencies and companies worldwide. The company manages facilities, projects, and information technology systems. Serco runs scientific establishments, provides critical information to manage traffic, maintains buildings and operates railways.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$352.1 million	2	↑1	Knowledge-Based Services #1
2 Defense: Navy	\$308.9 million	3	↑1	Technology Services #2
3 Health and Human Services Department	\$245.7 million	1	↓2	Technology Equipment #3
4 Transportation Department	\$37.6 million	4	No change	Facility-Related Services #4
5 Defense: Army	\$23.7 million	8	↑3	Logistics Services #5
6 Defense: Defense Logistics Agency	\$16.6 million	6	No change	Weapons and Ammunition #6
7 Commerce Department	\$4.8 million	5	↓2	Equipment Related Services #7
8 Defense: Air Force	\$4 million	9	↑1	Transportation Services #8
9 Homeland Security Department	\$2.4 million	15	↑6	
10 General Services Administration	\$1.5 million	7	↓3	

# Insight Enterprises, Inc.

# 96

**Headquarters:** Tempe, AZ United States

**Type:** Public

**Total revenue:** \$7 billion

**Market cap:** \$2 billion

**2018 federal contracts:** \$644 million

**Prior BGOV200 rank:** 86

Insight Enterprises, Inc. offers information technology hardware, software and services to large enterprises, small to medium-sized businesses and public-sector institutions in North America, Europe, the Middle East, Africa and the Asia-Pacific region.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$616.9 million	1	No change	Technology Equipment #1
2 Defense: Defense Information Systems Agency	\$214.1 million	2	No change	Technology Services #2
3 Defense: Navy	\$184.4 million	4	↑1	Knowledge-Based Services #3
4 Defense: Air Force	\$158.9 million	3	↓1	Facilities Supplies #4
5 Defense: Army	\$57.1 million	6	↑1	
6 Labor Department	\$8.6 million	23	↑17	
7 Environmental Protection Agency	\$8 million	7	No change	
8 Commerce Department	\$4.1 million	5	↓3	
9 Defense: Defense Commissary Agency	\$1.9 million	10	↑1	
10 Legislative Branch	\$1.3 million	12	↑2	

# Peraton, Inc.



**Headquarters:** Herndon, VA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$641 million

**Prior BGOV200 rank:** 73

Peraton, Inc. offers technology-focused services and solutions. The company provides complex software and technology services and solutions as well as end-to-end mission operations abilities. Peraton extends its services to various federal government agencies, including space, intelligence, defense, civil, and health care.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$359.3 million	1	No change	Technology Services #1
2 Defense: Defense Information Systems Agency	\$180.3 million	2	No change	Knowledge-Based Services #2
3 National Aeronautics and Space Administration	\$177.5 million	3	No change	Research and Development #3
4 Defense: Navy	\$110.4 million	4	No change	Equipment Related Services #4
5 Homeland Security Department	\$40.2 million	13	↑8	Technology Equipment #5
6 Defense: Air Force	\$30.6 million	6	No change	Facilities Supplies #6
7 State Department	\$30.4 million	8	↑1	Facility-Related Services #7
8 Defense: Army	\$28.5 million	7	↓1	
9 Justice Department	\$11.4 million	10	↑1	
10 Health and Human Services Department	\$9.9 million	9	↓1	
11 Defense: Defense Threat Reduction Agency	\$9.4 million	15	↑4	
12 General Services Administration	\$8.9 million	12	No change	
13 Transportation Department	\$4.4 million	5	↓8	

# Environmental Chemical Corp.

# 98

**Headquarters:** Burlingame, CA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$628 million

**Prior BGOV200 rank:** 1556

Environmental Chemical Corp. offers environmental support and consulting services to its clients. The company provides services including design-build, construction, remediation, engineering, emergency response, hazardous waste removal, transportation, and disposal services. Environmental Chemical Corp. contracts with various federal agencies with offices worldwide.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$627.2 million	1	No change	Facility-Related Services #1
2	Defense: Army	\$498.3 million	5	↑3	Construction Services #2
3	Defense: Navy	\$113.7 million	3	No change	
4	Defense: Air Force	\$15.2 million	2	↓2	

# Iron Bow Technologies, LLC



**Headquarters:** Chantilly, VA United States

**Type:** Private

**Total revenue:** \$836.1 million

**Market cap:** n/a

**2018 federal contracts:** \$621 million

**Prior BGOV200 rank:** 108

Iron Bow Technologies, LLC provides and resells information technology solutions to government and commercial customers. The company offers solutions in various practice disciplines such as cloud computing, collaboration, cyber security, data center, enterprise mobility, and networking. Iron Bow Technologies serves customers throughout the United States.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$289.5 million	1	No change	Technology Equipment #1
2 Veterans Affairs Department	\$181.1 million	4	↑2	Medical Supplies #2
3 Defense: Air Force	\$147.2 million	3	No change	Knowledge-Based Services #3
4 Defense: Army	\$127 million	2	↓2	Technology Services #4
5 Justice Department	\$82.2 million	5	No change	Facilities Supplies #5
6 Treasury Department	\$23.8 million	7	↑1	Facility-Related Services #6
7 Transportation Department	\$8.3 million	18	↑11	Sustainment materials/parts #7
8 Defense: Defense Logistics Agency	\$8.2 million	14	↑6	Training devices #8
9 State Department	\$7.5 million	21	↑12	Clothing, Textiles and Equipage #9
10 Commerce Department	\$6.1 million	9	↓1	Equipment Related Services #10
11 General Services Administration	\$5.6 million	10	↓1	Engines and aircraft components #11
12 Defense: Defense Information Systems Agency	\$4.4 million	13	↑1	Land Vehicles #12
13 Social Security Administration	\$4.2 million	8	↓5	Research and Development #13
14 Health and Human Services Department	\$3.9 million	11	↓3	
15 Labor Department	\$2.6 million	12	↓3	
16 Legislative Branch	\$1.4 million	17	↑1	
17 Interior Department	\$1.3 million	22	↑5	
18 Smithsonian Institution	\$1.3 million	16	↓2	
19 Defense: Defense Health Agency	\$1.2 million	15	↓4	

# Sanofi

# 100

**Headquarters:** Paris, France

**Type:** Public

**Total revenue:** \$42.1 billion

**Market cap:** \$108.7 billion

**2018 federal contracts:** \$615 million

**Prior BGOV200 rank:** 81

Sanofi is a global pharmaceutical company that researches, develops and manufactures prescription pharmaceuticals and vaccines. The company develops cardiovascular, thrombosis, metabolic disorder, central nervous system, internal medicine and oncology drugs and vaccines.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Health and Human Services Department	\$612.3 million	1	No change	Medical Supplies #1
2	Veterans Affairs Department	\$1 million	4	↑2	Medical Services #2
					Knowledge-Based Services #3



# Stanford University

# 101

**Headquarters:** Stanford, CA United States

**Type:** University

**Total revenue:** \$5.8 billion

**Market cap:** n/a

**2018 federal contracts:** \$614 million

**Prior BGOV200 rank:** 95

Stanford University provides degrees in both undergraduate and graduate curricula. The university offers programs in business, earth sciences, education, engineering, humanities and sciences, law and medicine.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Energy Department	\$565.4 million	1	No change	Facility-Related Services #1
2	Department of Defense	\$26.3 million	5	↑3	Research and Development #2
3	Defense: Navy	\$20.1 million	7	↑4	Knowledge-Based Services #3
4	National Aeronautics and Space Administration	\$13.3 million	2	↓2	Medical Services #4
5	Defense: Army	\$4.6 million	8	↑3	Equipment Related Services #5
6	Veterans Affairs Department	\$3.6 million	4	↓2	Facilities Supplies #6
7	Homeland Security Department	\$2.5 million	3	↓4	Training devices #7
8	Health and Human Services Department	\$2.5 million	6	↓2	Technology Services (Electroni.. #8
9	Defense: Defense Advanced Research Projects Agency	\$1.2 million	Null	n/a	

# Aerojet Rocketdyne Holdings, Inc.

# 102

**Headquarters:** El Segundo, CA United States

**Type:** Public

**Total revenue:** \$1.8 billion

**Market cap:** \$3.3 billion

**2018 federal contracts:** \$598 million

**Prior BGOV200 rank:** 114

Aerojet Rocketdyne Holdings, Inc. operates as a holding company. The company, through its subsidiaries, develops and manufactures propulsion systems for defense and space applications, as well as armaments for precision tactical and long-range weapon systems applications. Aerojet Rocketdyne Holdings also provides real estate services, including entitlement, sale and leasing.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	National Aeronautics and Space Administration	\$314.8 million	1	No change	Research and Development #1
2	Department of Defense	\$281.7 million	2	No change	Engines and aircraft components #2
3	Defense: Air Force	\$137.4 million	3	No change	Weapons and Ammunition #3
4	Defense: Missile Defense Agency	\$63.7 million	6	↑2	Space Vehicles #4
5	Defense: Army	\$52.1 million	5	No change	Sustainment materials and suppl.. #5
6	Defense: Defense Advanced Research Projects Agency	\$26.4 million	4	↓2	Transportation Services #6
7	Defense: Navy	\$1.9 million	8	↑1	Support ships and small crafts #7
8	Energy Department	\$1.6 million	7	↓1	

# Brookhaven Science Associates, LLC

# 103

**Headquarters:** Upton, NY United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$594 million

**Prior BGOV200 rank:** 102

Brookhaven Science Associates, LLC is a partnership between Stony Brook University and Battelle Memorial Institute. The company manages and operates Brookhaven National Laboratory.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1 Energy Department	\$594.1 million	1	No change	Facility-Related Services	#1

# AM General, LLC

# 104

**Headquarters:** South Bend, IN United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$590 million

**Prior BGOV200 rank:** 71

AM General, LLC manufactures military and special vehicles. The company produces a four-wheel drive military truck and a civilian version sold through dealerships.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$589.7 million	1	No change	Land Vehicles #1
2	Defense: Army	\$452.1 million	2	No change	Engines and aircraft components #2
3	Defense: Defense Logistics Agency	\$137.6 million	3	No change	Sustainment materials/parts #3
					Logistics Services #4
					Technology Equipment #5
					Weapons and Ammunition #6
					Facilities Supplies #7
					Materials #8
					Knowledge-Based Services #9
					Equipment Related Services #10

# The Southern Co.

# 105

**Headquarters:** Atlanta, GA United States

**Type:** Public

**Total revenue:** \$23.4 billion

**Market cap:** \$57.5 billion

**2018 federal contracts:** \$589 million

**Prior BGOV200 rank:** 838

The Southern Co. is a public utility holding company. The company, through its subsidiaries, generates, wholesales, and retails electricity in the southeastern United States. The company also offers wireless telecommunications services, and provides businesses with two-way radio, telephone, paging, and internet access services, as well as wholesales fiber optic solutions.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$578.8 million	1	No change	Technology Equipment #1
2	Defense: USACE - Civilian Programs	\$524.4 million	11	↑9	Facility-Related Services #2
3	Defense: Army	\$29.3 million	5	↑2	Knowledge-Based Services #3
4	Defense: Air Force	\$16.4 million	6	↑2	Technology Services #4
5	Defense: Defense Logistics Agency	\$5.6 million	3	↓2	
6	Justice Department	\$4 million	4	↓2	
7	Defense: Navy	\$2.8 million	2	↓5	
8	Homeland Security Department	\$1.6 million	8	No change	
9	National Aeronautics and Space Administration	\$1.2 million	10	↑1	
10	Treasury Department	\$1.2 million	15	↑5	

# M1 Support Services, LP

# 106

**Headquarters:** Denton, TX United States

**Type:** Private

**Total revenue:** \$27.8 million

**Market cap:** n/a

**2018 federal contracts:** \$580 million

**Prior BGOV200 rank:** 168

M1 Support Services, LP provides logistics services. The company offers warehouse operations, inventory optimization, warranty management, and material handling equipment repair and support, as well as renders aviation support, information technology, supply chain management, and engineering solutions.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1 Department of Defense	\$578.6 million	1	No change	Equipment Related Services	#1
2 Defense: Army	\$290.2 million	4	↑2		
3 Defense: Air Force	\$288.3 million	1	↓2		
4 Transportation Department	\$1.4 million	3	↓1		

# H Squared, Inc.

# 107

**Headquarters:** Aberdeen, NC United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$573 million

**Prior BGOV200 rank:** 371

H Squared Inc was founded in 1999. The company's line of business includes the retail sale of specialized lines of apparel and accessories.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$571.2 million	1	No change	Engines and aircraft components #1
2 Defense: Defense Logistics Agency	\$564.5 million	2	No change	Weapons and Ammunition #2
3 Defense: Air Force	\$5.2 million	3	No change	Clothing, Textiles and Equipage #3
4 Defense: Army	\$1.3 million	5	↑1	Technology Equipment #4
				Facilities Supplies #5
				Materials #6
				Training devices #7
				Medical Supplies #8
				Sustainment materials/parts #9
				Land Vehicles #10

# Securitas AB

# 108

**Headquarters:** Stockholm, Sweden

**Type:** Public

**Total revenue:** \$11.6 billion

**Market cap:** \$6.3 billion

**2018 federal contracts:** \$573 million

**Prior BGOV200 rank:** 119

Securitas AB sells products and services for the protection of homes, work places and community. The company's services include specialized guarding and mobile services, monitoring, and consulting and investigations.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Homeland Security Department	\$374.3 million	1	No change	Facility-Related Services #1
2 Justice Department	\$87.9 million	6	↑4	Knowledge-Based Services #2
3 Office of Personnel Management	\$81.2 million	2	↓1	Facilities Supplies #3
4 Health and Human Services Department	\$14.8 million	3	↓1	Technology Services #4
5 Department of Defense	\$10.7 million	4	↓1	
6 Defense: Air Force	\$9.5 million	5	↓1	
7 General Services Administration	\$1.9 million	7	No change	
8 Defense: US Special Operations Command	\$1.2 million	8	No change	
9 National Archives and Records Administration	\$1 million	9	No change	



# Verizon Communications, Inc.

# 109

**Headquarters:** New York, NY United States

**Type:** Public

**Total revenue:** \$130.8 billion

**Market cap:** \$238.7 billion

**2018 federal contracts:** \$569 million

**Prior BGOV200 rank:** 87

Verizon Communications, Inc. is an integrated telecommunications company that provides wireline voice and data services, wireless services, Internet services and published directory information. The company also provides network services for the federal government, including business phone lines, data services, telecommunications equipment and pay phones.

Agency / Department Ranking	FY 2018 contracts	
1	Department of Defense	\$322.9 million
2	Defense: Defense Information Systems Agency	\$227.4 million
3	Defense: Army	\$52.1 million
4	Justice Department	\$44.5 million
5	Homeland Security Department	\$39 million
6	Treasury Department	\$37.1 million
7	Veterans Affairs Department	\$31.5 million
8	Health and Human Services Department	\$29.7 million
9	Defense: Navy	\$26.6 million
10	Interior Department	\$14.6 million
11	Defense: Air Force	\$9.4 million
12	Transportation Department	\$9.2 million
13	State Department	\$9 million
14	Commerce Department	\$6.7 million
15	Legislative Branch	\$4.8 million
16	Defense: Defense Logistics Agency	\$3.9 million
17	Labor Department	\$2.3 million
18	Energy Department	\$2.2 million
19	Commodity Futures Trading Commission	\$1.9 million
20	Defense: US Special Operations Command	\$1.8 million
21	Environmental Protection Agency	\$1.7 million
22	Court Services and Offender Supervision Agency for the..	\$1.5 million
23	Small Business Administration	\$1.3 million
24	General Services Administration	\$1 million

Prior rank	BGOV200 change
1	No change
2	No change
3	No change
4	No change
5	No change
7	↑1
8	↑1
9	↑1
6	↓3
10	No change
14	↑3
12	No change
11	↓2
15	↑1
17	↑2
38	↑22
16	↓1
22	↑4
23	↑4
21	↑1
25	↑4
26	↑4
62	↑39
19	↓5

Category Ranking	all federal contracts
Technology Services	#1
Technology Equipment	#2
Knowledge-Based Services	#3
Training devices	#4
Facility-Related Services	#5
Engines and aircraft components	#6
Equipment Related Services	#7
Research and Development	#8
Facilities Supplies	#9
Medical Services	#10

# Unisys Corp.

# 110

**Headquarters:** Blue Bell, PA United States

**Type:** Public

**Total revenue:** \$2.8 billion

**Market cap:** \$492.8 million

**2018 federal contracts:** \$559 million

**Prior BGOV200 rank:** 110

Unisys Corp. is a worldwide information technology services and solutions company. The company's services include systems integration, outsourcing, infrastructure, server technology and consulting. The company primarily serves the financial services, public-sector, communications, transportation, commercial and media markets.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Homeland Security Department	\$320.1 million	1	No change	Technology Services #1
2 Treasury Department	\$70.8 million	3	↑1	Knowledge-Based Services #2
3 Department of Defense	\$67.8 million	2	↓1	Technology Equipment #3
4 Defense: Defense Information Systems Agency	\$33.4 million	4	No change	Research and Development #4
5 General Services Administration	\$29 million	5	No change	
6 Defense: Army	\$26.7 million	6	No change	
7 Justice Department	\$24.1 million	14	↑7	
8 Interior Department	\$12.9 million	8	No change	
9 Commerce Department	\$12.4 million	10	↑1	
10 Agriculture Department	\$8.6 million	7	↓3	
11 Defense: Navy	\$5.6 million	11	No change	
12 Veterans Affairs Department	\$4.8 million	Null	n/a	
13 National Aeronautics and Space Administration	\$4.6 million	9	↓4	
14 National Archives and Records Administration	\$1.9 million	12	↓2	
15 Defense: Washington Headquarters Services	\$1.7 million	13	↓2	
16 Consumer Financial Protection Bureau	\$1.4 million	15	↓1	

# Afognak Native Corp.



**Headquarters:** Kodiak, AK United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$547 million

**Prior BGOV200 rank:** 111

Afognak Native Corp. is a program development company. The company provides construction, facilities maintenance and professional services while meeting economic, social and cultural obligations to its shareholders.

Agency / Department Ranking	FY 2018 contracts
1 Department of Defense	\$297.1 million
2 Defense: Air Force	\$102.8 million
3 Defense: Navy	\$92.3 million
4 State Department	\$89.6 million
5 Defense: Army	\$87.3 million
6 Labor Department	\$66.6 million
7 Homeland Security Department	\$32.3 million
8 National Aeronautics and Space Administration	\$16.9 million
9 Energy Department	\$15.8 million
10 Agriculture Department	\$13.7 million
11 Justice Department	\$7 million
12 Defense: Defense Health Agency	\$6.3 million
13 Health and Human Services Department	\$3.5 million
14 Defense: Defense Information Systems Agency	\$3.3 million
15 Defense: Department of Defense Education Activity	\$2.2 million
16 Environmental Protection Agency	\$2.1 million
17 Defense: Washington Headquarters Services	\$2 million

Prior rank	BGOV200 change
1	No change
7	↑5
4	↑1
5	↑1
2	↓3
3	↓3
6	↓1
8	No change
9	No change
11	↑1
10	↓1
Null	n/a
13	No change
12	↓2
14	↓1
15	↓1
16	↓1

Category Ranking	all federal contracts
Facility-Related Services	#1
Knowledge-Based Services	#2
Technology Services	#3
Logistics Services	#4
Construction Services	#5
Technology Equipment	#6
Facilities Supplies	#7
Medical Services	#8
Equipment Related Services	#9
Land Vehicles	#10
Engines and aircraft components	#11
Transportation Services	#12

# ViaSat, Inc.

# 112

**Headquarters:** Carlsbad, CA United States

**Type:** Public

**Total revenue:** \$2.0 billion

**Market cap:** \$5.3 billion

**2018 federal contracts:** \$529 million

**Prior BGOV200 rank:** 202

ViaSat, Inc. provides advanced broadband digital satellite communications and other wireless networking and signal processing equipment and services. The company's defense products include satellite communications products consisting of modems, terminals, and network control systems, advanced multifunction information distribution systems, and simulation test equipment.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$522.3 million	1	No change	Technology Equipment #1
2 Defense: Navy	\$292.7 million	2	No change	Technology Services #2
3 Defense: Defense Information Systems Agency	\$126.3 million	3	No change	Research and Development #3
4 Defense: US Special Operations Command	\$53.3 million	5	↑1	Knowledge-Based Services #4
5 Defense: Air Force	\$39.4 million	4	↓1	Engines and aircraft components #5
6 Defense: Army	\$6 million	6	No change	Equipment Related Services #6
7 Defense: Defense Advanced Research Projects Agency	\$3.2 million	Null	n/a	Facility-Related Services #7
8 General Services Administration	\$2.2 million	7	↓1	Facilities Supplies #8
9 Justice Department	\$1.9 million	10	↑1	Sustainment materials/parts #9
10 Defense: Defense Logistics Agency	\$1.7 million	12	↑2	
11 Homeland Security Department	\$1.1 million	8	↓3	
12 State Department	\$1 million	9	↓3	

# Cubic Corp.

# 113

**Headquarters:** San Diego, CA United States

**Type:** Public

**Total revenue:** \$1.2 billion

**Market cap:** \$1.9 billion

**2018 federal contracts:** \$525 million

**Prior BGOV200 rank:** 120

Cubic Corp. provides instrumented air and ground combat training systems, battle command training and simulation support for military forces. The company also produces avionics, data links and communications products. Cubic's transportation group provides intermodal ticketing systems for public transit projects worldwide.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$525.1 million	1	No change	Knowledge-Based Services #1
2	Defense: Army	\$258 million	2	No change	Technology Equipment #2
3	Defense: Navy	\$137.3 million	3	No change	Equipment Related Services #3
4	Defense: Air Force	\$62.9 million	4	No change	Training devices #4
5	Defense: Defense Threat Reduction Agency	\$31.9 million	5	No change	Research and Development #5
6	Defense: US Special Operations Command	\$18 million	7	↑1	Technology Services #6
7	Defense: Defense Information Systems Agency	\$9.5 million	8	↑1	Facility-Related Services #7
8	Defense: Defense Logistics Agency	\$7.8 million	6	↓2	Facilities Supplies #8
					Weapons and Ammunition #9
					Materials #10

# Marathon Petroleum Corp.

# 114

**Headquarters:** Findlay, OH United States

**Type:** Public

**Total revenue:** \$96.5 billion

**Market cap:** \$33.2 billion

**2018 federal contracts:** \$524 million

**Prior BGOV200 rank:** 112

Marathon Petroleum Corporation operates as a crude oil refining company. The company refines, supplies, markets, and transports petroleum products. Marathon Petroleum serves customers in the United States.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1	Department of Defense	\$524 million	1	No change	Fuel	#1
2	Defense: Defense Logistics Agency	\$523.9 million	2	No change	Construction Services	#2
					Materials	#3

# Crowley Maritime Corp.

# 115

**Headquarters:** Jacksonville, FL United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$516 million

**Prior BGOV200 rank:** 177

Crowley Maritime Corp. provides marine transportation services. The company offers liner container shipping; logistics; fuel sales and distribution; petroleum and chemical transportation; harbor ship assist and tanker escort; project logistics and global freight management; and liquefied natural gas services.

Agency / Department Ranking	FY 2018 contracts
1 Department of Defense	\$433.8 million
2 Defense: Navy	\$295.5 million
3 Defense: US Transportation Command	\$101.7 million
4 Homeland Security Department	\$47.2 million
5 Defense: Defense Logistics Agency	\$36.6 million
6 Transportation Department	\$35.1 million

Prior rank	BGOV200 change
1	No change
2	No change
5	↑2
6	↑2
4	↓1
3	↓3

Category Ranking all federal contracts	
Transportation Services	#1
Materials	#2
Facility-Related Services	#3
Fuel	#4
Knowledge-Based Services	#5
Engines and aircraft components	#6
Logistics Services	#7
Technology Equipment	#8

# Siemens AG



**Headquarters:** Munich, Germany

**Type:** Public

**Total revenue:** \$98.8 billion

**Market cap:** \$101.5 billion

**2018 federal contracts:** \$513 million

**Prior BGOV200 rank:** 124

Siemens AG is an engineering and manufacturing company. The company focuses on three major business sectors: industrial, energy and health care. Siemens AG provides engineering solutions in automation and control, power, transportation, medical, information and communication, and lighting.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$239.6 million	1	No change	Medical Supplies #1
2 Veterans Affairs Department	\$232.9 million	2	No change	Technology Services #2
3 Defense: Army	\$139.5 million	3	No change	Knowledge-Based Services #3
4 Defense: Defense Logistics Agency	\$51.1 million	4	No change	Facility-Related Services #4
5 Defense: Air Force	\$25.5 million	5	No change	Facilities Supplies #5
6 Defense: Navy	\$23.5 million	6	No change	Technology Equipment #6
7 Health and Human Services Department	\$17.4 million	7	No change	Medical Services #7
8 General Services Administration	\$5.4 million	8	No change	Equipment Related Services #8
9 Interior Department	\$5.2 million	9	No change	Engines and aircraft components #9
10 National Aeronautics and Space Administration	\$2.4 million	15	↑5	Construction Services #10
11 Smithsonian Institution	\$2.1 million	17	↑6	Sustainment materials and suppl.. #11
12 Homeland Security Department	\$1.6 million	13	↑1	Research and Development #12
13 Justice Department	\$1.3 million	12	↓1	Aircraft #13
14 Agriculture Department	\$1 million	10	↓4	Weapons and Ammunition #14
				Materials #15



# Fermi Research Alliance, LLC



**Headquarters:** Batavia, IL United States

**Type:** Private

**Total revenue:** \$373.6 million

**Market cap:** n/a

**2018 federal contracts:** \$506 million

**Prior BGOV200 rank:** 128

Fermi Research Alliance, LLC, a partnership of Universities Research Association and the University of Chicago, manages and operates the Fermi National Accelerator Laboratory, where scientists research high-energy physics.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts																
1	Energy Department	\$506.1 million	1	No change	<table border="1"> <tr> <td>Transportation Services</td> <td>#1</td> </tr> <tr> <td>Materials</td> <td>#2</td> </tr> <tr> <td>Facility-Related Services</td> <td>#3</td> </tr> <tr> <td>Fuel</td> <td>#4</td> </tr> <tr> <td>Knowledge-Based Services</td> <td>#5</td> </tr> <tr> <td>Engines and aircraft components</td> <td>#6</td> </tr> <tr> <td>Logistics Services</td> <td>#7</td> </tr> <tr> <td>Technology Equipment</td> <td>#8</td> </tr> </table>	Transportation Services	#1	Materials	#2	Facility-Related Services	#3	Fuel	#4	Knowledge-Based Services	#5	Engines and aircraft components	#6	Logistics Services	#7	Technology Equipment	#8
Transportation Services	#1																				
Materials	#2																				
Facility-Related Services	#3																				
Fuel	#4																				
Knowledge-Based Services	#5																				
Engines and aircraft components	#6																				
Logistics Services	#7																				
Technology Equipment	#8																				

# Microsoft Corp.

# 118

**Headquarters:** Redmond, WA United States

**Type:** Public

**Total revenue:** \$110.3 billion

**Market cap:** \$1030.4 billion

**2018 federal contracts:** \$506 million

**Prior BGOV200 rank:** 147

Microsoft Corp. develops, manufactures, licenses, sells and supports software products. The company offers operating system software, server application software, business and consumer applications software, software development tools, and internet and intranet software. Microsoft also develops video game consoles and digital music entertainment devices.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$400.4 million	1	No change	Knowledge-Based Services #1
2 Defense: Defense Information Systems Agency	\$289.6 million	2	No change	Technology Services #2
3 Defense: Air Force	\$56.3 million	6	↑3	Technology Equipment #3
4 Defense: Army	\$53 million	5	↑1	Research and Development #4
5 Homeland Security Department	\$48.3 million	4	↓1	Facilities Supplies #5
6 State Department	\$37.3 million	3	↓3	Medical Supplies #6
7 Justice Department	\$14.2 million	7	No change	
8 Social Security Administration	\$2.6 million	9	↑1	
9 Defense: Navy	\$1.4 million	10	↑1	
10 Federal Maritime Commission	\$1.2 million	11	↑1	

# AAR Corp.



**Headquarters:** Wood Dale, IL United States

**Type:** Public

**Total revenue:** \$1.7 billion

**Market cap:** \$1.1 billion

**2018 federal contracts:** \$506 million

**Prior BGOV200 rank:** 185

AAR Corp. supplies aftermarket products and services to the global aviation/aerospace industry. The company purchases, sells and leases new and used commercial jet aircraft, as well as purchases, sells and leases a variety of new, overhauled and repaired engines and engine products for the aviation aftermarket.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$343.1 million	1	No change	Engines and aircraft components #1
2	State Department	\$157.9 million	Null	n/a	Equipment Related Services #2
3	Defense: Air Force	\$144.1 million	5	↑2	Sustainment materials and suppl.. #3
4	Defense: Defense Logistics Agency	\$136.2 million	2	↓2	Logistics Services #4
5	Defense: Navy	\$35.1 million	4	↓1	Materials #5
6	Defense: Army	\$20.3 million	8	↑2	Transportation Services #6
7	Defense: US Transportation Command	\$9.6 million	3	↓4	Facilities Supplies #7
8	Energy Department	\$3.5 million	6	↓2	Technology Equipment #8
9	Defense: US Special Operations Command	\$1.4 million	10	↑1	Technology Services #9
					Facility-Related Services #10
					Aircraft #11
					Weapons and Ammunition #12
					Land Vehicles #13
					Clothing, Textiles and Equipage #14
					Knowledge-Based Services #15

# Mythics, Inc.

# 120

**Headquarters:** Virginia Beach, VA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$503 million

**Prior BGOV200 rank:** 105

Mythics, Inc. provides full-range end-to-end information system solutions. The company's services include professional services, financing, support and training.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$172 million	1	No change	Technology Equipment #1
2 Defense: Air Force	\$81.4 million	5	↑3	Technology Services #2
3 Homeland Security Department	\$76.1 million	2	↓1	Knowledge-Based Services #3
4 State Department	\$36.7 million	6	↑2	Facilities Supplies #4
5 Commerce Department	\$30.2 million	7	↑2	Training devices #5
6 General Services Administration	\$29.6 million	8	↑2	Sustainment materials and suppl.. #6
7 Health and Human Services Department	\$29.5 million	9	↑2	Medical Services #7
8 Veterans Affairs Department	\$28.8 million	3	↓5	
9 Defense: Defense Logistics Agency	\$27.1 million	12	↑3	
10 Interior Department	\$26.9 million	10	No change	
11 Defense: Army	\$24.5 million	4	↓7	
12 Defense: Defense Information Systems Agency	\$23.5 million	11	↓1	
13 Treasury Department	\$20.2 million	13	No change	
14 Social Security Administration	\$11.5 million	16	↑2	
15 Defense: Defense Health Agency	\$9.6 million	30	↑15	
16 Education Department	\$8.9 million	24	↑8	
17 Office of Personnel Management	\$4.9 million	14	↓3	
18 Energy Department	\$4.3 million	17	↓1	
19 Agriculture Department	\$3.9 million	18	↓1	
20 Housing and Urban Development Department	\$3.5 million	19	↓1	
21 Environmental Protection Agency	\$2.8 million	31	↑10	
22 Pension Benefit Guaranty Corporation	\$2.3 million	21	↓1	
23 National Archives and Records Administration	\$1.9 million	25	↑2	
24 Defense: US Transportation Command	\$1.8 million	34	↑10	
25 Transportation Department	\$1.6 million	22	↓3	

# Alliance for Sustainable Energy, LLC



**Headquarters:** Golden, CO United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$498 million

**Prior BGOV200 rank:** 123

Alliance for Sustainable Energy, LLC is a partnership between Battelle Memorial Institute and MRIGlobal. The company manages and operates the National Renewable Energy Laboratory, under contract to the Energy Department.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1 Energy Department	\$497.7 million	1	No change	Facility-Related Services	#1

# Canadian Commercial Corp.

# 122

**Headquarters:** Ottawa, ON Canada

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$497 million

**Prior BGOV200 rank:** 117

Canadian Commercial Corp. was founded in 1946. The company's line of business includes the administration of general economic programs. The company serves as a prime contractor for Canadian companies doing business with the U.S. military.

Agency / Department Ranking	FY 2018 contracts
1 Department of Defense	\$497.6 million
2 Defense: Navy	\$145.3 million
3 Defense: Army	\$144.7 million
4 Defense: Defense Logistics Agency	\$141.4 million
5 Defense: Air Force	\$67.4 million

Prior rank	BGOV200 change
1	No change
5	↑3
2	↓1
4	No change
3	↓2

Category Ranking	all federal contracts
Engines and aircraft components	#1
Technology Equipment	#2
Weapons and Ammunition	#3
Facilities Supplies	#4
Land Vehicles	#5
Medical Supplies	#6
Technology Services	#7
Equipment Related Services	#8
Transportation Services	#9
Knowledge-Based Services	#10
Fuel	#11
Research and Development	#12
Clothing, Textiles and Equipage	#13
Sustainment materials/parts	#14
Materials	#15

# Cerner Corp.

# 123

**Headquarters:** North Kansas City, MO United States

**Type:** Public

**Total revenue:** \$5.3 billion

**Market cap:** \$23 billion

**2018 federal contracts:** \$497 million

**Prior BGOV200 rank:** n/a

Cerner Corporation is a worldwide supplier of health care solutions and services. The company's solutions are designed to optimize clinical and financial outcomes for health care organizations ranging from single-doctor practices, to health systems, to entire countries, for the pharmaceutical and medical device industries, and for the health care commerce system.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Veterans Affairs Department	\$492.8 million	1	No change	Technology Services #1
2	Health and Human Services Department	\$2.6 million	2	No change	Knowledge-Based Services #2
3	Department of Defense	\$2 million	3	No change	Technology Equipment #3
4	Defense: Defense Health Agency	\$2 million	Null	n/a	

# AP Moeller - Maersk A/S

# 124

**Headquarters:** Copenhagen K, Denmark

**Type:** Public

**Total revenue:** \$39.2 billion

**Market cap:** \$23.6 billion

**2018 federal contracts:** \$495 million

**Prior BGOV200 rank:** 141

AP Moeller-Maersk A/S is a conglomerate with diversified holdings. The company's fleet includes container vessels, tankers, supply ships, special vessels and oil drilling rigs. AP Moeller-Maersk also operates industrial and supermarket businesses, and explores for and produces oil and gas.

Agency / Department Ranking	FY 2018 contracts
1 Department of Defense	\$461.1 million
2 Defense: US Transportation Command	\$255.1 million
3 Defense: Navy	\$194.6 million
4 Homeland Security Department	\$23.9 million
5 Defense: Army	\$11.4 million
6 Agency for International Development	\$9.7 million

Prior rank	BGOV200 change
1	No change
2	No change
3	No change
Null	n/a
4	↓1
5	↓1

Category Ranking	all federal contracts
Transportation Services	#1
Facility-Related Services	#2
Knowledge-Based Services	#3



# Raytheon Lockheed Martin Javelin JV

# 125

**Headquarters:** Tucson, AZ United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$495 million

**Prior BGOV200 rank:** 183

Raytheon Lockheed Martin Javelin JV develops and manufactures defense technology. The company produces the Javelin weapon system, which serves as single-user portable anti-tank weapon system. Raytheon Lockheed Martin Javelin JV offers features including guided munition and surveillance technology.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Defense: Army	\$494.6 million	2	↑1	Weapons and Ammunition #1
1	Department of Defense	\$494.6 million	1	No change	Research and Development #2
					Knowledge-Based Services #3

# Valero Energy Corp.

# 126

**Headquarters:** San Antonio, TX United States

**Type:** Public

**Total revenue:** \$111.4 billion

**Market cap:** \$32.6 billion

**2018 federal contracts:** \$494 million

**Prior BGOV200 rank:** 139

Valero Energy Corp. is an independent petroleum-refining and marketing company that owns and operates refineries in the U.S., Canada and Aruba. The company produces conventional gasolines, distillates, jet fuel, asphalt, petrochemicals, lubricants and other refined products as well as diesel fuel; low-sulfur and ultra-low-sulfur diesel fuel; and oxygenates.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Defense: Defense Logistics Agency	\$494 million	1	No change	Fuel
1	Department of Defense	\$494 million	1	No change	#1

# Airbus Group SE

# 127

**Headquarters:** Blagnac, France

**Type:** Public

**Total revenue:** \$75.2 billion

**Market cap:** \$107.3 billion

**2018 federal contracts:** \$490 million

**Prior BGOV200 rank:** 232

Airbus SE manufactures airplanes and military equipment. The company produces military fighter aircraft, military and commercial helicopters, missiles, satellites, and telecommunications and defense systems, as well as offers military and commercial aircraft conversion and maintenance services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$430.5 million	1	No change	Aircraft #1
2 Defense: Army	\$409.7 million	2	No change	Engines and aircraft components #2
3 Homeland Security Department	\$55.5 million	3	No change	Technology Equipment #3
4 Defense: Air Force	\$10.8 million	4	No change	Sustainment materials/parts #4
5 Defense: Defense Logistics Agency	\$4.4 million	5	No change	Training devices #5
6 Defense: Navy	\$4.4 million	6	No change	Equipment Related Services #6
7 State Department	\$3.3 million	7	No change	Technology Services #7
8 Defense: Defense Information Systems Agency	\$1.2 million	8	No change	Knowledge-Based Services #8
				Research and Development #9
				Facilities Supplies #10
				Materials #11
				Weapons and Ammunition #12
				Clothing, Textiles and Equipage #13

# Chugach Alaska Corp.

# 128

**Headquarters:** Anchorage, AK United States

**Type:** Private

**Total revenue:** \$758.4 million

**Market cap:** n/a

**2018 federal contracts:** \$489 million

**Prior BGOV200 rank:** 113

Chugach Alaska Corp. provides business services.

The company offers base operations, facilities maintenance, general construction and construction management, information technology, telecommunications and employment services.

Agency / Department Ranking	FY 2018 contracts
1 Department of Defense	\$404 million
2 Defense: Navy	\$189.4 million
3 Defense: Army	\$133.6 million
4 Defense: Air Force	\$77.3 million
5 Labor Department	\$38.7 million
6 National Aeronautics and Space Administration	\$21.3 million
7 Justice Department	\$8.9 million
8 Interior Department	\$7.9 million
9 Homeland Security Department	\$7.1 million
10 Defense: Defense Threat Reduction Agency	\$2.3 million
11 Commerce Department	\$1.1 million
12 Defense: Missile Defense Agency	\$1 million

Prior rank	BGOV200 change
1	No change
2	No change
3	No change
4	No change
5	No change
6	No change
13	↑6
8	No change
7	↓2
15	↑5
10	↓1
11	↓1

Category Ranking	all federal contracts
Facility-Related Services	#1
Research and Development	#2
Knowledge-Based Services	#3
Technology Services	#4
Construction Services	#5
Logistics Services	#6
Equipment Related Services	#7
Facilities Supplies	#8
Technology Equipment	#9

# Research Triangle Institute



**Headquarters:** Research Triangle Park, NC United States

**Type:** Private

**Total revenue:** \$957.7 million

**Market cap:** n/a

**2018 federal contracts:** \$482 million

**Prior BGOV200 rank:** n/a

Research Triangle Institute (RTI) operates as a nonprofit research organization. The company provides drug discovery and development, education and training research, survey and statistics research, and technical advice to governments, pharmaceutical and education sectors.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Health and Human Services Department	\$236.4 million	1	No change	Knowledge-Based Services #1
2 Agency for International Development	\$161.2 million	2	No change	Research and Development #2
3 Education Department	\$44.3 million	3	No change	Technology Services #3
4 Environmental Protection Agency	\$12.8 million	4	No change	Facility-Related Services #4
5 National Science Foundation	\$7.6 million	6	↑1	Technology Equipment #5
6 Department of Defense	\$6 million	5	↓1	
7 Agriculture Department	\$3.7 million	10	↑3	
8 Commerce Department	\$3.5 million	12	↑4	
9 Homeland Security Department	\$2 million	9	No change	
10 Defense: Air Force	\$1.9 million	8	↓2	
11 National Aeronautics and Space Administration	\$1.8 million	13	↑2	
12 Defense: Navy	\$1.8 million	17	↑5	
13 Defense: Army	\$1.8 million	7	↓6	

# SupplyCore, Inc.

# 130

**Headquarters:** Rockford, IL United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$481 million

**Prior BGOV200 rank:** 178

SupplyCore, Inc. provides logistics solutions.

The company offers supply chains, distribution, warehousing, and facilities. SupplyCore serves customers worldwide.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$480.3 million	2	↑1	Facilities Supplies #1
2	Defense: Defense Logistics Agency	\$480.1 million	1	↓1	Engines and aircraft components #2
					Sustainment materials/parts #3
					Technology Equipment #4
					Clothing, Textiles and Equipage #5
					Weapons and Ammunition #6
					Materials #7
					Equipment Related Services #8

# Interpublic Group of Companies, Inc.

# 131

**Headquarters:** New York, NY United States

**Type:** Public

**Total revenue:** \$9.7 billion

**Market cap:** \$8.6 billion

**2018 federal contracts:** \$481 million

**Prior BGOV200 rank:** 103

The Interpublic Group of Companies, Inc. is an organization of advertising agencies and marketing service companies. The organization operates globally in the sectors of advertising, independent media buying, direct marketing, health-care communications, interactive consulting services, marketing research, promotions, experiential marketing and public relations.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$304 million	1	No change	Knowledge-Based Services #1
2 Defense: Army	\$254 million	2	No change	Technology Services #2
3 Health and Human Services Department	\$166.3 million	3	No change	Engines and aircraft components #3
4 Defense: Defense Human Resources Activity	\$50 million	4	No change	Equipment Related Services #4
5 Education Department	\$5 million	6	↑1	Facilities Supplies #5
6 Homeland Security Department	\$3.7 million	5	↓1	

# ICF International, Inc.

# 132

**Headquarters:** Fairfax, VA United States

**Type:** Public

**Total revenue:** \$1.3 billion

**Market cap:** \$1.4 billion

**2018 federal contracts:** \$473 million

**Prior BGOV200 rank:** 134

ICF International, Inc. provides management, technology, policy consulting, and implementation services primarily to the federal government, as well as to other government, commercial and international clients.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Health and Human Services Department	\$228.5 million	1	No change	Knowledge-Based Services #1
2 Department of Defense	\$68.5 million	2	No change	Technology Services #2
3 Defense: Army	\$53.2 million	4	↑1	Research and Development #3
4 Agency for International Development	\$50.7 million	5	↑1	Facility-Related Services #4
5 Environmental Protection Agency	\$33.6 million	3	↓2	Logistics Services #5
6 Interior Department	\$19.4 million	8	↑2	Equipment Related Services #6
7 Justice Department	\$13.4 million	9	↑2	Technology Equipment #7
8 Transportation Department	\$13.2 million	7	↓1	Engines and aircraft components #8
9 Defense: Air Force	\$11 million	28	↑19	
10 Energy Department	\$8.4 million	10	No change	
11 Social Security Administration	\$7.2 million	16	↑5	
12 Homeland Security Department	\$6.3 million	12	No change	
13 National Science Foundation	\$6.1 million	11	↓2	
14 National Aeronautics and Space Administration	\$4.8 million	14	No change	
15 Labor Department	\$2.4 million	17	↑2	
16 General Services Administration	\$2.4 million	13	↓3	
17 Defense: Defense Security Service	\$2.1 million	31	↑14	
18 Defense: Navy	\$2 million	15	↓3	
19 Consumer Financial Protection Bureau	\$1.4 million	20	↑1	
20 Treasury Department	\$1.3 million	18	↓2	
21 Agriculture Department	\$1.1 million	24	↑3	



# World Wide Technology Holding Co.

# 133

**Headquarters:** Saint Louis, MO United States

**Type:** Private

**Total revenue:** \$7.4 billion

**Market cap:** n/a

**2018 federal contracts:** \$470 million

**Prior BGOV200 rank:** 109

World Wide Technology Holding Co., Inc. operates as a holding company. The company, through its subsidiaries, offers information technology, professional services, unified communications, wireless and advanced technology center products.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$399.2 million	1	No change	Technology Equipment #1
2 Defense: Army	\$181.8 million	2	No change	Technology Services #2
3 Defense: Air Force	\$105.5 million	3	No change	Facilities Supplies #3
4 Defense: Defense Information Systems Agency	\$73.8 million	5	↑1	Knowledge-Based Services #4
5 Justice Department	\$36.5 million	4	↓1	Equipment Related Services #5
6 Defense: Navy	\$21.2 million	6	No change	Sustainment materials and suppl.. #6
7 Health and Human Services Department	\$11.8 million	9	↑2	Facility-Related Services #7
8 Defense: Defense Logistics Agency	\$8.3 million	11	↑3	Weapons and Ammunition #8
9 Agriculture Department	\$7.9 million	25	↑16	Logistics Services #9
10 Defense: Defense Commissary Agency	\$3.7 million	10	No change	Engines and aircraft components #10
11 Defense: Defense Health Agency	\$3.6 million	7	↓4	Land Vehicles #11
12 Interior Department	\$3.3 million	8	↓4	
13 Pension Benefit Guaranty Corporation	\$3.2 million	13	No change	
14 General Services Administration	\$2 million	12	↓2	
15 State Department	\$1.9 million	26	↑11	
16 Energy Department	\$1.7 million	17	↑1	
17 Securities and Exchange Commission	\$1.4 million	15	↓2	
18 Defense: USACE - Civilian Programs	\$1.3 million	14	↓4	

# Smartronix, Inc.

# 134

**Headquarters:** Hollywood, MD United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$458 million

**Prior BGOV200 rank:** 175

Smartronix, Inc. provides software solutions. The company develops, designs, and implements software for its clients, as well as offers messaging and collaboration, server and application virtualization, enterprise content management, data warehouse development, and service-oriented architecture design. Smartronix serves military, government, and other sectors.

Agency / Department Ranking	FY 2018 contracts
1 General Services Administration	\$393.3 million
2 Veterans Affairs Department	\$18 million
3 Department of Defense	\$17.6 million
4 Treasury Department	\$13.1 million
5 Defense: Air Force	\$9.5 million
6 Interior Department	\$9 million
7 Defense: Navy	\$7.7 million
8 Health and Human Services Department	\$6.1 million

Prior rank	BGOV200 change
1	No change
4	↑2
2	↓1
6	↑2
5	No change
8	↑2
3	↓4
7	↓1

Category Ranking all federal contracts	
Knowledge-Based Services	#1
Technology Services	#2
Research and Development	#3
Technology Equipment	#4
Equipment Related Services	#5

# Alseal Contracting & Trading Co.

# 135

**Headquarters:** Doha, Qatar

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$456 million

**Prior BGOV200 rank:** n/a

Alseal Contracting & Trading Co. was founded in 1998. The company's line of business includes providing residential construction services.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1	Defense: Army	\$456.2 million	Null	n/a	Construction Services	#1
1	Department of Defense	\$456.2 million	Null	n/a		

# Blue Cross & Blue Shield of South Carolina

# 136

**Headquarters:** Columbia, SC United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$451 million

**Prior BGOV200 rank:** 133

Blue Cross & Blue Shield of South Carolina operates as an insurance firm. The company offers health insurance services.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Health and Human Services Department	\$435.1 million	1	No change	Facility-Related Services #1
2	Railroad Retirement Board	\$15.1 million	2	No change	Technology Services #2
					Knowledge-Based Services #3
					Medical Services #4

# FCN, Inc.

# 137

**Headquarters:** Rockville, MD United States

**Type:** Private

**Total revenue:** \$223.5 million

**Market cap:** n/a

**2018 federal contracts:** \$441 million

**Prior BGOV200 rank:** 143

FCN, Inc. provides information technology services. The company offers engineering, networking, storage solutions, IT disaster recovery solutions, enterprise application development consultation services, and enterprise architecture design. FCN serves clients globally.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Treasury Department	\$154.8 million	1	No change	Technology Equipment #1
2 Department of Defense	\$136.1 million	2	No change	Technology Services #2
3 Defense: Navy	\$53.3 million	3	No change	Knowledge-Based Services #3
4 Defense: Air Force	\$48.5 million	4	No change	Facility-Related Services #4
5 Homeland Security Department	\$36.5 million	12	↑7	Facilities Supplies #5
6 Agriculture Department	\$34.6 million	5	↓1	Weapons and Ammunition #6
7 State Department	\$21.4 million	7	No change	Equipment Related Services #7
8 Health and Human Services Department	\$17.3 million	6	↓2	
9 Defense: Defense Information Systems Agency	\$11.9 million	9	No change	
10 Justice Department	\$9.2 million	11	↑1	
11 Defense: Defense Health Agency	\$9 million	10	↓1	
12 Securities and Exchange Commission	\$8.3 million	13	↑1	
13 Commerce Department	\$6.5 million	8	↓5	
14 Defense: US Special Operations Command	\$6.3 million	15	↑1	
15 General Services Administration	\$4.5 million	17	↑2	
16 Defense: Department of Defense Education Activity	\$4.4 million	Null	n/a	
17 Social Security Administration	\$3.1 million	19	↑2	
18 Interior Department	\$2.1 million	21	↑3	
19 National Aeronautics and Space Administration	\$1.8 million	18	↓1	

# Corrections Corp. of America

# 138

**Headquarters:** Nashville, TN United States

**Type:** Public

**Total revenue:** \$1.8 billion

**Market cap:** \$2.8 billion

**2018 federal contracts:** \$440 million

**Prior BGOV200 rank:** 107

Corrections Corporation of America provides corrections services to governmental agencies. The company owns correctional facilities in the U.S. and the U.K. Services include design, construction, ownership, renovation and management of new or existing jails and prisons, as well as long-distance inmate transportation services.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Justice Department	\$299.2 million	1	No change	Knowledge-Based Services #1
2	Homeland Security Department	\$140.8 million	2	No change	Facility-Related Services #2
					Research and Development #3

# Development Alternatives, Inc.

# 139

**Headquarters:** Bethesda, MD United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$437 million

**Prior BGOV200 rank:** 148

Development Alternatives, Inc. (DAI) provides consulting services. The company offers crisis mitigation, democratic governance and public sector management, agriculture and private sector development, economic development consulting, and natural resources management.

## Agency / Department Ranking

1 Agency for International Development

**FY 2018**  
contracts

\$436.7 million

**Prior** **BGOV200**  
rank change

1 No change

## Category Ranking

all federal contracts

Knowledge-Based Services #1

Facility-Related Services #2

Research and Development #3

# Michael Baker International, LLC

# 140

**Headquarters:** Pittsburgh, PA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$434 million

**Prior BGOV200 rank:** 164

Michael Baker International, LLC provides engineering, planning, and consulting services. The company offers services in global construction, base operations, security management, systems integration, and intelligence solutions. Michael Baker International serves customers in the United States.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$400.5 million	1	No change	Knowledge-Based Services #1
2 Defense: Air Force	\$395.8 million	2	No change	Facility-Related Services #2
3 Homeland Security Department	\$28.9 million	3	No change	Technology Services #3
4 Transportation Department	\$4.9 million	5	↑1	Technology Equipment #4
5 Defense: Army	\$4.7 million	4	↓1	



# Navistar Defense, LLC

# 141

**Headquarters:** Lisle, IL United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$432 million

**Prior BGOV200 rank:** 223

Navistar Defense, LLC manufactures trucks and engines. The company produces all terrain vehicles, armored trucks, tractor trailers, troop transports, tankers, heavy equipment transports, and special operations vehicles along with a variety of diesel engines. Navistar Defense offers its products to the military and defense industry.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$432.4 million	1	No change	Land Vehicles #1
2	Defense: Army	\$407.3 million	2	No change	Engines and aircraft components #2
3	Defense: Defense Logistics Agency	\$25.1 million	3	No change	Sustainment materials and suppl.. #3
					Technology Equipment #4
					Facilities Supplies #5

# Consortium Management Group, Inc.

# 142

**Headquarters:** Washington, D.C. United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$426 million

**Prior BGOV200 rank:** 319

Consortium Management Group, Inc. (CMG) is a nonprofit corporation created to serve as a highly responsive, transparent and accountable consortium manager.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1	Defense: Army	\$426.3 million	1	No change	Research and Development	#1
1	Department of Defense	\$426.3 million	1	No change		

# ASGN, Inc.

# 143

**Headquarters:** Calabasas, CA United States

**Type:** Public

**Total revenue:** \$3.3 billion

**Market cap:** \$3 billion

**2018 federal contracts:** \$424 million

**Prior BGOV200 rank:** 219

ASGN Incorporated provides talent management and consultancy solutions. The company offers IT and professional services in the digital, health care technology, engineering, life sciences, and government sectors. ASGN serves customers in the United States.

Agency / Department Ranking	FY 2018 contracts
1 Department of Defense	\$276.9 million
2 Defense: Army	\$184.7 million
3 Justice Department	\$61.5 million
4 Defense: Defense Information Systems Agency	\$29.4 million
5 Defense: Navy	\$25.7 million
6 Treasury Department	\$21.4 million
7 Interior Department	\$20.1 million
8 Defense: Missile Defense Agency	\$19.5 million
9 Commerce Department	\$17.2 million
10 Health and Human Services Department	\$14.9 million
11 Defense: Air Force	\$7.8 million
12 Labor Department	\$6.9 million
13 Defense: US Transportation Command	\$5.1 million
14 Defense: Defense Threat Reduction Agency	\$4.3 million
15 Legislative Branch	\$2.5 million
16 Environmental Protection Agency	\$2.1 million

Prior rank	BGOV200 change
1	No change
2	No change
10	↑7
3	↓1
5	No change
7	↑1
12	↑5
6	↓2
9	No change
4	↓6
20	↑9
11	↓1
Null	n/a
13	↓1
14	↓1
8	↓8

Category Ranking	all federal contracts
Research and Development	#1
Technology Services	#2
Knowledge-Based Services	#3
Facility-Related Services	#4
Technology Equipment	#5

# CFM International, Inc.

# 144

**Headquarters:** Cincinnati, OH United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$423 million

**Prior BGOV200 rank:** 262

CFM International, Inc. manufactures and sells industrial components. The company provides aircraft engines, transmission cranks, and gear boxes. CFM International operates worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$423.2 million	1	No change	Engines and aircraft components #1
2 Defense: Defense Logistics Agency	\$325.7 million	2	No change	Sustainment materials and suppl.. #2
3 Defense: Navy	\$97.4 million	3	No change	Equipment Related Services #3
				Technology Equipment #4
				Facility-Related Services #5
				Facilities Supplies #6

# Noble Sales Co., Inc.

# 145

**Headquarters:** Boston, MA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$423 million

**Prior BGOV200 rank:** 235

Noble Sales Co., Inc. provides management services on a contract basis. The company is located in the United States.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$402.2 million	1	No change	Facilities Supplies #1
2	Defense: Defense Logistics Agency	\$368.9 million	2	No change	Sustainment materials and suppl.. #2
3	Defense: Air Force	\$20.4 million	3	No change	Logistics Services #3
4	General Services Administration	\$18.4 million	5	↑1	Facility-Related Services #4
5	Defense: Navy	\$11.7 million	4	↓1	Technology Equipment #5
6	Defense: Army	\$1.3 million	6	No change	Clothing, Textiles and Equipage #6
7	Justice Department	\$1.1 million	9	↑2	Materials #7
					Engines and aircraft components #8
					Land Vehicles #9
					Medical Supplies #10
					Weapons and Ammunition #11
					Fuel #12
					Training devices #13
					Technology Services #14

# Ford Motor Co.

# 146

**Headquarters:** Dearborn, MI United States

**Type:** Public

**Total revenue:** \$160.3 billion

**Market cap:** \$40.4 billion

**2018 federal contracts:** \$421 million

**Prior BGOV200 rank:** 118

Ford Motor Co. designs, manufactures, and services cars and trucks. The company also provides vehicle-related financing, leasing and insurance through its subsidiary.

## Agency / Department Ranking

1 General Services Administration

**FY 2018**  
contracts

\$421.2 million

**Prior** **BGOV200**  
rank change

1 No change

## Category Ranking all federal contracts

Land Vehicles #1

Equipment Related Services #2

Transportation Services #3

# Abu Dhabi National Oil Co.

# 147

**Headquarters:** Abu Dhabi, United Arab Emirates

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$416 million

**Prior BGOV200 rank:** 166

Abu Dhabi National Oil Co. (ADNOC) operates in the oil and gas industry. The company manages and oversees oil production throughout Abu Dhabi. ADNOC also transports, ships, markets and distributes its oil and gas throughout the world.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1 Defense: Defense Logistics Agency	\$416.5 million	1	No change	Fuel	#1
1 Department of Defense	\$416.5 million	1	No change		

# Torch Technologies, Inc.

# 148

**Headquarters:** Huntsville, AL United States

**Type:** Private

**Total revenue:** \$125.3 million

**Market cap:** n/a

**2018 federal contracts:** \$409 million

**Prior BGOV200 rank:** 155

Torch Technologies, Inc. provides research, development, and engineering services. The company offers information technology, logistics, modeling and simulation, program support, software development, systems engineering, technology development and prototyping, and test and evaluation services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$409.3 million	1	No change	Knowledge-Based Services #1
2 Defense: Army	\$344.1 million	2	No change	Research and Development #2
3 Defense: Air Force	\$38.8 million	3	No change	
4 Defense: Missile Defense Agency	\$23.8 million	4	No change	
5 Defense: Defense Contract Management Agency	\$2.5 million	Null	n/a	



# Georgia Tech Research Corp.

# 149

**Headquarters:** Atlanta, GA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$407 million

**Prior BGOV200 rank:** 153

Georgia Tech Research Corp. (GTRC) operates as a nonprofit organization. The organization promotes research and technological advancement at the Georgia Institute of Technology. GTRC oversees various research program finances and is responsible for appropriating funding.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$392.7 million	1	No change	Research and Development #1
2 Defense: Air Force	\$235.8 million	2	No change	Technology Equipment #2
3 Defense: Army	\$71.6 million	3	No change	Knowledge-Based Services #3
4 Defense: Navy	\$35.8 million	4	No change	Technology Services #4
5 Defense: Missile Defense Agency	\$23.4 million	5	No change	Facilities Supplies #5
6 Defense: Washington Headquarters Services	\$20.5 million	6	No change	
7 National Aeronautics and Space Administration	\$11.9 million	7	No change	
8 Defense: Defense Advanced Research Projects Agency	\$5.6 million	9	↑1	
9 Health and Human Services Department	\$1.8 million	8	↓1	

# IAP Worldwide Services, Inc.

# 150

**Headquarters:** Cape Canaveral, FL United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$403 million

**Prior BGOV200 rank:** 154

IAP Worldwide Services, Inc. provides facility management, contingency support, and technical services. The company offers infrastructure management, logistics, engineering, environmental, administration, and maintenance services. IAP Worldwide Services serves transportation, power generation, food, and logistics sectors worldwide.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$401.1 million	1	No change	Knowledge-Based Services #1
2	Defense: Army	\$161.1 million	2	No change	Equipment Related Services #2
3	Defense: Navy	\$139.8 million	3	No change	Facility-Related Services #3
4	Defense: Air Force	\$101.6 million	4	No change	Technology Services #4
5	Defense: USACE - Civilian Programs	\$6.4 million	5	No change	Technology Equipment #5
6	Justice Department	\$1.7 million	7	↑1	Transportation Services #6
					Construction Services #7
					Research and Development #8

# CAE, Inc.

# 151

**Headquarters:** Saint Laurent, QC Canada

**Type:** Public

**Total revenue:** \$2.5 billion

**Market cap:** \$6.9 billion

**2018 federal contracts:** \$403 million

**Prior BGOV200 rank:** 272

CAE, Inc. provides training solutions based on simulation technology and integrated training services for civil aviation, defense and security, and health care customers.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$398.5 million	1	No change	Equipment Related Services #1
2	Defense: Air Force	\$217.4 million	2	No change	Knowledge-Based Services #2
3	Defense: Navy	\$117.9 million	3	No change	Training devices #3
4	Defense: Army	\$60.8 million	4	No change	Facility-Related Services #4
5	Transportation Department	\$3.1 million	6	↑1	Medical Supplies #5
6	Defense: Defense Logistics Agency	\$2.2 million	5	↓1	Technology Equipment #6
					Logistics Services #7
					Medical Services #8

# US Foods Holding Corp.

# 152

**Headquarters:** Rosemont, IL United States

**Type:** Public

**Total revenue:** \$24.1 billion

**Market cap:** \$7.7 billion

**2018 federal contracts:** \$402 million

**Prior BGOV200 rank:** 142

US Foods Holding Corp. operates as a holding company. The company, through its subsidiaries, provides catering services. US Foods Holding serves health care, hospitality, educational, government facilities, and other sectors in the United States.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$278.4 million	1	No change	Subsistence (Food) #1
2 Defense: Defense Logistics Agency	\$243.8 million	2	No change	Facility-Related Services #2
3 Veterans Affairs Department	\$111.1 million	3	No change	Facilities Supplies #3
4 Defense: Army	\$24.9 million	4	No change	
5 Agriculture Department	\$8.1 million	5	No change	
6 Defense: Defense Health Agency	\$6.2 million	6	No change	
7 Defense: Washington Headquarters Services	\$2 million	Null	n/a	
8 Health and Human Services Department	\$1.8 million	8	No change	
9 Defense: Navy	\$1.6 million	7	↓2	
10 Treasury Department	\$1.1 million	Null	n/a	
11 Interior Department	\$1.1 million	9	↓2	

# The Charles Stark Draper Laboratory, Inc.

# 153

**Headquarters:** Cambridge, MA United States

**Type:** Private

**Total revenue:** \$522 million

**Market cap:** n/a

**2018 federal contracts:** \$396 million

**Prior BGOV200 rank:** 132

The Charles Stark Draper Laboratory, Inc operates as a non-profit research and development laboratory. The company focuses on the design, development, and deployment of technological solutions for the security, space exploration, health care, and energy sectors.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$391.2 million	1	No change	Weapons and Ammunition #1
2	Defense: Navy	\$340.7 million	2	No change	Equipment Related Services #2
3	Defense: Army	\$16.3 million	4	↑1	Research and Development #3
4	Defense: Air Force	\$15.6 million	3	↓1	Knowledge-Based Services #4
5	Defense: Defense Advanced Research Projects Agency	\$9.8 million	5	No change	Technology Services #5
6	Defense: Missile Defense Agency	\$6 million	9	↑3	Technology Equipment #6
7	National Aeronautics and Space Administration	\$4.7 million	6	↓1	Support ships and small crafts #7
8	Defense: Defense Threat Reduction Agency	\$2.7 million	7	↓1	

# Par Pacific Holdings, Inc.

# 154

**Headquarters:** Houston, TX United States

**Type:** Public

**Total revenue:** \$3.4 billion

**Market cap:** \$977.1 million

**2018 federal contracts:** \$395 million

**Prior BGOV200 rank:** 395

Par Pacific Holdings, Inc. operates as a holding company. The company, through its subsidiaries, owns and operates oil and gas refineries. Par Pacific refines, markets, transports, and distributes crude oil in the United States and Canada.

## Agency / Department Ranking

**FY 2018**  
contracts

**Prior BGOV200**  
rank change

**Category Ranking**  
all federal contracts

1 Defense: Defense Logistics Agency

\$394.6 million

1 No change

Fuel

#1

1 Department of Defense

\$394.6 million

1 No change

# TransDigm Group, Inc.

# 155

**Headquarters:** Cleveland, OH United States

**Type:** Public

**Total revenue:** \$3.8 billion

**Market cap:** \$25.6 billion

**2018 federal contracts:** \$392 million

**Prior BGOV200 rank:** 265

TransDigm Group, Inc., through subsidiaries, manufactures aircraft components. The company produces ignition systems and components, gear pumps, mechanical and electromechanical actuators and controls, NiCad batteries and chargers, power conditioning devices, hold-open rods and locking devices, engineered connectors and latches, cockpit security devices, and AC and DC motors.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1 Department of Defense	\$371.9 million	1	No change	Medical Services	#1
2 Defense: Defense Logistics Agency	\$199.8 million	2	No change		
3 Defense: Army	\$77.7 million	3	No change		
4 Defense: Navy	\$62.8 million	5	↑1		
5 Defense: Air Force	\$29.5 million	6	↑1		
6 Veterans Affairs Department	\$10.7 million	4	↓2		
7 National Aeronautics and Space Administration	\$4.5 million	8	↑1		
8 Homeland Security Department	\$3.7 million	9	↑1		
9 Defense: US Special Operations Command	\$2.3 million	7	↓2		

# Highmark Health

# 156

**Headquarters:** Pittsburgh, PA United States

**Type:** Private

**Total revenue:** \$18.2 billion

**Market cap:** n/a

**2018 federal contracts:** \$388 million

**Prior BGOV200 rank:** 273

Highmark Health provides health care services. The company offers health insurance, health care delivery, retail eyewear, dental services, and eye care services. Highmark Health serves clients in the state of Pennsylvania.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Defense: Defense Health Agency	\$387.6 million	1	No change	Medical Services #1
1	Department of Defense	\$387.6 million	1	No change	



# Nelnet, Inc.

# 157

**Headquarters:** Lincoln, NE United States

**Type:** Public

**Total revenue:** \$1.6 billion

**Market cap:** \$2.3 billion

**2018 federal contracts:** \$380 million

**Prior BGOV200 rank:** 157

Nelnet, Inc. operates as a consumer finance company that provides products and services to participants in the education finance process. The company originates, holds, and services education loans and offers a broad range of financial services and technology-based products, including student loan origination and lending, student loan, and guarantee services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Education Department	\$377.7 million	1	No change	Knowledge-Based Services #1
2 Department of Defense	\$2.2 million	2	No change	Facilities Supplies #2
3 Defense: Defense Human Resources Activity	\$1.5 million	Null	n/a	Technology Equipment #3

# Guidehouse LLP

# 158

**Headquarters:** Washington, D.C. United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$379 million

**Prior BGOV200 rank:** 137

Guidehouse LLP provides consultancy services. The company offers its services in the United States.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$108.3 million	1	No change	Knowledge-Based Services #1
2 Health and Human Services Department	\$92.4 million	3	↑1	Technology Services #2
3 Defense: Air Force	\$52.3 million	2	↓1	Logistics Services #3
4 Veterans Affairs Department	\$40.2 million	4	No change	Technology Equipment #4
5 Homeland Security Department	\$37.6 million	5	No change	
6 Defense: Defense Finance and Accounting Service	\$28.5 million	8	↑2	
7 State Department	\$24.9 million	6	↓1	
8 Justice Department	\$23.5 million	7	↓1	
9 Agency for International Development	\$20.1 million	10	↑1	
10 General Services Administration	\$12.7 million	9	↓1	
11 Defense: US Transportation Command	\$11.2 million	12	↑1	
12 Defense: Washington Headquarters Services	\$11.1 million	16	↑4	
13 Transportation Department	\$5.8 million	11	↓2	
14 Defense: Army	\$5.6 million	13	↓1	
15 Interior Department	\$5.2 million	14	↓1	
16 Consumer Financial Protection Bureau	\$3 million	17	↑1	
17 Education Department	\$1.7 million	20	↑3	
18 Millennium Challenge Corporation	\$1.3 million	19	↑1	
19 Agriculture Department	\$1.3 million	21	↑2	

# ActionNet, Inc.

# 159

**Headquarters:** Vienna, VA United States

**Type:** Private

**Total revenue:** \$411.5 million

**Market cap:** n/a

**2018 federal contracts:** \$368 million

**Prior BGOV200 rank:** 158

ActionNet, Inc. provides information technology services. The company offers cloud computing, integration, program management, infrastructure, information assurance, cybersecurity and software engineering services.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Energy Department	\$193.9 million	1	No change	Knowledge-Based Services #1
2	Health and Human Services Department	\$48.8 million	2	No change	Technology Services #2
3	Transportation Department	\$47.1 million	3	No change	Technology Equipment #3
4	State Department	\$40.7 million	4	No change	
5	Commerce Department	\$17.6 million	6	↑1	
6	Department of Defense	\$16.8 million	5	↓1	
7	Defense: Air Force	\$9.6 million	7	No change	
8	Defense: Department of Defense Education Activity	\$2.9 million	11	↑3	
9	Defense: Defense Health Agency	\$2.6 million	12	↑3	
10	Housing and Urban Development Department	\$1.9 million	15	↑5	
11	Defense: Army	\$1.1 million	13	↑2	

# Redstone Defense Systems

# 160

**Headquarters:** Huntsville, AL United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$367 million

**Prior BGOV200 rank:** 186

Redstone Defense Systems' line of business includes providing professional engineering services.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Defense: Army	\$366.6 million	1	No change	Equipment Related Services #1
1	Department of Defense	\$366.6 million	1	No change	Knowledge-Based Services #2

# DLT Solutions, Inc.

# 161

**Headquarters:** Herndon, VA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$362 million

**Prior BGOV200 rank:** 151

DLT Solutions, Inc. operates in the information technology industry. The company provides IT design, implementation, and support services, as well as services in cloud computing and data management. DLT Solutions serves the commercial, utilities, state and local, federal and education industries.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$264.3 million	1	No change	Technology Equipment #1
2 Defense: Navy	\$123 million	2	No change	Technology Services #2
3 Defense: Army	\$52.6 million	4	↑1	Knowledge-Based Services #3
4 Defense: Defense Information Systems Agency	\$38.1 million	3	↓1	Research and Development #4
5 Defense: Air Force	\$16.3 million	5	No change	Facilities Supplies #5
6 State Department	\$15.6 million	14	↑8	Sustainment materials and suppl.. #6
7 Defense: US Transportation Command	\$14.8 million	7	No change	Equipment Related Services #7
8 Social Security Administration	\$12.9 million	9	↑1	Logistics Services #8
9 Health and Human Services Department	\$10.9 million	8	↓1	Facility-Related Services #9
10 Treasury Department	\$10.5 million	6	↓4	Training devices #10
11 Agriculture Department	\$10.4 million	10	↓1	
12 Justice Department	\$9.1 million	13	↑1	
13 Homeland Security Department	\$5.5 million	16	↑3	
14 Defense: Defense Contract Management Agency	\$4.8 million	12	↓2	
15 Defense: Defense Logistics Agency	\$4 million	28	↑13	
16 General Services Administration	\$3.7 million	21	↑5	
17 Defense: Defense Finance and Accounting Service	\$3.2 million	15	↓2	
18 Commerce Department	\$3.2 million	11	↓7	
19 National Aeronautics and Space Administration	\$2.9 million	18	↓1	
20 Defense: Defense Security Cooperation Agency	\$2 million	56	↑36	
21 Federal Communications Commission	\$1.9 million	25	↑4	
22 Energy Department	\$1.6 million	26	↑4	
23 Interior Department	\$1.5 million	19	↓4	
24 Labor Department	\$1.5 million	33	↑9	
25 Transportation Department	\$1.3 million	22	↓3	

# Nippon Telegraph & Telephone Corp.

# 162

**Headquarters:** Chiyoda-Ku, Japan

**Type:** Public

**Total revenue:** \$107.1 billion

**Market cap:** \$90.5 billion

**2018 federal contracts:** \$361 million

**Prior BGOV200 rank:** 146

Nippon Telegraph and Telephone Corporation provides a variety of telecommunication services, including telephone, telegraph, leased circuits, data communication, terminal equipment sales, and related services. The company provides both local and long distance telephone services within Japan.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Education Department	\$93.7 million	1	No change	Technology Services #1
2 Justice Department	\$70.2 million	2	No change	Knowledge-Based Services #2
3 Department of Defense	\$59.2 million	3	No change	Technology Equipment #3
4 Homeland Security Department	\$55.9 million	4	No change	Facility-Related Services #4
5 Defense: Navy	\$46.2 million	6	↑1	Weapons and Ammunition #5
6 Health and Human Services Department	\$39.7 million	7	↑1	Equipment Related Services #6
7 Nuclear Regulatory Commission	\$18.4 million	5	↓2	Facilities Supplies #7
8 National Science Foundation	\$11.4 million	10	↑2	
9 Interior Department	\$9.1 million	11	↑2	
10 Defense: US Special Operations Command	\$7.2 million	8	↓2	
11 Defense: Air Force	\$3.7 million	12	↑1	
12 General Services Administration	\$2.8 million	9	↓3	
13 Defense: Defense Human Resources Activity	\$1.2 million	13	No change	

# Clark Enterprises, Inc.

# 163

**Headquarters:** Bethesda, MD United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$360 million

**Prior BGOV200 rank:** 160

Clark Enterprises, Inc. operates as a holding company. The company, through its subsidiaries, invests in real estate, private equity, venture capital, financial market, and construction companies. Clark Enterprises serves investors throughout the United States.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Defense: Army	\$277.3 million	1	No change	Construction Services #1
1 Department of Defense	\$277.3 million	1	No change	
3 General Services Administration	\$76.9 million	3	No change	Facility-Related Services #2
4 Veterans Affairs Department	\$6.6 million	4	No change	

# Martin's Point Health Care, Inc.

# 164

**Headquarters:** Portland, ME United States

**Type:** Private

**Total revenue:** \$571.8 million

**Market cap:** n/a

**2018 federal contracts:** \$356 million

**Prior BGOV200 rank:** 149

Martin's Point Health Care, Inc. operates as a health care organization. The company's services include family practice, internal medicine, health plans and health care centers.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Defense: Defense Health Agency	\$355.5 million	1	No change	Medical Services #1
1	Department of Defense	\$355.5 million	1	No change	



# Weston Solutions Holdings, Inc.

# 165

**Headquarters:** West Chester, PA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$347 million

**Prior BGOV200 rank:** 405

Weston Solutions Holdings, Inc. operates as a holding company. The company, through its subsidiaries, provides integrated environmental, sustainability, property redevelopment, energy, and construction solutions. Weston Solutions serves the federal, commercial, and state and local clients.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$278.5 million	1	No change	Construction Services #1
2	Defense: Army	\$247.9 million	2	No change	Facility-Related Services #2
3	Environmental Protection Agency	\$67.6 million	3	No change	Knowledge-Based Services #3
4	Defense: Air Force	\$19.2 million	4	No change	
5	Defense: Navy	\$10 million	5	No change	
6	Defense: USACE - Civilian Programs	\$1.5 million	6	No change	

# Red River Computer Co.

# 166

**Headquarters:** Claremont, NH United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$346 million

**Prior BGOV200 rank:** 172

Red River Computer Co. provides information technology solutions. The company offers desktops, laptops, mobile devices, networking, notebooks, servers, software, storage, telephones, peripherals, printers, and scanners, as well as managed, professional, supply chain management and support services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$119.9 million	1	No change	Technology Equipment #1
2 Veterans Affairs Department	\$55 million	2	No change	Technology Services #2
3 Social Security Administration	\$50.7 million	5	↑2	Knowledge-Based Services #3
4 Defense: Air Force	\$43.6 million	7	↑3	Facilities Supplies #4
5 Defense: Navy	\$43.4 million	6	↑1	Training devices #5
6 Treasury Department	\$34.5 million	10	↑4	Facility-Related Services #6
7 Health and Human Services Department	\$26.5 million	8	↑1	Weapons and Ammunition #7
8 Defense: Defense Information Systems Agency	\$26.2 million	3	↓5	Research and Development #8
9 General Services Administration	\$18 million	9	No change	Sustainment materials and suppl.. #9
10 Homeland Security Department	\$14 million	4	↓6	Medical Supplies #10
11 Agriculture Department	\$10.6 million	12	↑1	
12 Defense: Army	\$5.7 million	18	↑6	
13 National Aeronautics and Space Administration	\$3.9 million	21	↑8	
14 Justice Department	\$3.3 million	20	↑6	
15 State Department	\$2 million	11	↓4	
16 Commerce Department	\$1.9 million	16	No change	
17 Office of Personnel Management	\$1.1 million	14	↓3	

# MAXIMUS, Inc.

# 167

**Headquarters:** Reston, VA United States

**Type:** Public

**Total revenue:** \$2.3 billion

**Market cap:** \$4.8 billion

**2018 federal contracts:** \$345 million

**Prior BGOV200 rank:** 145

MAXIMUS, Inc. provides program management and consulting services to state and local governments throughout the U.S. The company's services are designed to make government operations more efficient and cost-effective while improving the quality of the services provided to program beneficiaries.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Health and Human Services Department	\$89 million	1	No change	Technology Services #1
2 Education Department	\$86.7 million	2	No change	Knowledge-Based Services #2
3 Treasury Department	\$69.8 million	3	No change	
4 Commerce Department	\$44.8 million	4	No change	
5 Labor Department	\$35.3 million	5	No change	
6 Social Security Administration	\$12.8 million	6	No change	
7 National Archives and Records Administration	\$2.9 million	9	↑2	
8 Department of Defense	\$2.9 million	7	↓1	
9 Defense: Defense Health Agency	\$2.4 million	Null	n/a	

# A-Mark Precious Metals, Inc.

# 168

**Headquarters:** Santa Monica, CA United States

**Type:** Public

**Total revenue:** \$7.6 billion

**Market cap:** \$90.6 million

**2018 federal contracts:** \$343 million

**Prior BGOV200 rank:** 129

A-Mark Precious Metals, Inc. operates as a full-service metals trading company. The company is a distributor for government mints throughout the world. Its products include gold, silver, platinum and palladium in the form of bars, plates, powder, wafers, grain, ingots and coins.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1 Treasury Department	\$342.7 million	1	No change	Materials	#1

# RQ Construction, Inc.

# 169

**Headquarters:** Carlsbad, CA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$341 million

**Prior BGOV200 rank:** 401

RQ Construction, LLC provides construction services. The company offers construction of industrial buildings and warehouses, design, build, design management, business sub contractors, and other related services. RQ Construction serves customers in the United States.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$340.8 million	1	No change	Construction Services #1
2 Defense: Navy	\$305.9 million	2	No change	Facility-Related Services #2
3 Defense: USACE - Civilian Programs	\$34.9 million	Null	n/a	Facilities Supplies #3

# Nuclear Waste Partnership, LLC

# 170

**Headquarters:** Carlsbad, NM United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$340 million

**Prior BGOV200 rank:** 200

Nuclear Waste Partnership, LLC was founded in 2011. The company's line of business includes providing facilities support management and consulting services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	#1
1 Energy Department	\$339.7 million	1	No change	Facility-Related Services	#1

# Westat, Inc.



**Headquarters:** Rockville, MD United States

**Type:** Private

**Total revenue:** \$509.8 million

**Market cap:** n/a

**2018 federal contracts:** \$334 million

**Prior BGOV200 rank:** 121

Westat, Inc. provides research services to businesses and government agencies. The company offers statistical survey research, study design and analysis, research methodologies, survey data collection, information technology, web evaluation, and design services. Westat conducts studies on health conditions, medical expenditures, employment, earnings, science, and technology worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Health and Human Services Department	\$258.3 million	1	No change	Knowledge-Based Services #1
2 Education Department	\$52.8 million	2	No change	Research and Development #2
3 Agriculture Department	\$9.6 million	3	No change	Technology Services #3
4 Treasury Department	\$4.9 million	5	↑1	Medical Services #4
5 Defense: Army	\$2.9 million	11	↑6	Technology Equipment #5
6 Department of Defense	\$2.9 million	12	↑6	
7 Transportation Department	\$2.2 million	7	No change	
8 Office of Personnel Management	\$1.4 million	9	↑1	

# Bollinger Shipyards, Inc.

# 172

**Headquarters:** Lockport, LA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$330 million

**Prior BGOV200 rank:** 167

Bollinger Shipyards, Inc. provides new construction, repair, and conversion products and services. The company builds and offers commercial vessels, including tugboats, tank barges, offshore supply vessels, offshore and inshore barges.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Homeland Security Department	\$310.6 million	1	No change	Ships and Submarines #1
2	Department of Defense	\$19 million	2	No change	Engines and aircraft components #2
3	Defense: Defense Logistics Agency	\$18.2 million	3	No change	Sustainment materials and suppl.. #3
					Knowledge-Based Services #4
					Facilities Supplies #5
					Technology Equipment #6
					Equipment Related Services #7
					Materials #8



# Johnson Controls International Plc

# 173

**Headquarters:** Milwaukee, WI United States

**Type:** Public

**Total revenue:** \$31.4 billion

**Market cap:** \$35 billion

**2018 federal contracts:** \$328 million

**Prior BGOV200 rank:** 156

Johnson Controls International plc (JCI) provides building products and technology solutions. The company offers air systems, building management, HVAC controls, security, and fire safety solutions. JCI serves customers worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$267.8 million	1	No change	Technology Services #1
2 Defense: Army	\$182.6 million	2	No change	Facility-Related Services #2
3 Defense: Navy	\$43.8 million	4	↑1	Knowledge-Based Services #3
4 Defense: Defense Logistics Agency	\$19.5 million	5	↑1	Technology Equipment #4
5 Defense: Air Force	\$19.1 million	3	↓2	Construction Services #5
6 Veterans Affairs Department	\$18.6 million	6	No change	Equipment Related Services #6
7 Energy Department	\$14.2 million	7	No change	Facilities Supplies #7
8 Health and Human Services Department	\$8.7 million	8	No change	Research and Development #8
9 General Services Administration	\$4.6 million	10	↑1	Weapons and Ammunition #9
10 State Department	\$4.3 million	9	↓1	Sustainment materials and suppl.. #10
11 Homeland Security Department	\$1.7 million	23	↑12	Medical Supplies #11
12 Defense: Washington Headquarters Services	\$1.4 million	20	↑8	Engines and aircraft components #12
13 Interior Department	\$1.4 million	13	No change	Medical Services #13
14 Agriculture Department	\$1.2 million	14	No change	Transportation Services #14
15 Justice Department	\$1.1 million	11	↓4	Fuel #15
16 National Aeronautics and Space Administration	\$1 million	21	↑5	

# Whiting-Turner Contracting Co.

# 174

**Headquarters:** Baltimore, MD United States

**Type:** Private

**Total revenue:** \$6.3 billion

**Market cap:** n/a

**2018 federal contracts:** \$325 million

**Prior BGOV200 rank:** 140

The Whiting-Turner Contracting Co. provides construction services. The company offers construction management, general contracting, pre-construction, site development, design-build, value engineering and project management services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$302.9 million	2	↑1	Construction Services #1
2 Defense: Navy	\$220.9 million	3	↑1	Facility-Related Services #2
3 Defense: USACE - Civilian Programs	\$54.3 million	9	↑6	
4 Defense: Army	\$27.7 million	4	No change	
5 Homeland Security Department	\$18.1 million	8	↑3	
6 General Services Administration	\$1.8 million	5	↓1	
7 White House/Executive Office of the President	\$1.1 million	Null	n/a	

# Oak Ridge Associated Universities, Inc.

# 175

**Headquarters:** Oak Ridge, TN United States

**Type:** Private

**Total revenue:** \$83.7 million

**Market cap:** n/a

**2018 federal contracts:** \$324 million

**Prior BGOV200 rank:** 150

Oak Ridge Associated Universities, Inc. is a consortium of major Ph.D.-granting academic institutions. The company cultivates collaborative partnerships that enhance scientific research and education throughout the country.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Energy Department	\$270.9 million	1	No change	Knowledge-Based Services #1
2 Health and Human Services Department	\$40.1 million	2	No change	Technology Services #2
3 Environmental Protection Agency	\$8.2 million	3	No change	Research and Development #3
4 Veterans Affairs Department	\$3.1 million	5	↑1	Medical Supplies #4

# Eastern Shipbuilding Group, Inc.

# 176

**Headquarters:** Panama City, FL United States

**Type:** Private

**Total revenue:** \$318.3 million

**Market cap:** n/a

**2018 federal contracts:** \$321 million

**Prior BGOV200 rank:** 1102

Eastern Shipbuilding Group, Inc. operates as a marine vessels construction company. It specializes in commercial steel and aluminum vessel construction and repair. Eastern Shipbuilding Group is based in Panama City, Florida.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	#1
1 Homeland Security Department	\$321 million	1	No change	Ships and Submarines	#1

# Longbow, LLC



**Headquarters:** Orlando, FL United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$321 million

**Prior BGOV200 rank:** 709

Longbow, LLC produces equipment for the aerospace and defense industry. The company offers products including electrical components for helicopters and other vehicles. Longbow provides services including design, development, and manufacturing.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Defense: Army	\$321 million	1	No change	Engines and aircraft components #1
1 Department of Defense	\$321 million	1	No change	Knowledge-Based Services #2
				Equipment Related Services #3
				Technology Equipment #4
				Sustainment materials and suppl.. #5

# Ashbritt, Inc.

# 178

**Headquarters:** Deerfield Beach, FL United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$320 million

**Prior BGOV200 rank:** 17239

Ashbritt Incorporated operates as an environmental services firm. The company offers disaster recovery, solid waste, engineering, and special environmental services. Ashbritt specializes in issues such as disaster management, debris removal, reduction, processing, recycling, and disposal, emergency planning, damage mitigation, and risk abatement.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1 Defense: Army	\$320.4 million	Null	n/a	Facility-Related Services	#1
2 Department of Defense	\$319.9 million	1	↓1		

# ThunderCat Technology, LLC

# 179

**Headquarters:** Reston, VA United States

**Type:** Private

**Total revenue:** \$387.4 million

**Market cap:** n/a

**2018 federal contracts:** \$319 million

**Prior BGOV200 rank:** 198

ThunderCat Technology, LLC provides information technology solutions. The company offers data storage, network security, modeling, data center automation, virtualization, and enterprise application development services. ThunderCat Technology serves companies and federal government agencies.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Veterans Affairs Department	\$101.9 million	1	No change	Technology Equipment #1
2 Justice Department	\$65.5 million	3	↑1	Technology Services #2
3 Department of Defense	\$44.4 million	2	↓1	Sustainment materials and suppl.. #3
4 Homeland Security Department	\$23.1 million	4	No change	Medical Supplies #4
5 Commerce Department	\$15.2 million	10	↑5	Facilities Supplies #5
6 Health and Human Services Department	\$13.1 million	8	↑2	Facility-Related Services #6
7 Defense: Defense Information Systems Agency	\$12.1 million	7	No change	Knowledge-Based Services #7
8 Defense: Navy	\$10.1 million	9	↑1	
9 Treasury Department	\$9.8 million	18	↑9	
10 Defense: Defense Logistics Agency	\$6.4 million	11	↑1	
11 Agriculture Department	\$6.1 million	14	↑3	
12 General Services Administration	\$5.7 million	6	↓6	
13 State Department	\$5.7 million	19	↑6	
14 National Aeronautics and Space Administration	\$5 million	12	↓2	
15 Defense: Defense Finance and Accounting Service	\$4.7 million	17	↑2	
16 White House/Executive Office of the President	\$3.9 million	39	↑23	
17 Securities and Exchange Commission	\$3.9 million	16	↓1	
18 Labor Department	\$3 million	13	↓5	
19 Interior Department	\$2.9 million	21	↑2	
20 Defense: US Special Operations Command	\$2.8 million	20	No change	
21 Office of Personnel Management	\$2.6 million	15	↓6	
22 Defense: Army	\$2.4 million	27	↑5	
23 National Science Foundation	\$2.2 million	26	↑3	
24 Defense: Air Force	\$2.2 million	5	↓19	
25 Defense: Defense Health Agency	\$1.8 million	23	↓2	

# Owens & Minor, Inc.

# 180

**Headquarters:** Mechanicsville, VA United States

**Type:** Public

**Total revenue:** \$9.8 billion

**Market cap:** \$183.4 million

**2018 federal contracts:** \$318 million

**Prior BGOV200 rank:** 242

Owens & Minor, Inc. distributes medical and surgical supplies throughout the United States. The company's customers include hospitals, integrated health care systems, and group purchasing organizations. Owens & Minor also provides services in supply chain management, logistics, and technology.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1 Department of Defense	\$301.3 million	1	No change	Medical Supplies	#1
2 Defense: Defense Logistics Agency	\$301.2 million	1	↓1		
3 Veterans Affairs Department	\$16.5 million	3	No change		



# NCI, Inc.

# 181

**Headquarters:** Reston, VA United States

**Type:** Public

**Total revenue:** \$322.4 million

**Market cap:** n/a

**2018 federal contracts:** \$318 million

**Prior BGOV200 rank:** 181

NCI, Inc. designs, installs and maintains information technology systems and networks for government agencies. The company offers network engineering, information assurance, systems development and integration, and enterprise systems management services.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Defense: Army	\$205.8 million	1	No change	Technology Services #1
2 Department of Defense	\$205.4 million	2	No change	Knowledge-Based Services #2
3 Health and Human Services Department	\$73.9 million	3	No change	Research and Development #3
4 Homeland Security Department	\$12.4 million	6	↑2	Medical Services #4
5 General Services Administration	\$9.5 million	10	↑5	Technology Equipment #5
6 Federal Communications Commission	\$8 million	5	↓1	
7 Interior Department	\$5.5 million	4	↓3	
8 White House/Executive Office of the President	\$2.3 million	8	No change	
9 Defense: Air Force	\$1.9 million	9	No change	

# Grunley Construction Co., Inc.

# 182

**Headquarters:** Rockville, MD United States

**Type:** Private

**Total revenue:** \$403.8 million

**Market cap:** n/a

**2018 federal contracts:** \$314 million

**Prior BGOV200 rank:** 323

Grunley Construction Company, Inc. provides construction services. The company offers pre-construction, general contracting, design-build, sustainability, and self-performed work. Grunley Construction serves customers in the United States.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$128.7 million	2	↑1	Construction Services #1
2 Defense: Army	\$81.1 million	8	↑6	Facility-Related Services #2
3 Interior Department	\$72.6 million	5	↑2	
4 General Services Administration	\$44.6 million	1	↓3	
5 National Gallery of Art	\$41.7 million	Null	n/a	
6 Defense: Navy	\$26 million	Null	n/a	
7 Smithsonian Institution	\$24.1 million	4	↓3	
8 Defense: Washington Headquarters Services	\$21.7 million	3	↓5	
9 National Archives and Records Administration	\$1.6 million	6	↓3	

# WS Darley & Co.

# 183

**Headquarters:** Itasca, IL United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$313 million

**Prior BGOV200 rank:** 365

WS Darley & Company manufactures fire and emergency products. The company provides fire trucks, pumps, and firefighting equipment for the fire industry.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$290.3 million	1	No change	Engines and aircraft components #1
2	Defense: Defense Logistics Agency	\$283.6 million	2	No change	Facilities Supplies #2
3	Homeland Security Department	\$22.7 million	6	↑3	Technology Equipment #3
4	Defense: Army	\$3.5 million	4	No change	Sustainment materials and suppl.. #4
5	Defense: Navy	\$2.1 million	3	↓2	Medical Supplies #5
6	Defense: Air Force	\$1.1 million	5	↓1	Clothing, Textiles and Equipage #6
					Weapons and Ammunition #7
					Training devices #8
					Land Vehicles #9
					Materials #10
					Support ships and small crafts #11
					Equipment Related Services #12
					Unmanned Aerial Vehicles (UAV) #13
					Facility-Related Services #14
					Research and Development #15

# J&J Maintenance, Inc.

# 184

**Headquarters:** Austin, TX United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$313 million

**Prior BGOV200 rank:** 125

J&J Maintenance, Inc. provides contract operations and maintenance services. The company offers unscheduled, predictive, and preventative maintenance services, as well as facility support equipment such as chillers, utility systems, gas mains, elevators, and boilers. J&J Maintenance conducts business operations worldwide.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$253.5 million	1	No change	Facility-Related Services #1
2	Defense: Army	\$150.8 million	2	No change	Equipment Related Services #2
3	Defense: USACE - Civilian Programs	\$101 million	3	No change	Facilities Supplies #3
4	General Services Administration	\$59.1 million	4	No change	
5	Defense: Navy	\$1.8 million	5	No change	

# Colsa Corp.

# 185

**Headquarters:** Huntsville, AL United States

**Type:** Private

**Total revenue:** \$191.6 million

**Market cap:** n/a

**2018 federal contracts:** \$312 million

**Prior BGOV200 rank:** 196

Colsa Corporation provides technology services and solutions. The company offers computer center design and engineering, information assurance and security, acquisition management, software engineering, modeling and simulation, and configuration management services. Colsa operates throughout the United States.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Department of Defense	\$238.3 million	1	No change	Knowledge-Based Services #1
2	Defense: Air Force	\$106.7 million	2	No change	Research and Development #2
3	Defense: Army	\$84.3 million	3	No change	Technology Services #3
4	General Services Administration	\$43.7 million	6	↑2	
5	Defense: Missile Defense Agency	\$38.5 million	5	No change	
6	National Aeronautics and Space Administration	\$30.2 million	4	↓2	
7	Defense: Navy	\$8.9 million	7	No change	

# SRC, Inc.

# 186

**Headquarters:** North Syracuse, NY United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$312 million

**Prior BGOV200 rank:** 179

SRC, Inc., is a non-profit research and development company that develops solutions for nationally significant challenges in defense, environmental, and intelligence areas in the United States. The company designs and develops advanced radar, electronic warfare, and communication systems. SRC also performs analysis of complex environmental and toxicology interactions.

Agency / Department Ranking	FY 2018 contracts
1 Department of Defense	\$260.6 million
2 Defense: Army	\$137.8 million
3 Defense: Air Force	\$82.7 million
4 General Services Administration	\$45.5 million
5 Defense: Navy	\$35.2 million
6 Defense: Defense Advanced Research Projects Agency	\$11.4 million
7 Environmental Protection Agency	\$4.1 million
8 Health and Human Services Department	\$1.5 million

Prior rank	BGOV200 change
1	No change
2	No change
3	No change
4	No change
10	↑5
7	↑1
6	↓1
8	No change

Category Ranking all federal contracts
Technology Equipment #1
Knowledge-Based Services #2
Research and Development #3
Weapons and Ammunition #4
Sustainment materials/parts #5
Facility-Related Services #6
Technology Services #7
Equipment Related Services #8

# Cisco Systems, Inc.

# 187

**Headquarters:** San Jose, CA United States

**Type:** Public

**Total revenue:** \$49.3 billion

**Market cap:** \$240.1 billion

**2018 federal contracts:** \$307 million

**Prior BGOV200 rank:** 191

Cisco Systems, Inc. designs, manufactures, and sells Internet Protocol (IP)-based networking and other products related to the communications and information technology (IT) industry and provide services associated with these products and their use. The company provides products for transporting data, voice, and video within buildings, across campuses, and globally.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$306.6 million	2	↑1	Technology Services #1
2 Defense: Defense Information Systems Agency	\$306.6 million	1	↓1	Technology Equipment #2

# Peter Kiewit Sons', Inc.

# 188

**Headquarters:** Omaha, NE United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$303 million

**Prior BGOV200 rank:** 385

Peter Kiewit Sons', Inc. provides construction services. The company builds transportation systems, tunnels, office buildings, industrial complexes, education and sports facilities, hotels and hospitals, factories, and other structures. Peter Kiewit Sons' serves the oil and gas, electrical, marine, transportation, and education industries.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Transportation Department	\$202.6 million	5	↑4	Construction Services #1
2 Department of Defense	\$80.7 million	2	No change	Facility-Related Services #2
3 Defense: Army	\$51.9 million	3	No change	
4 Defense: USACE - Civilian Programs	\$28.8 million	4	No change	
5 Interior Department	\$9.8 million	Null	n/a	
6 Veterans Affairs Department	\$9.6 million	1	↓5	



# Inter-Con Security Systems, Inc.

# 189

**Headquarters:** Pasadena, CA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$302 million

**Prior BGOV200 rank:** 195

Inter-Con Security Systems, Inc. provides physical security services. The company offers security personnel and management, executive protection programs, risk assessments, tactical exercise plans and programs, emergency medical services, classified information safeguarding, and investigations.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 State Department	\$153.7 million	2	↑1	Facility-Related Services #1
2 Justice Department	\$135.3 million	1	↓1	Knowledge-Based Services #2
3 Homeland Security Department	\$12.2 million	3	No change	
4 Interior Department	\$1.1 million	4	No change	

# Federal Resources Supply Co

# 190

**Headquarters:** Stevensville, MD United States

**Type:** Private

**Total revenue:** \$43.1 million

**Market cap:** n/a

**2018 federal contracts:** \$301 million

**Prior BGOV200 rank:** 204

Federal Resources Supply Company provides mission critical solutions for military personnel and first responders. The company distributes maritime, fire safety, law enforcement, military, and industrial supplies. Federal Resources Supply operates in the United States.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$288.9 million	1	No change	Engines and aircraft components #1
2 Defense: Defense Logistics Agency	\$277.9 million	2	No change	Facilities Supplies #2
3 Defense: Army	\$7.1 million	3	No change	Sustainment materials and suppl.. #3
4 State Department	\$4.5 million	7	↑3	Clothing, Textiles and Equipage #4
5 Justice Department	\$4.3 million	6	↑1	Technology Equipment #5
6 Homeland Security Department	\$1.9 million	4	↓2	Medical Supplies #6
7 Defense: Navy	\$1.8 million	8	↑1	Facility-Related Services #7
8 Defense: Air Force	\$1.6 million	9	↑1	Technology Services #8
				Materials #9
				Weapons and Ammunition #10
				Equipment Related Services #11
				Knowledge-Based Services #12
				Training devices #13
				Support ships and small crafts #14
				Research and Development #15

# Garda World Security Corp.



**Headquarters:** Montreal, QC Canada

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$300 million

**Prior BGOV200 rank:** 247

Garda World Security Corporation provides security and patrolling services. The company offers mobile patrol, security guards, armored truck transport, loss prevention, fire protection, investigation, access control, and travel tracking services. Garda World Security serves airports, commercial properties, defense, education, health care, and hotels worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 State Department	\$253.1 million	1	No change	Knowledge-Based Services #1
2 Department of Defense	\$47.1 million	2	No change	Transportation Services #2
3 Defense: Army	\$47 million	3	No change	Facility-Related Services #3

# General Motors Co.

# 192

**Headquarters:** Detroit, MI United States

**Type:** Public

**Total revenue:** \$147 billion

**Market cap:** \$52.8 billion

**2018 federal contracts:** \$300 million

**Prior BGOV200 rank:** 135

General Motors Co. manufactures and markets new cars and trucks. The company offers features for special-needs drivers, OnStar vehicle protection, service, parts, accessories, maintenance, XM satellite radio, features for commercial owners, and more.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	General Services Administration	\$282.3 million	1	No change	Land Vehicles #1
2	Homeland Security Department	\$10 million	2	No change	Engines and aircraft components #2
3	Defense: Defense Logistics Agency	\$5.6 million	4	↑1	Knowledge-Based Services #3
3	Department of Defense	\$5.6 million	3	No change	Sustainment materials and suppl.. #4
5	Pension Benefit Guaranty Corporation	\$1.4 million	8	↑3	Facilities Supplies #5
					Technology Equipment #6
					Facility-Related Services #7
					Technology Services #8

# Ball Corp.

# 193

**Headquarters:** Broomfield, CO United States

**Type:** Public

**Total revenue:** \$11.6 billion

**Market cap:** \$22.1 billion

**2018 federal contracts:** \$299 million

**Prior BGOV200 rank:** 203

Ball Corporation provides metal packaging for beverages, foods, and household products. The company also supplies aerospace and other technologies and services to commercial and governmental customers. Ball serves customers worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$182.9 million	2	↑1	Research and Development #1
2 Defense: Air Force	\$163.9 million	3	↑1	Engines and aircraft components #2
3 National Aeronautics and Space Administration	\$116.1 million	1	↓2	Technology Equipment #3
4 Defense: Navy	\$12.7 million	7	↑3	Space Vehicles #4
5 Defense: Defense Advanced Research Projects Agency	\$3.5 million	9	↑4	Weapons and Ammunition #5
6 Defense: Defense Logistics Agency	\$2.8 million	4	↓2	Knowledge-Based Services #6
				Equipment Related Services #7
				Technology Services #8

# Abt Associates, Inc.

# 194

**Headquarters:** Cambridge, MA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$296 million

**Prior BGOV200 rank:** 165

Abt Associates, Inc. provides research, consulting and technical assistance for social policy, clinical trials and registries issues, economic and health policy, and international development.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Agency for International Development	\$214.6 million	1	No change	Knowledge-Based Services #1
2 Health and Human Services Department	\$45.1 million	2	No change	Research and Development #2
3 Environmental Protection Agency	\$9.8 million	4	↑1	Facility-Related Services #3
4 Education Department	\$7.8 million	5	↑1	Technology Services #4
5 Social Security Administration	\$6.2 million	3	↓2	Medical Services #5
6 Agriculture Department	\$6.2 million	14	↑8	
7 Department of Defense	\$2.6 million	7	No change	
8 Treasury Department	\$1.7 million	10	↑2	
9 Defense: Army	\$1.6 million	7	↓2	

# Petromax Refining Co., LLC

# 195

**Headquarters:** Houston, TX United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$296 million

**Prior BGOV200 rank:** 297

Petromax Refining Company, LLC was founded in 2002. The company's line of business includes the wholesale distribution of petroleum and petroleum products.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1	Defense: Defense Logistics Agency	\$295.9 million	1	No change	Fuel
1	Department of Defense	\$295.9 million	1	No change	#1

# Phillips 66

# 196

**Headquarters:** Houston, TX United States

**Type:** Public

**Total revenue:** \$111.4 billion

**Market cap:** \$39.4 billion

**2018 federal contracts:** \$295 million

**Prior BGOV200 rank:** 199

Phillips 66 is a downstream energy company.

The company's operations include oil refining, marketing, and transportation. Phillips 66's operations also include chemical manufacturing and power generation.

Agency / Department Ranking		FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts	
1	Defense: Defense Logistics Agency	\$295.3 million	1	No change	Fuel	#1
1	Department of Defense	\$295.3 million	1	No change		



# Caterpillar, Inc.

# 197

**Headquarters:** Peoria, IL United States

**Type:** Public

**Total revenue:** \$54.7 billion

**Market cap:** \$74.6 billion

**2018 federal contracts:** \$294 million

**Prior BGOV200 rank:** 267

Caterpillar, Inc. designs, manufactures, and markets construction, mining, and forestry machinery. The company also manufactures engines and other related parts for its equipment, and offers financing and insurance. Caterpillar distributes its products through a worldwide organization of dealers.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$273.6 million	1	No change	Facilities Supplies #1
2 Defense: Defense Logistics Agency	\$219.5 million	2	No change	Engines and aircraft components #2
3 Defense: Army	\$42.2 million	3	No change	Research and Development #3
4 Defense: Navy	\$11.8 million	4	No change	Land Vehicles #4
5 Agriculture Department	\$9 million	7	↑2	Sustainment materials and suppl.. #5
6 Interior Department	\$7.3 million	5	↓1	Technology Equipment #6
7 Justice Department	\$1.3 million	14	↑7	Facility-Related Services #7
8 General Services Administration	\$1.1 million	6	↓2	Equipment Related Services #8
				Technology Services #9
				Training devices #10
				Knowledge-Based Services #11
				Materials #12
				Fuel #13

# Elbit Systems Ltd.

# 198

**Headquarters:** Haifa, Israel

**Type:** Public

**Total revenue:** \$3.6 billion

**Market cap:** \$7 billion

**2018 federal contracts:** \$291 million

**Prior BGOV200 rank:** 173

Elbit Systems Ltd. designs, develops and supplies integrated defense systems. The company also designs, develops, manufactures, markets and supports military electronic systems and products.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$272.3 million	1	No change	Weapons and Ammunition #1
2 Defense: Navy	\$88.3 million	4	↑2	Engines and aircraft components #2
3 Defense: Army	\$82.5 million	2	↓1	Technology Equipment #3
4 Defense: Defense Logistics Agency	\$71.8 million	3	↓1	Facilities Supplies #4
5 Homeland Security Department	\$18.2 million	5	No change	Aircraft #5
6 Defense: US Special Operations Command	\$13.8 million	Null	n/a	Equipment Related Services #6
7 Defense: Air Force	\$12.8 million	6	↓1	Research and Development #7
8 Defense: Missile Defense Agency	\$4.8 million	7	↓1	Clothing, Textiles and Equipage #8
				Technology Services #9
				Sustainment materials and suppl.. #10
				Facility-Related Services #11
				Knowledge-Based Services #12

# Arrow Electronics, Inc.

# 199

**Headquarters:** Centennial, CO United States

**Type:** Public

**Total revenue:** \$29.6 billion

**Market cap:** \$5.8 billion

**2018 federal contracts:** \$291 million

**Prior BGOV200 rank:** 174

Arrow Electronics, Inc. distributes electronic components and computer products to industrial and commercial customers. The company distributes a variety of products including computer systems, peripherals, software and mass storage products to original equipment manufacturers and commercial customers worldwide.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Department of Defense	\$112.6 million	1	No change	Technology Equipment #1
2 Commerce Department	\$58.1 million	2	No change	Technology Services #2
3 Defense: Air Force	\$35.6 million	3	No change	Knowledge-Based Services #3
4 Justice Department	\$30.5 million	6	↑2	Facilities Supplies #4
5 Defense: Army	\$29.9 million	5	No change	Facility-Related Services #5
6 Defense: Navy	\$19.3 million	4	↓2	Equipment Related Services #6
7 Defense: Defense Information Systems Agency	\$15.5 million	13	↑6	Engines and aircraft components #7
8 Social Security Administration	\$13.6 million	11	↑3	Training devices #8
9 Homeland Security Department	\$12.6 million	7	↓2	Sustainment materials and suppl.. #9
10 Veterans Affairs Department	\$7.6 million	14	↑4	Medical Supplies #10
11 Labor Department	\$7.3 million	17	↑6	Logistics Services #11
12 Treasury Department	\$7.1 million	10	↓2	
13 Agriculture Department	\$6.8 million	12	↓1	
14 General Services Administration	\$6.6 million	8	↓6	
15 Health and Human Services Department	\$6.6 million	16	↑1	
16 Defense: Defense Finance and Accounting Service	\$5.6 million	18	↑2	
17 State Department	\$3.5 million	20	↑3	
18 National Aeronautics and Space Administration	\$3.2 million	15	↓3	
19 Defense: Defense Logistics Agency	\$3.1 million	9	↓10	
20 Interior Department	\$3.1 million	19	↓1	
21 Transportation Department	\$2.3 million	24	↑3	
22 National Archives and Records Administration	\$1.7 million	22	No change	
23 Environmental Protection Agency	\$1.3 million	26	↑3	
24 Defense: US Transportation Command	\$1.1 million	21	↓3	

# Four, LLC

# 200

**Headquarters:** Herndon, VA United States

**Type:** Private

**Total revenue:** n/a

**Market cap:** n/a

**2018 federal contracts:** \$290 million

**Prior BGOV200 rank:** 250

Four, LLC operates as an information technology reseller and strategy consulting firm. The company provides project management, budget analysis, life cycle cost estimates, cloud computing, capital investment support, and software products. Four serves customers in Virginia.

Agency / Department Ranking	FY 2018 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts
1 Treasury Department	\$99 million	6	↑5	Technology Equipment #1
2 Department of Defense	\$91.7 million	1	↓1	Technology Services #2
3 Health and Human Services Department	\$53.6 million	2	↓1	Knowledge-Based Services #3
4 Defense: Defense Information Systems Agency	\$27.9 million	5	↑1	Facilities Supplies #4
5 Defense: Army	\$24.4 million	4	↓1	Facility-Related Services #5
6 Defense: Navy	\$19.1 million	3	↓3	Materials #6
7 Agriculture Department	\$15.3 million	9	↑2	
8 Defense: Defense Health Agency	\$8.3 million	10	↑2	
9 National Aeronautics and Space Administration	\$5.4 million	7	↓2	
10 Interior Department	\$5.1 million	15	↑5	
11 Defense: Defense Logistics Agency	\$4.5 million	42	↑31	
12 Defense: Air Force	\$4.5 million	14	↑2	
13 Labor Department	\$3.3 million	8	↓5	
14 Nuclear Regulatory Commission	\$1.9 million	12	↓2	
15 Justice Department	\$1.8 million	13	↓2	
16 State Department	\$1.7 million	18	↑2	
17 Transportation Department	\$1.7 million	24	↑7	
18 Veterans Affairs Department	\$1.7 million	23	↑5	
19 Defense: US Special Operations Command	\$1.3 million	11	↓8	
20 Agency for International Development	\$1.1 million	Null	n/a	
21 Education Department	\$1.1 million	20	↓1	

# Methodology.

## 2019 BGOV200 Methodology and Notes

The BGOV200 Federal Industry Leaders 2019 study ranks contractors by the value of their prime, unclassified government contract obligations in fiscal 2018. The information in this study is drawn from Bloomberg Government's proprietary federal procurement database. Our rankings cover unclassified work in fiscal 2018 at the 24 agencies and departments that report their contract obligations to the Federal Procurement Data System – Next Generation (FPDS-NG), the government source from which BGOV derives its data.

Rankings are also provided for each of 27 categories of purchases based on the Defense Department's Taxonomy for the Acquisition of Services and Supplies & Equipment. Bloomberg Government used the Defense Department's nine top-level services portfolio groups for its services categories. We split the department's seven top-level supplies and equipment portfolio groups into 18 supplies and equipment categories. We provide rankings for all nine services categories and 11 of the 18 supplies and equipment categories.

This study covers only prime contracts – those in which companies have direct relationships with the government – and not subcontracts. The spending totals for the Defense Department comprise contracts at the Army, Air Force, Navy, and 20 other defense agencies. Spending at each of those components is also reflected in the Defense Department totals.

We also rank all nondefense cabinet departments and the four independent agencies that spent the most on procurement: the Environmental Protection Agency, the General Services Administration (GSA), the National Aeronautics and Space Administration, and the U.S. Agency for International Development. Rankings are for contracting agencies, rather than funding agencies. Nearly half of the contracts issued by the GSA and more than a quarter of those issued by the Interior Department are funded by other agencies. GSA and Interior provide contracting services to those agencies for a fee.

Joint ventures are listed separately from their parent companies when they don't have a single majority parent company. For example, United Launch Alliance, LLC is a 50-50 joint venture of Lockheed Martin Corp. and Boeing Co. United Launch Alliance is listed as a separate company (No. 40). Joint ventures for which one parent company owns 51 percent or more are rolled up to the majority parent company.

Data are accurate as of May 2019. Federal procurement officials can retroactively update the government's contract data system for up to five years. Contract awards, or obligations, reported by the government for fiscal 2018 don't match contract revenue reported by companies to the Securities and Exchange Commission. This is because companies generally don't record contract awards as revenue until they are paid for their services and because corporate fiscal years often don't align with the federal fiscal year. Differences in how companies report revenue from subcontracts and joint ventures also affect the totals. Rankings are based on net contract obligations. Federal procurement officials report the funds they obligate, or reserve, when contracts are signed. Agencies pay contractors when they present bills for products and services.

Agencies sometimes de-obligate unspent funds, which are recorded as negative dollar amounts. The contract totals in this analysis are the net sum of obligations and de-obligations recorded for fiscal 2018. De-obligations recorded in fiscal 2018 can result in total spending that is lower than subordinate agency or category spending.

Rankings are based on federal unclassified spending obligations as reported to FPDS. Spending for state and local, intelligence agencies, and subcontracts spending data is not reported. Company assignments are based on mergers and acquisitions that have closed as of Sept. 30, 2018.

Prior-year rankings and dollar totals referred to in this analysis are for fiscal 2018. Dollar amounts and their assignment to agencies and product/service categories are as reported in the FPDS-NG. Inconsistencies in FPDS-NG reporting can occur.



# **Bloomberg Government**